

Caterpillar Inc.

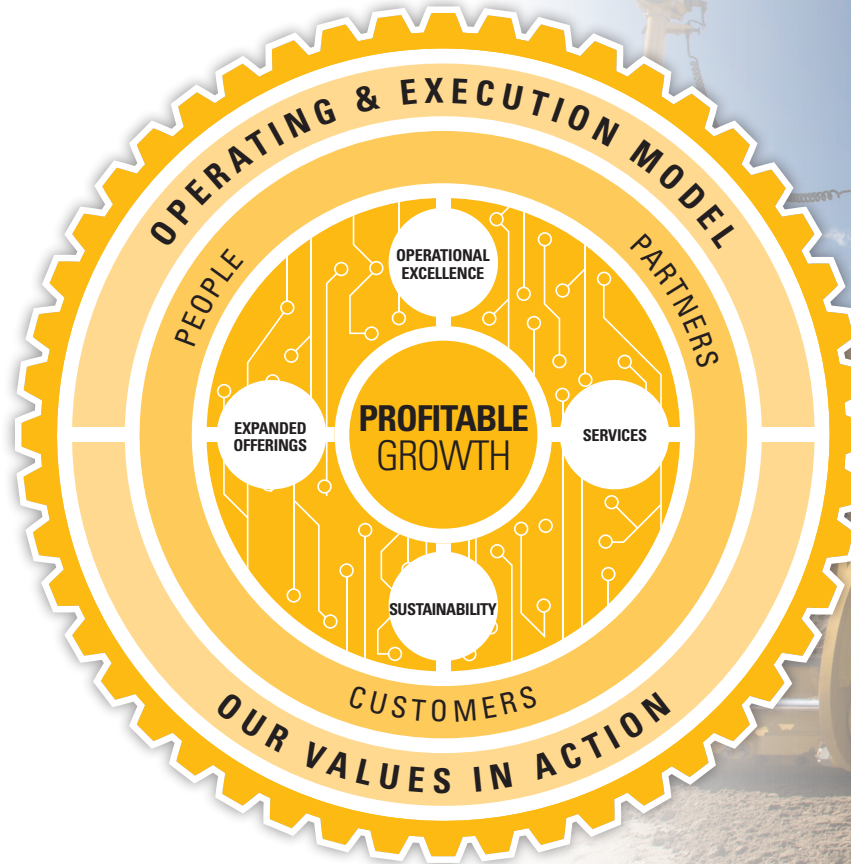
Caterpillar Nonconfidential
Based on Year-End 2024 Data



Our Strategy

With Our Values in Action as a foundation and the Operating & Execution Model as a guide, we develop a deep understanding of our customers' needs and, along with our partners, deliver outstanding products and services.

This focus allows us to help our customers build a better, more sustainable world and deliver long-term profitable growth for our stakeholders.



Our Values in Action

We make our work environment and the world better through our actions.

- Integrity
- Excellence
- Teamwork
- Commitment
- Sustainability



Company History

OUR PAST POINTS US TOWARD OUR FUTURE

From transitioning to diesel-powered engines from gas in 1931 to creating the first electric drive track-type tractor in 2008 to most recently launching the prototype of the first battery electric 793 large mining truck, Caterpillar has been at the forefront of sustainable innovation for 100 years.

A composite image featuring a woman in a workshop on the left and a large Caterpillar 793 mining truck on the right. The woman is wearing a cap, glasses, and a work shirt, working on a machine. The truck is a large off-highway vehicle with 'CATERPILLAR' and '793' visible on its side.

100 YEARS

Construction Industries

**HELPING OUR CUSTOMERS BUILD
WHAT THE WORLD NEEDS.**

Resource Industries

**MAKING IT POSSIBLE
FOR CUSTOMERS
TO PROFITABLY MINE
AND HARVEST
NATURAL RESOURCES.**



Energy & Transportation

DELIVERING SOLUTIONS FOR OUR CUSTOMERS' GROWING ENERGY AND TRANSPORTATION NEEDS.

- Cat® Machines
- Industrial
- Power Generation
- Oil & Gas
- Transportation

Services, Distribution & Digital

**BUILDING LONG-LASTING RELATIONSHIPS
WITH CUSTOMERS BY PROVIDING
VALUE-ADDED SERVICES THROUGHOUT
THE PRODUCT LIFE CYCLE, ENABLED
BY DIGITAL SOLUTIONS AND DELIVERED
BY THE STRENGTH OF THE GLOBAL
CAT DEALER NETWORK.**





CONSTRUCTION INDUSTRIES



~2.1M

active construction
machines globally



RESOURCE INDUSTRIES



9.3B+

metric tonnes moved
autonomously with zero
lost-time injuries



ENERGY & TRANSPORTATION



~30M

engines built



SERVICES, DISTRIBUTION & DIGITAL



>1.5M

connected
reporting assets

Cat Financial

**HELPING OUR CUSTOMERS
AND DEALERS SUCCEED
THROUGH FINANCIAL
SERVICES SOLUTIONS.**





152 CAT® DEALERS

SERVING ~190 COUNTRIES

Our customers are supported by the largest,
most experienced dealer network in the industry.





~28,000 SUPPLIERS*

LOCATED IN ~100 COUNTRIES

Our global supply base helps us deliver on our commitments -
from quality product creation to customer support and beyond.

* Supplier Codes



Caterpillar Family of Brands



HINDUSTAN



Progress Rail
A Caterpillar Company



Solar Turbines
A Caterpillar Company

SPM Oil & Gas
A Caterpillar Company



The Cat Brand

MACHINES, ENGINES & SERVICES

The flagship brand in the Caterpillar brand portfolio.



SPONSORSHIPS & MERCHANDISE

Creating the opportunity to connect with customers and new brand fans.





The Value of Sustainability

**WE ARE COMMITTED
TO BUILDING A BETTER,
MORE SUSTAINABLE WORLD.**

Sustainability is part of who we are and what we do every single day. We are committed to further reducing greenhouse gas emissions from our operations while helping our customers meet their climate-related objectives.

Our Energy Innovation

Due to accelerating demand for commodities, infrastructure, and improved energy reliability, Caterpillar continues to invest in:

- Autonomy
- Alternative Fuels
- Connectivity & Digital
- Electrification



A Proactive Community Member

Caterpillar Foundation: Building resilient communities that thrive in a rapidly changing world through contributions to support the workforce of the future and strong sustainable infrastructure that protects communities and empower them to thrive.

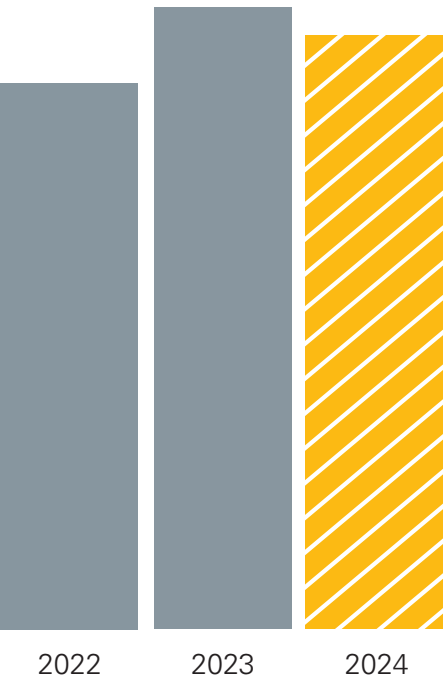


Historical Performance – A Look at 2024

SALES AND REVENUES

(\$ IN BILLIONS)

\$59.4 \$67.1 \$64.8



OPERATING PROFIT

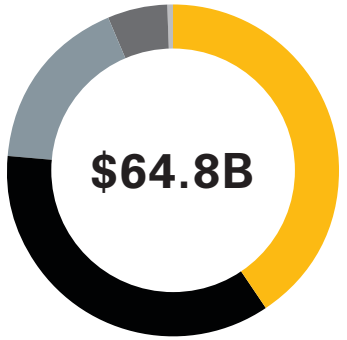
(\$ IN BILLIONS)

\$7.9 \$13.0 \$13.1



2024 TOTAL SALES AND REVENUES BY SEGMENT*

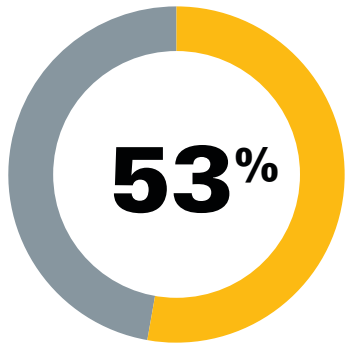
(\$ IN BILLIONS)



- Energy & Transportation | \$28.9
- Construction Industries | \$25.5
- Resource Industries | \$12.4
- Financial Products | \$4.1
- All Other/Eliminations | (\$5.8)

*Includes inter-segment sales. Financial Products includes revenue from Machinery, Energy and Transportation.
Note: Items may not add due to rounding.

SALES & REVENUES OUTSIDE OF THE UNITED STATES



- Outside U.S.
- U.S.



CATERPILLAR® | **100 YEARS**

For more Caterpillar information, visit





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