

Guangdong Westinpower Co. Ltd.



Serving customers' power requirements

Established in 2003 and located in Shantou Guangdong, China, generator set manufacturer Guangdong Westinpower Power Co. Ltd. is regarded by its customers as an 'excellent power specialist'.

Originally focused on the assembly and production of diesel and gas generator sets, the business has developed into a diversified and technologically oriented global industrial manufacturing enterprise.

Westinpower's products cover the integrated research and development, design, production and sales of intelligent generator sets, and provide customers with technology consulting, training, installation and maintenance services.

Durability and proven performance

Every year Westinpower builds and sells more than 9,000 generator sets, providing customers in more than 130 countries with durable, stable and reliable power generation solutions.

To deliver the stable and reliable power that customers demand, Westinpower collaborates with many leading component suppliers, such as Perkins, to produce high quality power generation solutions.

Key Facts

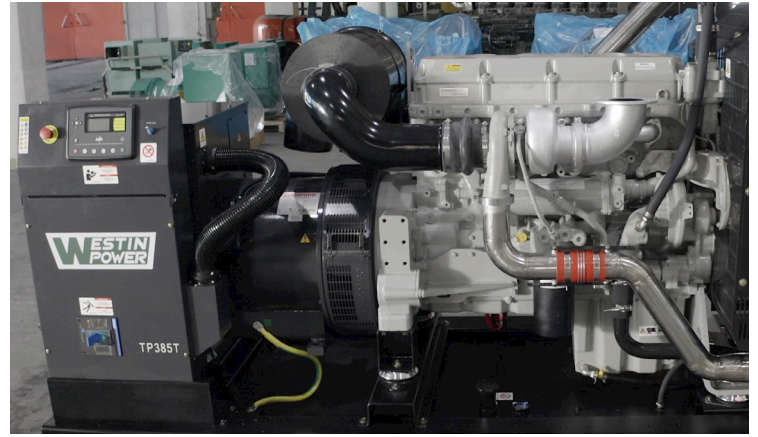
Customer
Guangdong Westinpower Co. Ltd.

Location
Guangdong, China

Engine model
Perkins® 400-4000 Series

Application
Generator sets

OEM website
westinpower.com



“As one of the world’s leading engine suppliers, Perkins provides Westinpower with reliable and innovative power, predominantly through our use of Perkins electric power all series engines,” says George Chen, general manager assistant at Westinpower.

In fact, Westinpower uses the full range of Perkins engines across its generator set range, from the compact 400 Series through to the powerful 61 litre 4000 Series delivering 2500 kVA.

“Using these engine models means our Perkins-powered diesel generator sets are suitable for a wide variety of working conditions and deliver excellent fuel economy, which helps us maintain our competitiveness in the industry,” adds Mr Chen.

Data centres, mining, industrial and so much more

Around the world, Westinpower is providing dependable generator sets for a wide variety of customers, all of whom have a vital need for reliable power, such as Indonesia’s Carrefour Starbucks where the Perkins® 4008TAG2A, 4006-23TAG3A and 2506C-E15TAG2 are in operation.

Whether it’s critical power for data centres, cloud computing centres or power plants, Westinpower’s Perkins-powered generator sets are trusted to perform when it counts.

Industries such as the power rental business, communications, mining, aviation, manufacturing and agriculture among others, also look to the collaboration between Westinpower and Perkins to meet their standby and prime power needs.

“Using a supplier like Perkins gives us access to products that meet the emission standards for different markets, meaning we can support our customers’ global power requirements.”

George Chen, general manager assistant at Westinpower

Mr Chen adds: “Thanks to its durability and proven performance, our use of Perkins engines in our generator sets means our customers can be sure of a continuous supply of electricity, whenever it’s required.”

Global service and support network

For Westinpower the support and cooperation from the local Perkins distributor, Sime Darby Elco Power Equipment Ltd., has been invaluable and has helped Westinpower, says Mr Chen, “to sell more than 15,000 Perkins-powered diesel generator sets to global customers”.

In addition to the local and global support provided by the Perkins network, Mr Chen recognised the breadth of the Perkins range as being a contributor in Westinpower’s global sales reach.

“Using a supplier like Perkins gives us access to products that meet the emission standards for different markets, meaning we can support our customers’ global power requirements. Our ability to provide global power solutions – which is a key part of our brand proposition – is also supported by the Perkins after-sales service network, so our customers have access to genuine Perkins parts and service.”

Mr Chen states: “As we look into the future, Westinpower, Sime Darby Elco Power, and Perkins will continue to cooperate to provide excellent power solutions and services to customers around the world.”

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