



COMPETITIVENESS AND JOB SECURITY

BACKGROUND: We compete not only with our external competitors, but also with other manufacturing options internally within Caterpillar. We must keep our facilities in a competitive position so they can continue to grow and succeed long term. Our ability to be competitive has resulted in jobs, investment and job security.

Decatur

- ✓ Added Wheel Loader and other products
- ✓ Expanded Building W
- ✓ In-sourced work from 3rd parties
- ✓ Tripled the number of jobs since 2017

Mapleton

- ✓ Moved Seals foundry and machining from Georgia and North Carolina to Mapleton

East Peoria

- ✓ Expanded and invested in undercarriage business
- ✓ Moved work in from out of state
- ✓ Resumed operations in Building HH
- ✓ Added work to Building KK from other sites and added electric drive manufacturing work to Mossville
- ✓ Added machining, fabrication and paint work from other sites and suppliers to Building LL

Pontiac

- ✓ Added after-treatment business from Santa Fe, New Mexico plant
- ✓ Moved fuel systems components from Thomasville and Jefferson, Georgia to Pontiac

Morton and York

- ✓ Increased job growth and investment in the facility, including the Auto-store

JANUARY 2017
4,900
EMPLOYEES



TODAY
7,000
EMPLOYEES



40%
MORE EMPLOYEES

2K
JOBS ADDED

We aim to reach an agreement that positions Caterpillar, our facilities and our employees to compete and succeed long into the future.