



DSG C2FO Program FAQs

1. What is the scope of the partnership with C2FO?

Effective end of October, 2017 DSG will upload approved Merchandise and Non-Merchandise invoices into the C2FO system. Eligible suppliers may then request early payment of their approved invoices at a discount rate that works for them and for DSG. The proprietary C2FO market algorithms route and match the orders, subject to available cash pool and discount offer made by suppliers.

2. Are there any costs to suppliers to participate in this program?

Registration takes about 5 minutes and is free, other than the discount a supplier may elect to offer for an earlier payment. Supplier participation is optional. Only suppliers already being paid through ACH are eligible for this program.

3. Should suppliers submit their invoices to C2FO going forward?

No, all suppliers should continue to submit their invoices directly to DSG, as they do today. Only invoices processed and approved by DSG will be eligible for the program.

4. Will C2FO take over the payment process to DSG's suppliers?

Payments will continue come directly from DSG. This program does not represent any changes to the existing electronic payment (ACH) solutions. Eligible suppliers will continue to be paid by DSG through current ACH channels.

5. Does this program involve any credit applications, loans, selling of receivables or third-party financing?

No, this program is not related in any way to Supply Chain Finance or Asset-Based Lending, Factoring (suppliers are not selling their receivables), bank loans or a third-party financing engagement. This optional program is entirely related to making approved DSG invoices available to suppliers for early payment, against a discount.

6. Does the C2FO program change the relationship between DSG and its suppliers?

The relationship, contracting, invoicing and payment will continue to be directly between DSG and the supplier. The C2FO program provides a technology platform to facilitate the review of approved invoices, which may be eligible for early payments against a discount.

7. Where can DSG suppliers obtain more information about the program?

C2FO Program Website: <https://c2fo.com/dickssportinggoods>

C2FO Toll Free Support: +1 844.556.4897

C2FO Email: dickssportinggoods@c2fo.com