

WINTER 2019

GOVERNMENTAL SOLUTIONS

A CATERPILLAR PUBLICATION SERVING GOVERNMENTAL AGENCIES

SUPERCHARGE
YOUR MOTOR GRADER
WITH FACTORY INSTALLED AND
AFTERMARKET COMPONENTS

**CAT® WHEELED
EXCAVATOR**
WITH MULCHER
M315F IDEALLY SUITED FOR
RIGHT-OF-WAY MAINTENANCE

FLOOD PREVENTION

330F L WITH LONG-REACH BOOM
DREDGES WATERWAYS, CLEANS DITCHES

CATERPILLAR®



THE **D3** SERIES IS HERE

NEW SKID STEER LOADERS & COMPACT TRACK LOADERS ENHANCE OPERATOR COMFORT, STABILITY, INCLUDE TECHNOLOGICAL ADVANCES

The release of 16 new Cat® D3 Series Skid Steer Loader (SSL) and Compact Track Loader (CTL) models advance the D and D2 Series' reputation for quality, comfort, and performance, while delivering improvements in operator experience and track loader stability.

An industry first, the D3 Series models also support a line of new Smart Attachments. This advanced machine technology recognizes these high-tech attachments and automatically tailors the controls and operator information to match the tool and the task.

Improved Operator Comfort

Entering and exiting the new D3 Series loaders equipped with an enclosed cab is now easier, thanks to a door that opens up to 40 percent wider. Additionally, the distance between joystick pods has increased by three inches, offering extra space inside the cab and providing a more comfortable experience for the operator.

Raising Compact Track Loader standards

New Cat D3 Series CTLs deliver improved operating stability while handling heavy loads, grading and truck loading. Changes to the undercarriage frame and torsion axles reduce machine pitching and rocking, while still offering superior ride comfort.

All Cat D3 Series CTLs feature standard two-speed travel

to improve performance on any governmental agency jobsite. These machines are geared to deliver high-torque digging performance, as well as high top-end travel speed.

The powerful Cat 279D3 and 289D3 loaders boast an 8.4 mph top-end ground speed, a 20 percent increase over their D Series counterparts. The Cat 239D3 and 249D3 models are now equipped with standard two-speed transmissions, versus the previous single speed, increasing travel speed by nine percent and aligning these models with the rest of the two-speed equipped CTL model range.

Advanced Control

The D3 Series Cat SSL and CTL models deliver Smart Technology that ushers in a higher level of integration between the machine and new Smart Attachments. This advanced attachment technology enables all D3 Series SSLs and CTLs to automatically recognize Smart Attachments and convert machine controls to align with the operational and informational needs of each attachment.

Cat SSLs and CTLs offer advanced control features that include Return-to-Dig and Work Tool Positioner to assist operators with repetitive tasks like grading, digging, and loading. These items are now bundled together with the dual direction, self-level feature so operators can take advantage of features that automate machine functions and complete tasks with less user interaction and expertise.

For more information on the new Cat D3 Series of SSL and CTL models, contact our dealership today. ☎

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M315F ideally suited for right-of-way maintenance

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App simplifies inspections, turns your hand-held device into an information gathering hub



ON THE COVER:

Richland Parish, Louisiana dredges creeks to prevent flooding with a long-reach boom on a Cat® 330F L Excavator that extends to a length of 20 feet.



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The Cat No. 14 Motor Grader was introduced in 1959

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New names, more choices

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CAT.COM/GOVERNMENTAL

Cat.com/governmental includes specifications for all machines. Download them or contact our dealership. Check this out and more at **Cat.com/governmental.**



WHEN TO BUY USED EQUIPMENT

EXPAND YOUR OPTIONS, NOT YOUR BUDGET

Considering a used machine? That's smart thinking. Sometimes, buying used is the best choice. It's priced less than new, expanding your options without expanding your budget. Don't purchase just any old used machine, though. Make sure you get exactly what you want and need for your agency's fleet: low hours, great condition and the right configuration.

Cat® Used equipment delivers all that and more—at multiple price points to fit your budget. Plus, only used Cat machines are backed by Cat dealer service and support to keep your agency's work schedule running smoothly. You might find another agency's lease return or trade-in is a perfect fit for your needs.


Why Choose Cat Used?

Just like buying a pre-owned car or used electronics, there's always an element of risk in buying used construction equipment. The best way to reduce your risk and get more for your money is to choose Cat Used. Here are three reasons why it's the smart choice:

- **Better Lifecycle Value** - A less-than-new purchase price isn't the only financial benefit of buying Cat Used. You also get better overall lifecycle value. Lifecycle costing takes into consideration the budget dollars you'll need over your term of ownership—like maintenance, repair and fuel—to give you an accurate picture of total costs. Those costs are lower with Cat Used because it's

often more durable, reliable and fuel-efficient than other brands. Buying a used machine from our dealership contributes to lifecycle value, too. Equipment that's been regularly inspected, serviced and maintained has a longer lifespan.

- **Unmatched Support** - When you buy a used Cat machine from our dealership, the support you receive is literally "like new." You have access to the same highly trained service technicians, great parts availability, repair options and expertise—the same commitment to keep your machines and your agency running smoothly.
- **Cat Certified Used** - There's used equipment, and then there's Cat Certified Used - selected, inspected and serviced to a higher standard. Cat dealers take low-hour, well-maintained Cat machines and inspect them inside and out. They use only genuine Cat parts for service and complete all the required maintenance before bestowing the Cat Certified Used label. Best of all, you're protected from the unexpected, thanks to the Equipment Protection Plan, which is included with each Cat Certified Used machine. Your CCU machine is ready to hit the job-site the moment you take it off the dealer lot.

Whether you need help buying, selling, trading, consigning or supporting a used machine, our dealership has the options and expertise to help you make the best decision for your agency. 



CAT® WHEELED EXCAVATOR with MULCHER

M315F IDEALLY SUITED FOR RIGHT-OF-WAY MAINTENANCE

A right-of-way, also known as an easement, is a part of private land designated for use by a public utility, such as a road, railway, or power line.

Maintaining right-of-ways along roadsides and other public lands is a constant challenge for maintenance crews.

Cutting back trees or brush along right-of-ways frequently involves bucket trucks, which can be very dangerous, especially when traffic is passing in close proximity to the lift.

Removing the overgrowth is important and being able to do that in a mobile package is key. Not only are machines on wheels easier to move to, from and around the job without the time and expense of hauling—but with top speeds of 23 mph, Cat Wheeled Excavators can quickly move around an urban area or rapidly clean miles of roadside ditches.

Caterpillar produces seven different wheeled excavator models, including two reduced-radius and five standard-radius machines. As a reduced-radius model, the M315F has a smaller working envelope, which enables the machine to operate on the shoulder of a road without needing to shut down a lane of traffic.

Mulcher attachments utilized on wheeled excavators are ideal for environmental maintenance, as they efficiently cut and mulch vegetation and overgrowth. Cat forestry mulchers have industry-leading features to


ensure you obtain the best productivity from a mulcher for both wheeled and tracked excavators, all while keeping your work environment and equipment safe.

With a Cat Wheeled Excavator, you can travel and mulch simultaneously. The dedicated swing-pump design provides excellent machine control and multifunction capability. And joystick steering enables operators to mulch, steer and travel without ever having to take their hands off the joysticks.

One Machine for Multiple Jobs

Be ready to do more. Make the most of your capital budget by purchasing one versatile machine that can perform the job of many. A Cat Wheeled Excavator is well suited to work in a wide variety of applications.

With medium- and high-pressure; and coupler hydraulics standard; multiple boom and stick options; and many attachments to choose from, a Cat Wheeled Excavator can tackle your entire to-do list—dig ditches, lay pipe, replace patches, place culverts, pick-up storm debris, load trucks and more.

With seven models available—including both reduced- and standard-radius designs—it's easy to find the right Cat Wheeled Excavator at the right price. Contact our dealership for more details or visit Cat.com 



MOTOR GRADER OPTIONS

CHOOSE FROM FACTORY INSTALLED AND AFTERMARKET COMPONENTS

A wide range of factory installed and aftermarket components and common maintenance parts are available to make your Cat® Motor Grader work harder for you.

Aftermarket Components

Customize your Cat motor grader to fit your needs with a variety of specialized products designed for your agency's applications. These features, accessories and attachments help optimize and maintain your machine, so you can maximize the effectiveness of your budget dollars.

Planned Maintenance Kits

Extend the life of your machine and stay on top of your motor grader's routine maintenance by having the right parts at hand when you need them. Planned Maintenance Kits include the parts needed for a specific maintenance interval.

Wear Parts

When machines work as hard as Cat Motor Graders do, there's going to be wear and tear. Replacing and maintaining certain smaller parts can protect and preserve more

critical components. Spares for these parts are good to have in your parts inventory, because fixing little problems before they become big ones keeps costs down and reliability up.

Cat GraderBits™

Cat GraderBits are used in place of a standard cutting edge to improve application versatility and deliver optimum performance. Fix damaged roads in fewer passes, cut tough and compacted materials and improve your fuel economy. Cat GraderBits adapt to competitive equipment and last 20x longer than a standard cutting edge, meaning less downtime for your motor grader. Adapter boards hold the GraderBits in place and attach to the motor grader's moldboard (blade).

Feature Upgrades

Start with the best in efficiency, effectiveness and power—and then make it even better with upgrades that enhance the most popular features. From the latest generation of advanced-control joysticks to satellite-linked telematics, these upgrades make the connection

between operator and equipment more intuitive, responsive and flexible than ever.

Accessories

Little things can make a big difference. Sometimes a worn-out circle pinion or an iced-over rear-view mirror is all that stands between you and getting a job done. Accessories can give you a little more room in the cab, a better view of what's behind you and the right replacement part at the right time. Best of all, they can give you peace of mind.

Snow Solutions

Motor graders are excellent for snow removal, whether equipped with a standard moldboard, snow wings, V Plows or straight blades. Each of these attachments is tailored to different snow removal applications, but all of them help provide the power and safety you need to clear long stretches of road efficiently and effectively.

To discuss these and other ideas to enhance your motor grader's performance, contact our dealership. 📞



ONE-CLICK ACCESS

MY.CAT.COM SIMPLIFIES OPERATIONS MANAGEMENT

Managing your operation made easy

My.Cat.Com is a website where you can access all of your agency's equipment data from any location, using any device with a single login. There you'll find critical data about all the machines in your fleet, as well as the ability to assign tasks, check service records and schedule service appointments with your Cat® dealer.

Who benefits most from using My.Cat.com?

If your agency projects involve buying, renting, operating, maintaining, repairing or keeping track of equipment, My.Cat.com is for you. It will help you save time, manage operations more efficiently and make well-informed decisions—whether your equipment is inter-connected or not—and whether you use Cat products or other brands in your fleet.

What data is included and how can I use it?

You'll find data from more than a dozen different Caterpillar and Cat dealer sources, all in one place—everything from maintenance schedules, parts and service records and inspection reports to info about rental contracts, warranty coverage, safety issues and more. Working with your dealer, here's what you can do:

- Schedule preventive maintenance (PM)
- Check a machine's parts or service history
- Manage work orders
- Review results from a fluid analysis report
- Verify warranty or Equipment Protection Plan coverage

- Extend a maintenance contract
- Manage your rental equipment
- Act on Safety Service Letter notifications
- Monitor location, hours, events and fuel on units subscribed to Cat Daily or VisionLink®
- Access/review Operation & Maintenance Manuals (OMMs)

Cat App Fleet Management

Efficient equipment management starts with the Cat app. Track the location and health of your equipment, order service and parts, and increase utilization in just a few taps. Staying on top of your fleet has never been easier. Search "Cat App Fleet" to find it quickly in the app store or Google Play.



Besides data, what else is available at My.Cat.com?

In addition to basic PM schedules and online OMMs, you'll also have access to a simple planning tool that can help you stay organized. Use it to identify tasks, assign them to staff, sort them in different ways or even allocate machines to various worksites. The tool can also function as a personal to-do list (just in case you need a reminder to pick up bread or call home).

And that's just the beginning. Once you see what's available through My.Cat.com, you'll find plenty of ways to use it. Contact our dealership to get started. ☎

CAT[®] INSPECT

**APP SIMPLIFIES INSPECTIONS,
TURNS YOUR HAND-HELD
DEVICE INTO AN INFORMATION
GATHERING HUB**



CAT[®] INSPECT IS A POWERFUL, EASY-TO-USE APPLICATION THAT LETS USERS DOWNLOAD AND COMPLETE INSPECTIONS AND INCLUDE ADDITIONAL INFORMATION SUCH AS PICTURES, COMMENTS, AND RATINGS—WITH NO PAPERWORK INVOLVED.

Cat Inspect is useful to agencies with all Cat or mixed fleets, fleet superintendents, shop technicians, operators, site inspectors, and others throughout your agency.

With machine-specific Preventive Maintenance (PM) checklists, performing recommended services at the appropriate intervals has never been easier. Never lose another paper inspection—complete and share your inspections electronically with Cat Inspect. Benefits of capturing your inspection data using the Cat Inspect mobile app include:

- Digital inspections provide real-time information for review, retention, and printing
- Optimized for mixed fleet agencies: Secure inspection results for Cat and non Cat assets in one place
- Red, yellow, or green ratings facilitate quick identification of actionable items

- Prioritize your repair/utilize budget dollars based on inspection results and status
- Help screens available within the inspections provide applicable information
- Assign inspections and review results from various employees
- Add ratings, make comments, and take pictures during inspections
- Integrate with other systems like VisionLink[®] for a big picture view of your fleet
- Application Program Interfaces are available for utilizing inspection data by your other data management systems

As long as you login with a valid Caterpillar Web Security (CWS) account, you'll automatically have access upon downloading the app or visiting the website. If you do not have a valid CWS login, contact our dealership to create your account.

There is no cost to download the mobile app. The app is available for Apple devices on iOS 10 and newer, and Android devices on version 5.1 and newer.

Contact the dedicated Cat Inspect support team at catinspect@catsupport.com, or by calling toll-free in the U.S. 844.275.8325. Additionally, our dealership can likely assist you with any technical support needs. 📞

LUCKY NO. 14

Caterpillar is celebrating the anniversary of the No.14 Motor Grader by taking a look at its rich history of roadbuilding machines through the lens of recently colorized photographs. The Cat® No.14 Motor Grader was introduced in 1959 and was the largest and most powerful motor grader of its time.

The No.14 set the standard in its weight (29,280 lb.) and horsepower class (150 hp), with a top speed of 21.6 mph. It was a large machine for its time, designed to handle big construction, roadbuilding and maintenance jobs. But its versatility made it ideal for finish grading.

The introduction of a turbocharged engine was another exclusive feature of the No.14 Motor Grader. By harnessing the exhaust gas from its Cat D333 engine, the turbocharger increased the horsepower.

In 1963, the No.14 Motor Grader was eclipsed by the introduction of the 225-hp No.16 Motor Grader.



APWA CALENDAR

Upcoming training and education programs from the American Public Works Association (APWA) include:



DECEMBER 2019

Talking Top Tech: Augmented Reality Edition will be offered as a webinar. (A recorded version is available)

APRIL 19–22, 2020

2020 Snow Conference has it all—from expert-led snow and ice education sessions to an exhibit floor full of vendors featuring the latest winter maintenance solutions.

AUG. 30–SEPT. 2, 2020

Public Works Expo provides a multi-modal learning experience for professionals across the entire public works spectrum.

For more information or to register online, visit www.APWA.net. Questions? Call the APWA's Education Department at **800.848.2792**.

NIGP CALENDAR

Training and educational programs offered by the National Institute of Governmental Purchasing (NIGP) include:

JAN. 9, 2020

The course, Contracting with Federal Funds/Intermediate, will be held in Lansing, Mich.

JAN. 22, 2020

The course, Introduction to Public Procurement, will be held in Miami, Fla.

FEB. 10, 2020

The class, Developing and Managing Requests for Proposals, will be held in Frankfort, Ky.



For additional information or to register online, visit nigp.org. More details are also available by calling **703.736.8900**.



FLOOD PREVENTION

330F L WITH LONG-REACH BOOM DREDGES WATERWAYS, CLEANS DITCHES

Stretching more than 15 feet across Little Creek, just outside of Rayville, Louisiana, a Cat® 330F L Hydraulic Excavator with a long-reach stick, pulled buckets full of sticky, grey clay and tree roots from the creek's slate-colored waters.

With the long-reach option, the excavator's boom extends to a length of 20 feet, perfect for dredging both banks of the creek from a single location. A ditch cleaning bucket dumped clay, roots, and assorted debris into piles along the working side of the creek. The machine rumbled 50 feet farther along the bank in rural Richland Parish, widening the channel along that stretch. The work continued until the length of the creek flowed freely, preventing flooding.

The 330F L worked adjacent to a cornfield, rows of

corn ending abruptly where flooding from the creek had washed out the field.

"If we don't keep these creeks cleared out, farmers lose crop acreage," says Joey Evans, parish manager of Richland Parish. "The water backs up, and they can lose 20 to 30 acres along the banks."

The long-reach boom's ability to work both banks from a single location saves Richland Parish time and money.

"Instead of using machines on both sides of a creek, you can get on one side and do it all. It saves you manpower, and the use of two machines," Evans says.

But the greatest benefit of the 330F L excavator and its long-reach boom is preventing waterways from flooding homes and businesses.

"That was the reason for leasing the long-boom



excavator, to clean out creeks, dams, parts of the Boeuf River, and ditches along roads," Evans says. "We use it to clean out Gunby Dam. It's the only machine that can reach all the way across from the levy. Trees, logs, all kinds of things get stuck in there.

"If we don't clean the dam, people's homes will flood," he says. "The state corps of engineers sends us a letter asking us to clean out the dam, and we use the long reach for the work."

Tackling Tough Jobs

The work completed by the long reach, especially dredging, is harder to complete with other machines.

"That's why we're leasing the 330F L. All this work was sitting there, waiting for us to do it," Evans says. "We might have dug out a portion of it, but we couldn't have done the whole job without the long reach."

Parish crews are responsible for maintaining 403 miles of paved roads and 139 miles of unpaved roadways. The long-reach boom enables the excavator to remain stable on the roadway when clearing debris and overgrowth from ditches along parish roadways. The work is vital to improving drainage and preventing flooding.

"If we keep water off the roads, they'll last longer," Evans notes.


The 330F L runs approximately 1,000 hours a year in the mostly rural parish that is home to approximately 23,000 people.

The machine is under warranty for the life of the lease.

"With leasing, we keep a newer fleet of equipment, and that keeps our operating costs down," Evans says.

To keep the excavator in top shape, the machine is inspected daily, greased regularly, and performance is closely monitored.

"We may want to purchase it when the lease is up," Evans says. "It's been a good machine, and we know it's been well maintained."

And the 330F L is playing a crucial role in preventing flood damage for Richland Parish homeowners, businesses, farmland and roadways. 



“ Instead of using machines on both sides of a creek, you can get on one side and do it all. It saves you manpower, and the use of two machines.”

– JOEY EVANS
Parish Manager
Richland Parish



ATTACHMENT MAGIC

MULTIPLY THE VERSATILITY OF YOUR CAT® MACHINES

Attachments tailor Cat® machines to the specific requirements of your agency's assignments, equipping them for a wide range of tasks and providing total system solutions for multiple applications. Cat attachments enhance the versatility of your agency's Cat machines. With a modest investment in an attachment, one machine can frequently do the work of many.

Contact our dealership to learn more about how Cat attachments can enhance the versatility of your machines. 📞



PROTECT YOUR INVESTMENT

EPP'S PROTECT YOUR EQUIPMENT FOR THE LONG HAUL


Your agency purchases the best in heavy equipment and machinery so you can count on it to get the job done. But with the normal lifespan of a Cat® machine going well beyond the standard factory warranty period, how will you ensure your investment is safeguarded to sustain your entire ownership experience?

Equipment Protection Plans (EPP) offered by your Cat dealer and backed by the resources of Cat Financial Insurance Services are the only service plans designed specifically for agency buyers of new Cat machines and provide the highest level of repair-cost protection available.

Equipment Protection Plans provide both extended protection coverage and peace of mind, and with four levels of coverage, you can choose the option that best suits your needs and your agency's budget:

- **POWERTRAIN**
- **POWERTRAIN + HYDRAULICS**
- **POWERTRAIN + HYDRAULICS + TECHNOLOGY**
- **PREMIER**

Each can add valuable years and hours of operation to your equipment and prevent major repair costs from negatively impacting your annual budget. Combination coverages are also available as a cost-effective option for longer ownership periods. For example, enroll in Premier coverage for years one through three, then switch to Powertrain + Hydraulics for years four through six.

To discuss your options and extend the protection of your agency's equipment investment, contact our dealership or call Cat Financial Insurance Services at 1 (800) 248-4228 for more information. 





WINTERIZING REMINDERS

ACT NOW TO PREVENT SERIOUS PROBLEMS

Is your equipment ready for winter? As you head into the colder months, make sure your equipment is prepped and ready to get the job done when temperatures drop below freezing.

1. **Check your oil:** You need to ensure oil is flowing even in colder temperatures. Check the viscosity of the oil you're using to be sure that it's the right one for your piece of equipment. It's a good idea to use a low-viscosity oil in the colder winter months, so it can flow faster. You should also make sure you change your oil leading into and coming out of winter.
2. **Conduct a visual inspection of your tracks and tires:** Make sure your undercarriage and tires are in good working condition. Remove all the debris, packed mud and snow that you can. You should also check to make sure your tire pressure is inflated to where it should be per your machine's Operation & Maintenance Manual. Don't forget to look for wear marks or cuts on the tires.
3. **Inspect your hoses and belts:** These parts on the machine can be especially sensitive to winter and cold conditions. Make sure you're doing a visual inspection of your hydraulic hoses—the rubber tubing can break down in freezing temperatures, making them stiff and brittle. You should be replacing any parts with cracks or breaks in them before the season starts.
4. **Keep your fuel tank topped off:** You should be topping off your fuel tank after every shift. If you don't, you could see your fuel start to gel at colder temperatures. Topping off the fuel tank will also help to prevent condensation from forming in the tank, which can lead to water in a fuel line.
5. **Keep an eye on your DEF:** Diesel Exhaust Fuel (DEF) will freeze at 12 degrees, so you should make sure that there's a way to warm and thaw frozen DEF to keep your machine running. If you aren't using your equipment in the winter months or storing it indoors, consider draining the fluid.
6. **Check your battery:** Look to see that the battery electrolyte is filled up to the indicated level. You should also check the alternator, test the battery, and ensure that there is no rust or corrosion on the battery terminals. If you're not using your machine in the winter, it's a good idea to remove the battery from the machine and store it indoors to prevent it from freezing.

Be sure to consult your machine's Operation & Maintenance Manual for any other necessary cold weather preparation steps. Contact us if you have any questions. 📞

NEW NAMES FOR MOTOR GRADERS

No matter what the size of the job, there's a Cat® Motor Grader made to tackle it.

Heading into 2020, Caterpillar is simplifying the model names of its entire motor grader lineup by removing the letter series designation and identifying them by construction or mining class.

Previously, the motor grader model numbers have featured either a two or three-digit number followed by a letter designation, with the numerals remaining consistent and the letter typically changing with the release of a new model.

Current motor grader model numbers and letter designations don't easily identify with size or application—which can be confusing, particularly where customers are researching equipment via digital platforms, said Caterpillar Product and Application Specialist Eric Kohout.

"We have often been asked what the model 12M3 means compared to a 140M3," Kohout says. "Is the number referencing weight, horsepower or blade size? The answer is neither.

"Similarly, why do we have a two-digit number for some models and three for other, such as the 12M3, 140M3 or 14M3?"

In 2020, the Cat Motor Grader nomenclature will change to identify the model name relative to its size in the model lineup. Simplifying the

model names will better help customers identify the size range and the machine's place in either the construction or mining class, Kohout says.

Construction class models will be identified with a three-digit number from the smallest to largest model (120, 140, 150, 160) while the mining class will be identified with two-digit number (14, 16, 18, 24) representing the blade length."

- The 120M2 model was recently replaced by the new 120 model
- The 12M3 model name will be replaced by the number 140
- The 140M3 model will be replaced by the new 150 model number
- The 160M3 model name will be replaced by the 160 model number

Simplified model names does not mean fewer options. Customers will have greater opportunity to configure graders for their specific needs, jobs and applications than they have in the past.

The new 120 replacing the 120M2 is a good example of this. Customers will have the choice of joysticks or steering wheel and lever controls, scalable blade control technology and reduced maintenance for drawbar, circle and blade options.

To determine which Cat Motor Grader best meets your needs, contact our dealership. ☎

A CLEAR LINE OF SIGHT DOWN THE ROAD OF INNOVATION

CAT® MOTOR GRADERS. NEW NAMES. SAME PRODUCTIVITY AND COMFORT.



120

120M2

140

12M3
140 LVR

150

140M3

160

160M3

14

14M3

16

16M3

18

18M3

24

24M



NOW AVAILABLE! 9-YEAR TERMS ON CAT® MOTOR GRADERS

OWN AND OPERATE EQUIPMENT FOR LESS

We understand the unique needs of your business. Now through April 30, 2020, Governmental customers can spread out acquisition costs of owning and operating a new Cat® Motor Grader over a longer period with our industry-leading 108-month Lease Purchase option. Best of all, our quick turnaround times can help you get equipment working faster. Contact our dealership for more information.

Offer good for qualifying customers from July 1, 2019 to April 30, 2020 on select new motor grader models at participating Cat dealers. Not all buyers will qualify. Financing is subject to credit application and approval through Cat Financial. Financing offer is available to qualifying governmental customers in the USA only. Contract term is up-to but not exceeding 108-months. Financing offer is based on a monthly payment frequency on a governmental lease purchase contract only with no skips. Governmental operating leases do not qualify. See your participating Cat dealer for details. Terms subject to change. Additional terms and conditions may apply.

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SAVE TIME AND MONEY

Buying heavy equipment for a governmental agency can be a time-consuming, complicated task, and it can be challenging to stay on top of the latest information.

Our tools and resources will help you:

- **Strengthen your bidding process**
- **Make more informed investment decisions**
- **Finish the job done faster and more accurately**

Bookmark the following web page to learn more:

[Cat.com/Governmental](https://www.cat.com/Governmental)

