

# Caterpillar Inc.

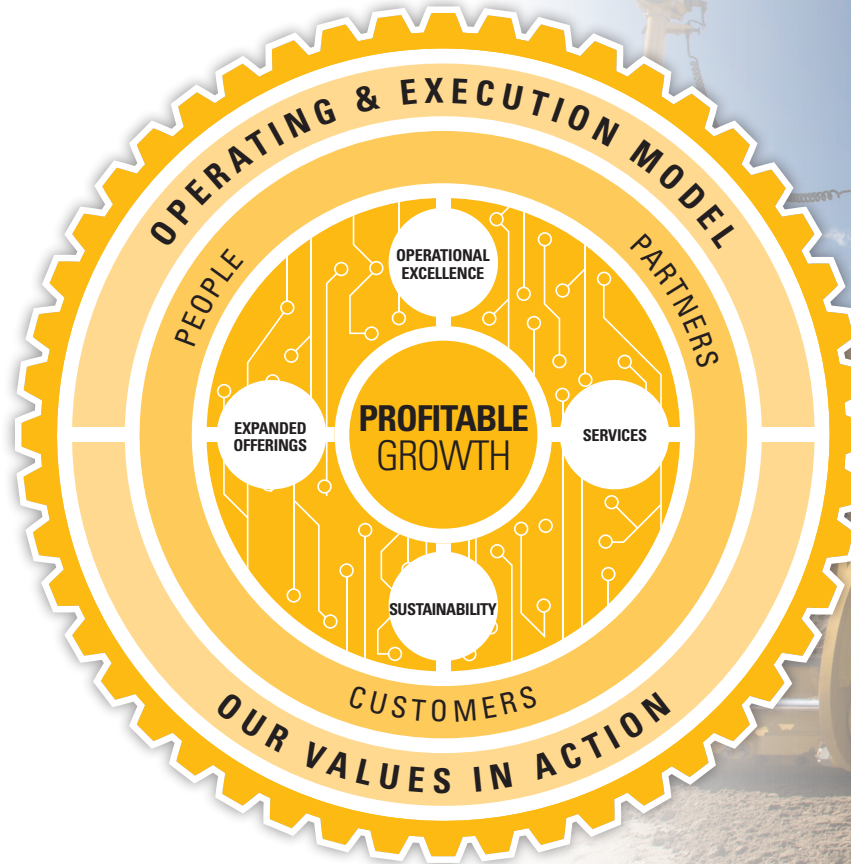
Caterpillar Nonconfidential  
Based on Year-End 2024 Data



# Our Strategy

With Our Values in Action as a foundation and the Operating & Execution Model as a guide, we develop a deep understanding of our customers' needs and, along with our partners, deliver outstanding products and services.

This focus allows us to help our customers build a better, more sustainable world and deliver long-term profitable growth for our stakeholders.





# Our Values in Action

We make our work environment and the world better through our actions.

- Integrity
- Excellence
- Teamwork
- Commitment
- Sustainability





## Company History

### OUR PAST POINTS US TOWARD OUR FUTURE

From transitioning to diesel-powered engines from gas in 1931 to creating the first electric drive track-type tractor in 2008 to most recently launching the prototype of the first battery electric 793 large mining truck, Caterpillar has been at the forefront of sustainable innovation for 100 years.

A composite image featuring a woman in a workshop on the left and a large Caterpillar 793 mining truck on the right. The woman is wearing a cap, glasses, and a work shirt, working on a machine. The truck is a large off-highway vehicle with 'CATERPILLAR' and '793' visible on its side.

# 100 YEARS



# Construction Industries

**HELPING OUR CUSTOMERS BUILD  
WHAT THE WORLD NEEDS.**



## Resource Industries

**MAKING IT POSSIBLE  
FOR CUSTOMERS  
TO PROFITABLY MINE  
AND HARVEST  
NATURAL RESOURCES.**





## Energy & Transportation

# DELIVERING SOLUTIONS FOR OUR CUSTOMERS' GROWING ENERGY AND TRANSPORTATION NEEDS.

- Cat® Machines
- Industrial
- Power Generation
- Oil & Gas
- Transportation



Services, Distribution & Digital

**BUILDING LONG-LASTING RELATIONSHIPS  
WITH CUSTOMERS BY PROVIDING  
VALUE-ADDED SERVICES THROUGHOUT  
THE PRODUCT LIFE CYCLE, ENABLED  
BY DIGITAL SOLUTIONS AND DELIVERED  
BY THE STRENGTH OF THE GLOBAL  
CAT DEALER NETWORK.**







## CONSTRUCTION INDUSTRIES



**~2.1M**

active construction  
machines globally



## RESOURCE INDUSTRIES



**9.3B+**

metric tonnes moved  
autonomously with zero  
lost-time injuries



## ENERGY & TRANSPORTATION



**~30M**

engines built



## SERVICES, DISTRIBUTION & DIGITAL



**>1.5M**

connected  
reporting assets



Cat Financial

**HELPING OUR CUSTOMERS  
AND DEALERS SUCCEED  
THROUGH FINANCIAL  
SERVICES SOLUTIONS.**







# 152 CAT® DEALERS

SERVING ~190 COUNTRIES

Our customers are supported by the largest,  
most experienced dealer network in the industry.







# **~28,000 SUPPLIERS\***

## **LOCATED IN ~100 COUNTRIES**

Our global supply base helps us deliver on our commitments -  
from quality product creation to customer support and beyond.

\* Supplier Codes





## Caterpillar Family of Brands



**HINDUSTAN**



**Progress Rail**  
*A Caterpillar Company*



**Solar Turbines**  
*A Caterpillar Company*

**SPM Oil & Gas**  
*A Caterpillar Company*







## The Value of Sustainability

**WE ARE COMMITTED  
TO BUILDING A BETTER,  
MORE SUSTAINABLE WORLD.**

Sustainability is part of who we are and what we do every single day. We are committed to further reducing greenhouse gas emissions from our operations while helping our customers meet their climate-related objectives.



# Our Energy Innovation

Due to accelerating demand for commodities, infrastructure, and improved energy reliability, Caterpillar continues to invest in:

- Autonomy
- Alternative Fuels
- Connectivity & Digital
- Electrification





## A Proactive Community Member

**Caterpillar Foundation:** Building resilient communities that thrive in a rapidly changing world through contributions to support the workforce of the future and strong sustainable infrastructure that protects communities and empower them to thrive.





## Historical Performance – A Look at 2024

### SALES AND REVENUES

(\$ IN BILLIONS)



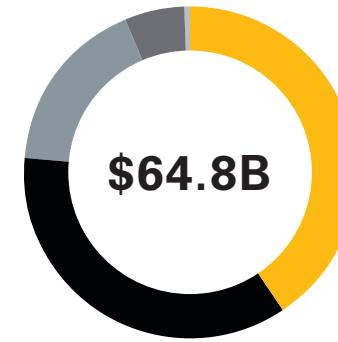
### OPERATING PROFIT

(\$ IN BILLIONS)



### 2024 TOTAL SALES AND REVENUES BY SEGMENT\*

(\$ IN BILLIONS)

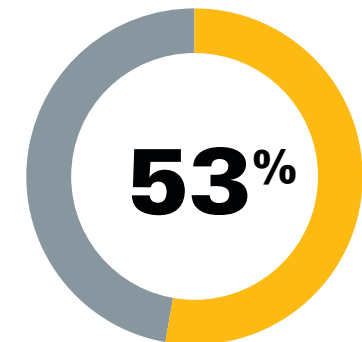


- Energy & Transportation | \$28.9
- Construction Industries | \$25.5
- Resource Industries | \$12.4
- Financial Products | \$4.1
- All Other/Eliminations | (\$5.8)

\*Includes inter-segment sales. Financial Products includes revenue from Machinery, Energy and Transportation.

Note: Items may not add due to rounding.

### SALES & REVENUES OUTSIDE OF THE UNITED STATES



- Outside U.S.
- U.S.





**CATERPILLAR®** | **100 YEARS**

For more Caterpillar information, visit







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