

CAT[®] CVA FOR UNDERCARRIAGE

HYDRAULIC MINING SHOVELS (HMS) AND ELECTRIC ROPE SHOVELS (ERS)

CAT[®] CUSTOMER VALUE AGREEMENTS FOR MINING

Equipment ownership plans tailored by your Cat dealer for the needs of your operation



INCREASED COMPONENT LIFE. HASSLE-FREE OWNERSHIP. THAT'S A CVA.

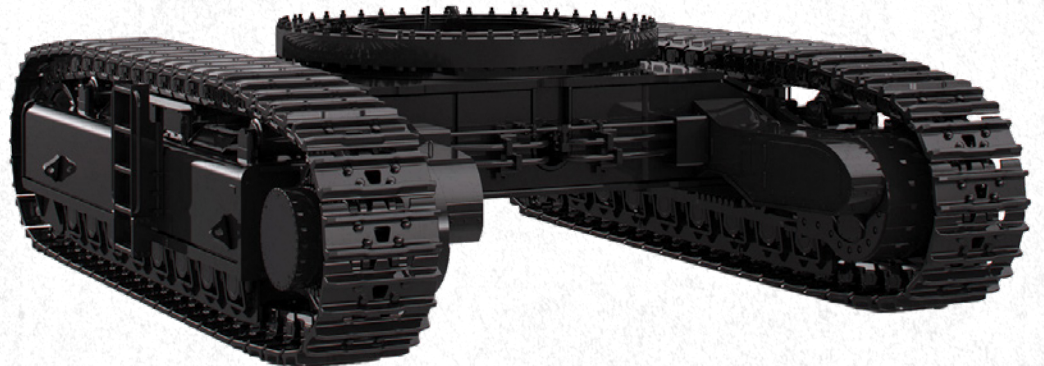
Managing undercarriage represents a major cost and time commitment throughout the lifecycle of your equipment.

With an Undercarriage Customer Value Agreement (CVA), you can be sure that you have selected the right undercarriage for your applications, and that it will be managed effectively for increased component life and return on investment.

Cat® undercarriage works and wears as a system, ensuring a balanced wear life. This can significantly lower your owning and operating costs by increasing uptime, productivity, and service life. It also reduces maintenance intervals and repair costs.

Choose from three levels of customizable CVA service:

1. **Convenience** — Lets you manage your own undercarriage with ongoing dealer support and expertise.
2. **Performance** — Provides an added layer of security through service assistance and an extended asset protection plan.
3. **Confidence** — Offers a complete, hassle-free undercarriage management program with the highest level of dealer support, along with predictable undercarriage costs.

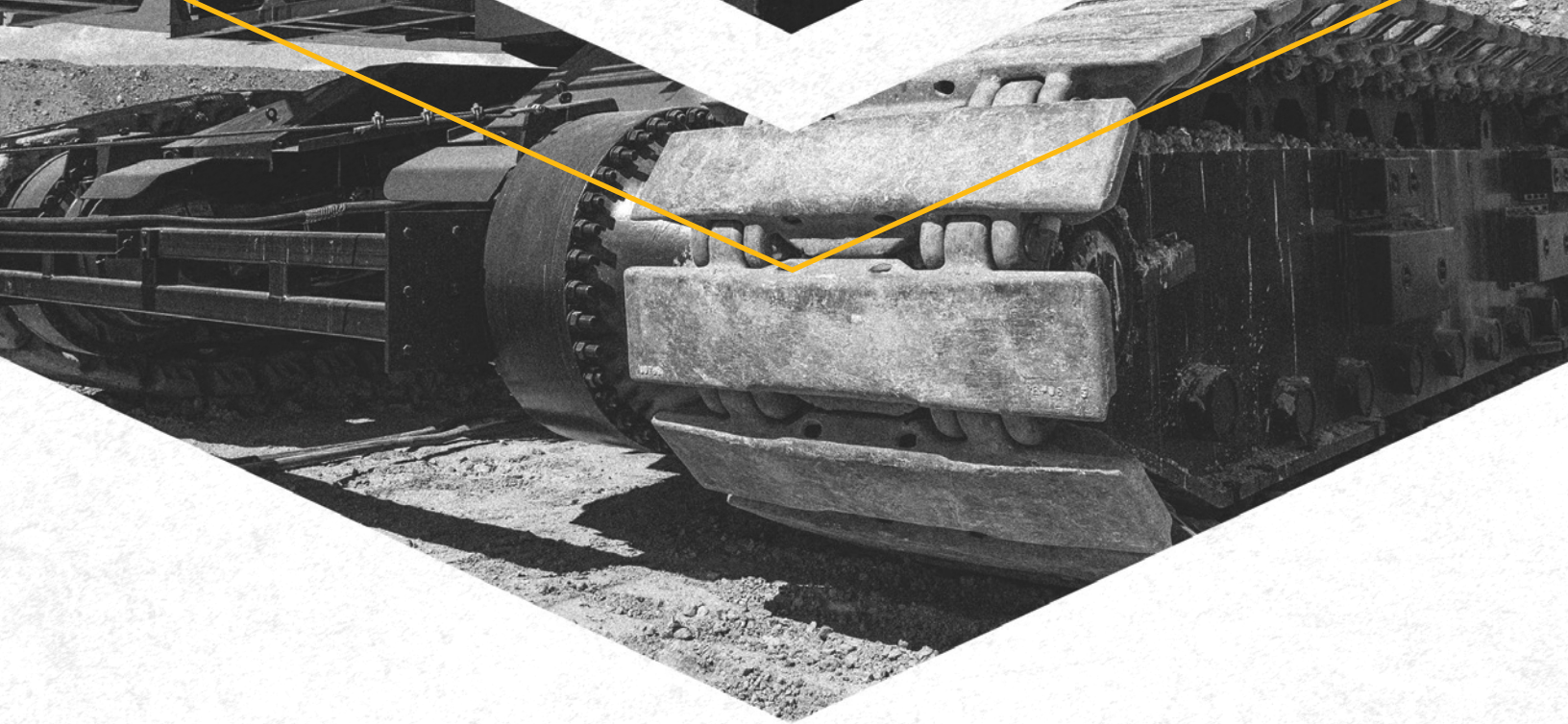


UNDERCARRIAGE FOR MINING CUSTOMER VALUE AGREEMENT

VALUE PROMISE		CONVENIENCE	PERFORMANCE	CONFIDENCE
TERMS		3-4 Years	3-4 Years	Target life
SCOPE		Moving wear parts	Moving wear parts & running repairs	Full undercarriage system maintenance
Hassle-Free Ownership	Financing options ¹	Optional	Optional	Optional
	Inventory management		Optional	✓
Hassle-Free Maintenance	Genuine Cat parts delivery	Undercarriage replacement set	Undercarriage replacement set & service assistance	Total undercarriage system management
	Service instructions & tooling	✓	✓	✓
	Trained dealer labor		Optional	✓
	Pin & bushing turn/replacement ²		Optional	Optional
	Tensioning system maintenance ²		Optional	✓
	Track roller path maintenance ³		Optional	✓
	Idler block positioning ³		Optional	✓
	Rolling components repair/rebuild		Optional	Optional
Security of Expert Dealer Support	Asset protection	Optional	Undercarriage Assurance	Undercarriage Assurance
	Extended asset protection ¹		Optional	Optional
	Asset optimization	Undercarriage selection	Undercarriage selection & repair	Undercarriage selection, repair & rebuild
	Right parts at the right time	✓	✓	✓
	Agreed replacement downtime		Optional	✓
Peace of Mind From Equipment Health Management	Easy access to asset information	Electronic alerts & wear specialist reports	Electronic alerts & wear specialist reports	Electronic alerts & wear specialist reports
	Custom Track Service (CTS) inspections*	Semi-annual inspections	Quarterly CTS inspections*	Quarterly CTS inspections*
	Wear specialist management	✓	✓	✓
	Tensioning system analysis	CTS only*	Full system testing	Full system testing & assistance
	Wear pattern analysis		✓	✓

Where Applicable ¹ HMS only ² ERS only ³

Custom Track Service (CTS)*



UNDERCARRIAGE FOR MINING CVA BENEFITS

SIMPLIFIED OWNERSHIP

- Flexibility with three levels – from a replacement of undercarriage to total undercarriage management.
- Improved cost management through a range of tailored financing plans.
- Enhanced life and value of undercarriage with Extended Asset Assurance.
- Dealer labor provides turnkey solution for the complete undercarriage lifecycle.

ENHANCED PERFORMANCE

- Lower cost per hour through proper Undercarriage selection.
- Extended undercarriage life on replacements and agreed downtime duration available with the Confidence Undercarriage CVA.
- Improved component reliability and durability with high-quality materials and carefully controlled manufacturing processes to ensure components wear at a balanced rate.

IMPROVED OPERATIONS

- Get the right undercarriage at the right time through dealer tracking, planning, and logistics.
- Dealer Custom Track Service (CTS) Pro inspections inform accurate, timely undercarriage repair and replacement.
- Seamless service experience and additional wear improvement advice offered via:
 - + Track roller path maintenance
 - + Tensioning system maintenance
 - + Wear pattern analysis



CONTACT YOUR CAT DEALER FOR COMPLETE, CUSTOMIZED UNDERCARRIAGE CUSTOMER VALUE AGREEMENT DETAILS.

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Subject to restrictions and availability. Additional terms and conditions may apply. Contact your Cat dealer for more information.
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