

Gastonia, NC – April 29, 2025 – As you've likely seen in recent news from Washington, the U.S. government has implemented a new wave of tariffs that significantly impact many imported goods. While we had hoped these increases would be avoided, unfortunately, that has not been the case.

Beginning in 2018, a 25% tariff was placed on many of the goods we source from lower-cost countries. Our industry remains highly dependent on imported materials, as domestic alternatives are either unavailable or not cost-effective. At Rowley, we continually search globally to deliver the best possible value to you.

In recent weeks the government has imposed additional reciprocal tariffs on numerous countries —on top of those introduced earlier this year. As a result, our material costs have increased by 45–145%. Despite our best efforts, we are no longer able to fully absorb these increases.

After carefully reviewing our current inventory and incoming shipments, we've worked to reduce the impact and delay these changes as much as possible. However, effective **June 2, 2025**, the following adjustments will take effect:

- A **12.5%** tariff surcharge will be applied to all **Rowley Workroom products**.
- Due to the more complex retail list pricing for **Drapery Hardware products**, list prices will be raised **12.5%** to offset the significant cost impact of the new tariffs. The existing **10% surcharge on Drapery Hardware products** (in place since 2019) will remain.

We understand these surcharges are unfortunate, and by simplifying their application, we hope to make it easier for you to pass along the increased costs and better preserve your margins.

In addition, due to rising shipping costs the rates in our Flat Rate Shipping Program will increase by 10%, effective June 2, 2025. We encourage you to review the updated shipping rates, which can be found [here](#).

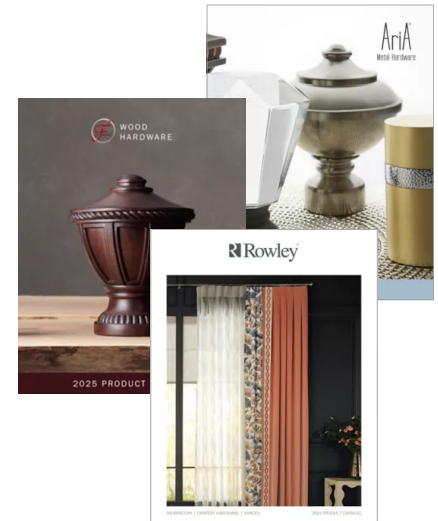
These changes will apply to all orders placed after **June 1, 2025**.

We have no way of knowing how long these surcharges will be required, but remain committed to adjusting them as soon as circumstances allow. Thank you for your continued partnership and trust in Rowley.

Sincerely,



Larry W. Denbrock
Vice Chairman of the Board



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