

# Supporting your operation with dependable power.

Choose Perkins parts for durability, reliability and low life cycle costs.




 **Perkins**<sup>®</sup>

THE HEART OF EVERY GREAT MACHINE

# A solid reputation built on almost 90 years of reliable performance

Drawing on nearly nine decades of engine expertise and having manufactured over 21 million engines for off-highway applications, Perkins is one of the world's most respected engine brands. Perkins engines are trusted worldwide to deliver reliable power with lower operating costs throughout their life cycle.



With a wide range of products covering all power nodes in the telecoms sector, Perkins has built a solid reputation for reliability and durability. That reputation is one of the primary reasons Perkins engines are so widely used in the generator sets that provide power to telecoms operations and other facilities in remote locations and areas where reliable grid power is not available around the world.

**Telecoms operators  
choose Perkins for three  
good reasons – durability,  
reliability and cost**

# Specialised support, **optimised** **for you**





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## Global support from manufacturer trained technicians

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Perkins prides itself on its global customer support offering, delivered by a distribution network covering more than 180 countries.

Our specialised technicians are readily available to support your engines. With preventative maintenance options such as site inspection and fluid sampling, they can identify issues before they become critical or result in a failure, reducing unplanned outages and saving you money.

The Perkins distribution network is able to supply genuine Perkins parts and factory authorised services in most territories across the globe. Genuine Perkins parts and maintenance by factory certified technicians supports high uptime and lower costs.



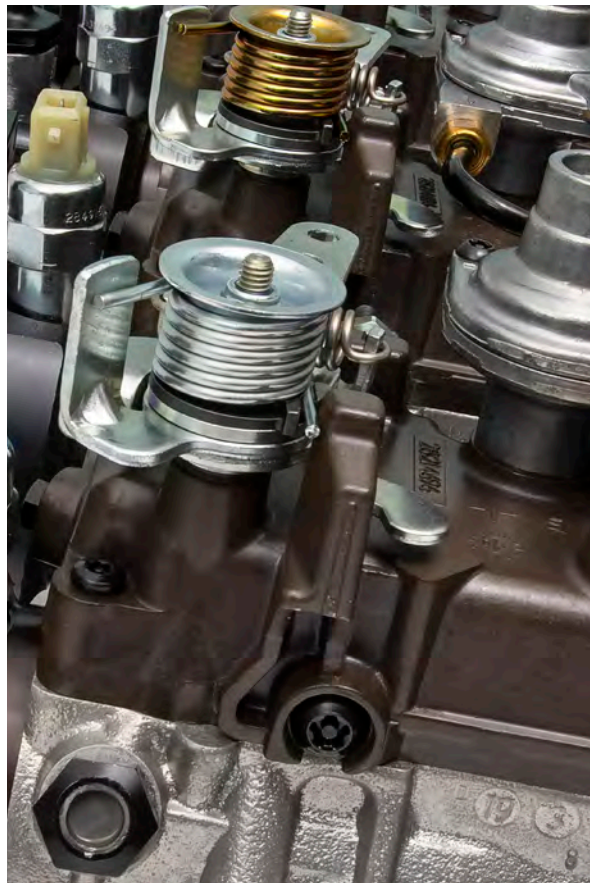
# Extend the life of your engine with production designed, **genuine Perkins parts**

Nobody knows more about a Perkins engine than the people who designed and built it and all of that knowledge goes into genuine Perkins parts.



Oil filters, fuel filters, air filters, engine oil, coolant and hundreds of other service and maintenance parts that carry the Perkins brand are designed to meet the needs of your Perkins engine.

Cutting corners to save a small amount with low quality parts can reduce the protection your engine needs, and can amount to a false economy in the long run. Genuine Perkins parts, installed by Perkins trained technicians, are a proven solution for the telecoms industry's need for reliable, dependable, low cost power.



### Perkins filters and fluids

Air, oil and fuel filters are your engine's first line of defence against dirt and other contaminants that can cause excessive wear and premature failure of precision components. Perkins filters are engineered to meet the needs of Perkins engines and regular filter changes will help them deliver the performance, reliability and low costs they were built to provide.

The latest generation of Perkins filters are the product of more than 15 years of continuous development. They are designed specifically for Perkins engines to help maintain efficiency and maximise performance. Perkins® EcoPlus filters feature proprietary technology that safeguards an engine and extends the life of your investment.

From Perkins® Diesel Engine Oil and Perkins® Extended Life Coolant to our high quality filters, using genuine Perkins parts is one of the best ways to achieve the lowest possible life cycle cost for your engine. All are available from your local authorised Perkins distributor.



Lower quality parts are not worth the risk





# A Perkins distributor is about **much more than parts**

Working with your Perkins distributor to maintain, service and repair Perkins-powered generator sets has benefits beyond the assurance of genuine Perkins parts and care by authorised technicians. Your distributor provides access to a globally integrated supply chain and a support infrastructure with decades of telecoms experience.

Their services include:

**Preventative maintenance packages** giving you reduced costs and extended asset life

**Complete overhaul capability** keeping your engine and generator set running longer for a higher return on investment

**Load bank testing** for reliable standby equipment at your disposal

**Technical and warranty support** for greater peace of mind

**Up to date technical publications** for the latest information you need

**Suite of training programmes for your technicians** to save you money by performing work in-house at high quality

**Emergency callouts** by trained technicians available to assist you, should you need them





**Support for all  
Perkins engines  
from 8 to 2500 kVA**

**Perkins Fluid Sampling**

Regular sampling of engine oil, coolant and diesel fuel provides valuable insight into an engine’s internal condition that can be used to schedule preventive maintenance interventions and avoid costly unscheduled downtime and component failures.

Regular fluid sampling provides data to support extended oil and coolant change intervals, where appropriate, which can reduce operating costs without impacting engine durability or reliability. Over time, sampling data creates an accurate history of your engine that can prevent small problems from becoming major repairs and identify ways to improve its efficiency and longevity.

Your local Perkins distributor can provide access to Perkins Fluid Sampling services, even for non-Perkins engines. The Perkins fluid sampling team understands engines and components, whether made by Perkins or another manufacturer.

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Perkins Fluid Sampling helps identify issues before they result in a failure and added costs  
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# Count on Perkins support

## from installation to decommissioning


Nothing lasts forever and your diesel generator set may eventually need major work. With Perkins, rather than replace the full generator set, you can save time and money with a service replacement engine.

With options from full production engines to remanufactured major components, short blocks and long blocks, the Perkins distribution network has the training, resources and supply chain access necessary to evaluate the need and accomplish the task quickly and economically.

There are good reasons Perkins engines have been chosen to power generator sets in the telecoms industry all over the world – durability, reliability, low life cycle cost and comprehensive support from a global distribution network. Wherever those engines are working, the local Perkins distribution network can help keep your engines operating at peak efficiency.

**All the support you need is a phone call away**



An aerial photograph of a telecommunications site in a dry, hilly landscape. A tall, grey tower with multiple antennas and satellite dishes stands prominently. Below the tower is a fenced-in area containing a small, tan-colored building and various pieces of equipment. A dirt road curves through the site. In the background, a paved road with a yellow line runs across the frame, with a white truck and a black truck driving on it. The overall scene is arid with sparse, dry vegetation.

**Support is a phone call  
away, quite likely over  
a Perkins-powered  
telecom network**

# Perkins Sales

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