

GLOBAL ACCOUNT VIP PROGRAM



RENTAL POWER WHENEVER, WHEREVER YOU NEED IT

As a large organization with multiple sites and diverse power needs, knowing your requirements and managing different suppliers can be daunting. The Cat® Global Account VIP Program can offer you a streamlined solution.

One dedicated contact will manage all your global power needs, helping you save time, money and stress. We'll make it easy to stay efficient and focus on what matters most to your unique business.

Our support goes beyond configuration and installation. We will also provide expert maintenance and servicing to ensure your assets stay healthy and reliable throughout their lifecycle.



DID YOU KNOW?

Dealer rental fleets can offer:

- 3+ GW of rental power
- 100,000 tons of rental power cooling products
- 2 million CFM of rental compressed air



Dedicated account management



Simplified billing



One point of contact



Priority service



One agreement covering all locations



Around the clock Support

THE CATERPILLAR STORY

Caterpillar is the world's leading manufacturer of construction and mining equipment, off-highway diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives.

For 100 years, we've been helping customers build a better, more sustainable world and are committed and contributing to a reduced-carbon future. Our innovative products and services, backed by our global dealer network, provide exceptional value that helps customers succeed.

Caterpillar does business on every continent, principally operating through three primary segments – Construction Industries, Resource Industries and Energy & Transportation.



RENTAL POWER SERVICES FOR LARGE CORPORATIONS



“ Our master agreement covers all our Northern American locations. If any of our sites need a system repair, we receive the help we need. ”

“ Being a member of the Global Accounts VIP Program, we have always received the best customer service. No query is too big! ”



“ With several sites across the country, having only one person to contact made managing our power needs so much easier and stress-free! ”

“ Being able to access the online billing system at any time has helped streamline our process and made tracking our expenses simple. ”



FINANCING

Cat® Card is the fast, efficient way to pay for work tools, attachments, rentals, parts, service, and more.

UNLOCK SPECIAL OFFERS

Take advantage of great deals on work tools, attachments, parts, service, and rebuilds, just for Cat Card holders.

WHITE GLOVE SERVICE

A dedicated Customer Representative to address all queries, without having to call a customer service line.

BUSINESS MADE EASY

With centralized billing you can take your business to any North American Caterpillar dealership or Parts.Cat.Com and have one account statement.

FEATURES:

- No annual fee, no prepayment penalty and no document fees
- One-time credit approval
- Unsecured line of credit with no collateral required
- Flexibility and portability – use at any participating Cat dealer in U.S. and Canada and manage payables cycle with no finance charges
- Shop for parts on Parts.Cat.com
- Total solution for all business needs: From \$50 parts to a \$5M rebuild
- Enhanced reporting capabilities
- Customized setup for charges based on user or job site
- Relationship with Cat Financial for future equipment financing needs
- Lines of Credit from \$10K to \$5M

INTERESTED IN LEARNING MORE?

Call 1-844-8CAT VIP

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LET'S DO THE WORK.™

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