

FLEET MANAGEMENT

CATERPILLAR JOB SITE SOLUTIONS

Whatever your industry, managing your equipment fleet could distract you from focusing on your core business activities. Whether you have a fleet of 5 or 5,000 units, Cat® Job Site Solutions (JSS) fleet management program makes it possible for you to concentrate on your core business while reducing your overall operating and staff costs and ensuring compliance to government regulations.

JSS fleet management delivers whole lifecycle management of equipment fleets, including fleets of mixed brands. This includes acquisition, operation and the disposal of equipment either at contract end or at the end of its prime life.

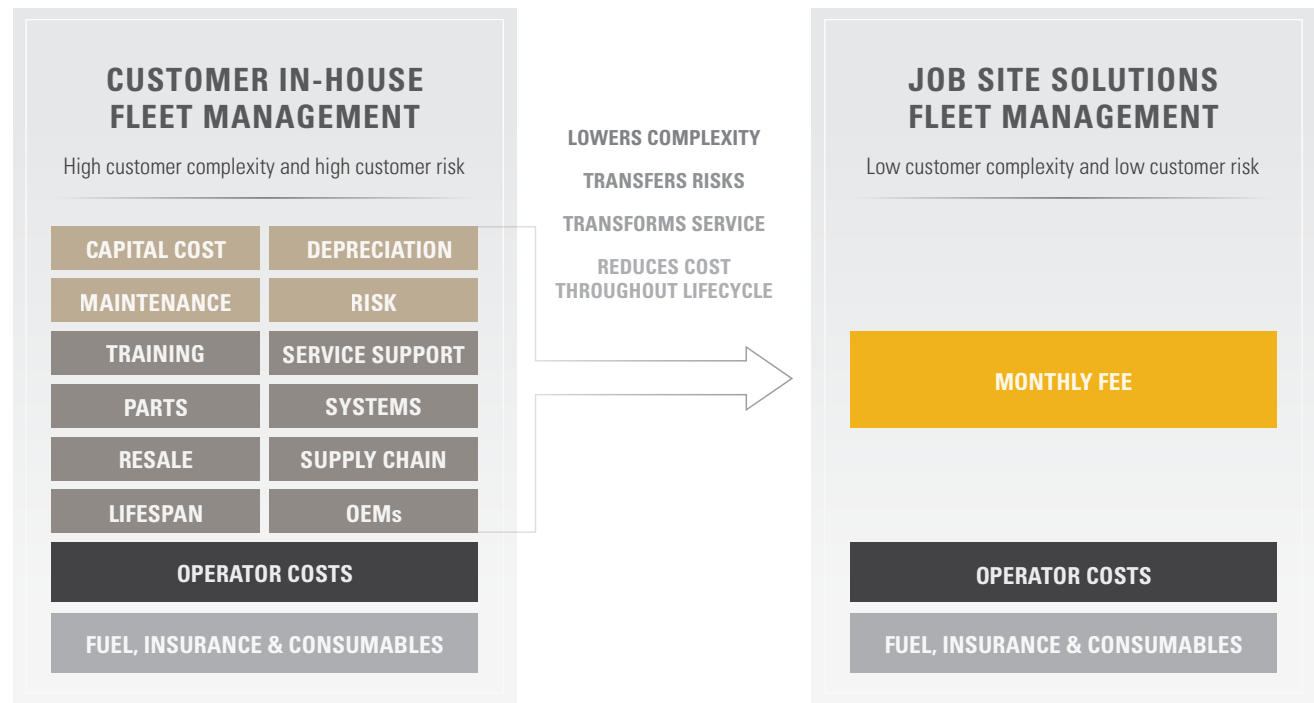
We can increase the availability of your equipment and improve efficiency and productivity, while at the same time minimizing the risk associated with your equipment investment through flexible financial solutions.

JSS fleet management ensures you have the right equipment on site, so you can get the job done on time and on budget.

OUR MISSION

Help our customer optimize operations, maximize productivity and improve asset utilization across their portfolio, safely and sustainably.

CATERPILLAR JOB SITE SOLUTIONS FLEET MANAGEMENT SERVICE MODEL



BEYOND THE IRON

SAFETY

PRODUCTIVITY

SUSTAINABILITY

JSS offers a full suite of solutions and will work with you to customize a solution to meet your site's specific needs. Solutions can include offerings such as fleet evaluation and design, productivity analysis, operator efficiency studies, operator training, haul road optimization, stockpile and load-out management and performance management plans. Additional safety and sustainability solutions and training are also available.

CATERPILLAR JOB SITE SOLUTIONS

WHAT WE DO

We leverage the power of Caterpillar and our dealers to deliver fleet management across sites, across territories and around the world. We agree on levels of availability and deliver using industry best products, technology and service delivery.

You can expect:

- » Predictable costs
- » Lower risks
- » Reduced labor
- » Performance guarantees (mechanical availability, etc.)
- » Service delivery regardless of equipment brand
- » Clear and relevant reporting, which enables trend analysis, equipment vs. site comparisons and training needs identification from failures/damages/accidents
- » Holistic view of your fleet and its performance to enable decision-making
- » Less complexity, with a single point of contact for all issues relating to service and performance

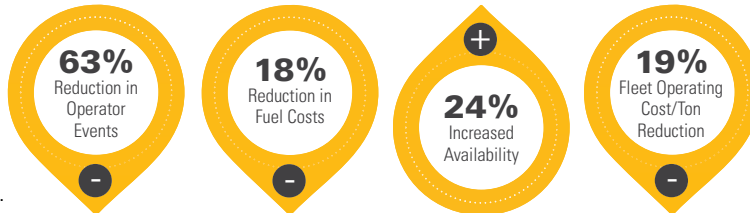
WHAT MAKES OUR BUSINESS MODEL UNIQUE

Service Delivery

- » We focus on implementation. We won't just develop a high-performance plan for your site; we'll execute it. All parties will focus on your success, leveraging our respective capabilities to get the results you're targeting.
- » We balance short-term production requirements with the need to minimize long-term lifecycle cost.
- » We cover every industry — quarry, construction, cement, surface and underground mining, waste, agriculture, forestry, industrial, and more.
- » We can deliver fleet management at every level — fleet-level, site-level and enterprise-level.

We also offer an array of optional, additional solutions in the areas of safety, sustainability and production optimization that bring even more value to your operations, as well as potential gain-sharing opportunities from future fleet optimization and rationalization.

Job Site Solutions fleet management delivers real results, like the examples shown here from actual customer sites.



JOB SITE SOLUTIONS FLEET MANAGEMENT PROGRAM

LONG-TERM STRATEGIC CONSIDERATIONS

FINANCIAL

ASSET & CAPITAL MANAGEMENT
CASH FLOW & EXPENSE MANAGEMENT
FINANCIAL DESIGN
LIFECYCLE FINANCING
ACQUISITION & DISPOSAL
RISK MANAGEMENT

FLEET AVAILABILITY

ROLLING EQUIPMENT PLAN
BEFORE FAILURE PRODUCT SUPPORT
RESPONSIVENESS FOR SURGES IN DEMAND

SHORT-TERM STRATEGIC CONSIDERATIONS

FLEET MAINTENANCE MANAGEMENT*

MAINTENANCE & REPAIR STRATEGY
PLANNING & SCHEDULING
UNSCHEDULED REPAIRS MANAGEMENT
CONDITION MONITORING
REBUILDS / UPGRADES
BACKLOG & COMPONENT MANAGEMENT
PARTS LOGISTICS
*THROUGH LIFECYCLE

FLEET SAFETY & COMPLIANCE

ACCIDENT & ABUSE ANALYSIS
INSPECTION TOOLS & PROCESSES
SUSTAINABILITY
GOVERNMENTAL COMPLIANCE
CERTIFICATION

FLEET PERFORMANCE MANAGEMENT

KPI REPORTING
AVAILABILITY
ACCIDENT & ABUSE
FUEL USAGE
VALUE TRACKING
ASSET LOCATIONS
MAINTENANCE REPORTS
REPAIR TIME
IDLE TIME

Please contact your Job Site Solutions representative or your local Cat dealer at <https://dealer.cat.com/jobsitesolutions>
Further information is available at www.cat.com/jobsitesolutions-mxe