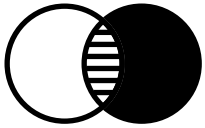


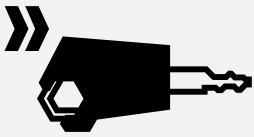
COOPERATIVE PURCHASING WITH CATERPILLAR

Frequently Asked Questions



WHAT IS COOPERATIVE PURCHASING?

Cooperative purchasing combines the requirements of several public procurement agencies into one contract, so you can leverage the cost savings of volume purchases, delivery and supply chain advantages, best practices and reduced administrative time and expenses.



HOW DOES COOPERATIVE PURCHASING STREAMLINE THE PROCUREMENT PROCESS?

Instead of sending out a request for proposal (RFP), evaluating several bids and then awarding a contract, cooperative purchasing agreements are already negotiated and ready to enact — meaning you can get the equipment you need faster.



HOW ELSE DOES COOPERATIVE PURCHASING BENEFIT MY OPERATION?

In addition to the time savings and bulk cost savings mentioned above, cooperative purchasing also helps you manage risks through planned maintenance, Genuine OEM parts, expert dealer service and even rental options. Ultimately, cooperative purchasing with Caterpillar helps your resources go further.



WHO ARE CATERPILLAR'S COOPERATIVE PURCHASING PARTNERS?

We work with leading public sector agencies OMNIA Partners and Sourcewell to develop a range of contracts to suit the needs of municipalities and other governmental agencies.



HOW DO I TAKE ADVANTAGE OF COOPERATIVE PURCHASING CONTRACTS?

Contact your local Cat® dealer to learn more.