

Cat[®] Job Site Solutions leverages the expertise of Caterpillar and Cat dealers to provide customized solutions that help a site optimize its equipment, people and organization

- Helps operations realize the full potential and availability of the equipment
- Executes customized solutions with commitment to achieving results
- Impacts five key site metrics – productivity, equipment, safety, sustainability and financials

TUCSON, Ariz., September 21, 2024 – Not limited to a single product, technology or process, Cat[®] Job Site Solutions brings together the expertise of the Cat dealer with the breadth of Caterpillar's services to find innovative solutions to achieve measurable goals at customers' sites regardless of industry – construction, mining, aggregate, waste and more. Incorporating proprietary technology and fleet knowledge, global data analysis, remote monitoring, and application and technical expertise, customized solutions drive operational efficiencies.

Cat Job Site Solutions assists operations to help realize their equipment's full potential, so more material can be moved in less time and at a lower cost. This unique Caterpillar service enables companies to focus on their core business strengths, while Cat Job Site Solutions and Cat dealers focus on machine performance and availability.

As no two challenges are the same, Cat Job Site Solutions, along with the Cat dealer, work with the customer's key stakeholders to develop a strategy to meet site targets. The team then builds a plan of action designed to address the site's specific challenges. Unique to this Caterpillar service, Cat Job Site Solutions then executes the plan, working alongside the customer and Cat dealer.

"We are the customer's ally in performance," explains Jason Nelson, commercial sales manager – Americas for Caterpillar. "Cat Job Site Solutions works with dozens of customers and dealers around the world in a wide range of industries. Our customized, outcome-based plans help build sustainable operational improvements by increasing equipment availability, predictability and productivity, reducing expenses, improving cash flow, and promoting a culture of safety."



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Key metrics

While the customer focuses on its core competencies, the Cat Job Site Solutions team focuses on five key metrics to deliver operational value. They include:

- Productivity – help customers improve fleet productivity to better meet production goals and minimize the total cost of operation.
- Equipment – right-size fleets for optimal utilization, productivity and cost; providing equipment as a service for predictable cost-per-hour operation; providing condition monitoring and fleet management with a focus on maintenance and repair planning and execution to ensure machine availability.
- Safety – help customers drive safety for every employee to get home safely after every shift, through equipment, technology, training, and addressing organizational aches and pains, such as repeat incidents, plateaued results, serious accidents, equipment damage, underreporting events and complacency.
- Sustainability – reduce environmental impact by working with customers to optimize operations, enabling customers to use less fuel, produce fewer exhaust emissions and transition to new sustainable technology.
- Financials – build and execute a custom strategy to manage the financial demands fleets place on the business.

Whether involved in a single aspect or multiple elements of an organization, Cat Job Site Solutions works across levels within the company, from day-to-day operations to business leaders. The approach is scalable to deliver precisely what is needed and help the customer achieve its targeted outcomes.

More information on Cat Job Site Solutions can be found by contacting a Cat dealer or visiting www.cat.com/jobsitesolutions.

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NOTE TO EDITORS

About Caterpillar:

With 2023 sales and revenues of \$67.1 billion, Caterpillar Inc. is the world's leading manufacturer of construction and mining equipment, off-highway diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives. For nearly 100 years, we've been helping customers build a better, more sustainable world and are committed and contributing to a reduced-carbon future. Our innovative products and services, backed by our global dealer network, provide exceptional value that helps customers succeed. Caterpillar does business on every continent, principally operating through three primary segments – Construction Industries, Resource Industries and Energy & Transportation – and providing financing and related services through our Financial Products segment. Visit us at caterpillar.com or join the conversation on our social media channels at caterpillar.com/en/news/social-media.html.

Caterpillar rolls out products and services in each of its regions at different time intervals. Although every effort is made to ensure that product information is released only after Caterpillar has received confirmation from its independent dealer network, plants, and marketing subsidiaries that products and services are available in the relevant region, editors are kindly requested to verify with a Cat dealer for product availability and specifications.

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