

CAT[®] CVA FOR GROUND ENGAGING TOOLS (GET)



CAT[®] CUSTOMER VALUE AGREEMENTS FOR MINING
Equipment ownership plans tailored by your Cat dealer for the needs of your operation.



KEEPING YOUR OPERATION EFFICIENT AND PRODUCTIVE. THAT'S A CVA.

A Cat® Ground Engaging Tool & Bucket Customer Value Agreement (CVA) for mining equipment is a hassle-free replacement and rebuild solution for your entire mining fleet. With three levels of service to choose from, your CVA will make sure you have the buckets, GET, and wire rope you need on hand, with options matched to your operation and productivity goals.

Choose from three levels of customizable CVA service:

1. **Convenience** — With one-year coverage, your Cat dealer provides pay-per-consumption pricing that includes complete inventory management, wear package and lip rebuild advice, as well as GET removal and installation instructions and optional operation and maintenance training.
2. **Performance** — With up to three years of coverage, you can add lip rebuilds, inspections, and reports by the dealer, with customized recommendations.
3. **Confidence** — With this comprehensive offer, you can receive cost-per-ton or cost-per-hour pricing that includes total bucket rebuilds and bucket availability.

Complete inventory management is included with all levels. Your Cat dealer will make sure that you always have the GET, buckets, and wire rope you need on hand.

Zero unplanned maintenance costs help you budget GET, bucket rebuilds, and replacements.



GET & BUCKET CUSTOMER VALUE AGREEMENT

VALUE PROMISE		CONVENIENCE	PERFORMANCE	CONFIDENCE
TERMS (auto-renewal recommended)		1 YEAR	1-3 YEARS	3-5 YEARS
Hassle-Free Ownership	Pay per consumption	✓	✓	Optional
	Cost per ton (CPT) and/or cost per hour (CPH)*		Optional	✓
	GET Assurance Program		Optional	✓
	Bucket — lease/rental*			Optional
Hassle-Free Maintenance	Removal and installation instructions & tooling**	✓	✓	✓
	Removal and installation services		Optional	✓
	Inventory management**	✓	✓	✓
	Bucket availability			✓
Security of Expert Dealer Support	Asset optimization	Wear package advice	Wear package advice & kit delivery	Total bucket management
	Lip rebuilds	Lip rebuild advice	Lip rebuild	Total lip rebuild
	Total bucket rebuilds			✓
Peace of Mind from Equipment Health Management	Easy access to asset information**	Machine alerts, Cat App	Machine alerts, Cat App & CPT/consumption reporting	Cat Productivity/Minestar
	Inspections & advice**	Inspections by customer Advice: Quarterly Bucket Pro: visual inspection	Inspections by dealer Advice: Monthly Bucket Pro: technical inspection	Inspections+ 3D scanning by dealer Advice: monthly Bucket Pro: continuous improvement
	Operator & maintenance assessment**	Optional	✓	✓

*Subjected to Cat dealer/regional offer availability

**Also applicable to wire rope



CAT GET & BUCKET CVA BENEFITS

ZERO UNPLANNED COSTS*

- Pay for GET stock when you use it.
- Select monthly payment per asset utilization based on cost per ton or cost per hour.
- Predictable expenses backed by the GET Assurance Program.

IMPROVED UPTIME

- The right parts at the right time, with on-site delivery and inventory management services.
- Minimize downtime with dealer GET removal and installation services.
- Predict changeouts and bucket rebuilds with inspections and reports provided by Cat dealer advisors.
- Ensure uninterrupted productivity with bucket availability from your Cat dealer.

PEAK PERFORMANCE

- Cat dealer experts identify the best GET for your operation.
- Technical consultation: removal and installation training and rebuild guidance.
- Optimized bucket configurations for Cat and mixed-fleet equipment.



CONTACT YOUR CAT DEALER FOR COMPLETE, CUSTOMIZED GET CUSTOMER VALUE AGREEMENT DETAILS.

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*Support programs and payment terms are based on the agreement length, fleet size, and parts consumption.

Subject to restrictions and availability. Additional terms and conditions may apply. Contact your Cat dealer for more information.

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