

# CUSTOMER SUCCESS

## CAT<sup>®</sup> ADVANSYS<sup>™</sup> GET

Since 2009, Excatran Detonações (Detonar) located in Pedro Leopoldo, Brazil, is a company dedicated to building demolition. Excatran also has earthmoving activities, engineering, and architecture projects.



### THE CHALLENGE

- The customer was experiencing retention issues with previous GET systems they used on their excavators. This led to unscheduled downtime and a potential risk of losing a tip into the crusher, which would cause significant downtime to the plant.

### THE SOLUTION

- The regional wear parts specialist, Werley Franca and the product support team from Sotreq, introduced Cat<sup>®</sup> Advansys as a new GET system to demonstrate the reliability of the tip retention.

## LET'S DO THE WORK.<sup>™</sup>

The information contained herein are actual customer results obtained under conditions specific to the customer site, application, environment, and operation and maintenance practices. Caterpillar implies nothing further, and no one should infer that using the Cat products described herein will result in the same or similar benefits as defined in the document.

PEJJ0296-00

© 2019 Caterpillar. All Rights Reserved. CAT, CATERPILLAR, LET'S DO THE WORK, their respective logos, Advansys, "Caterpillar Yellow", the "Power Edge" and Cat "Modern Hex" trade dress as well as corporate and product identity used herein, are trademarks of Caterpillar and may not be used without permission.

### THE CUSTOMER RESULTS

#### Product Performance

Mr. Anderson, maintenance supervisor said, "We are very satisfied with this new Cat GET system. We eliminated the risk of the tips falling into the crusher, which was our biggest concern." Mr. Anderson continues to say, "I realized that the Advansys tips stay sharp during the total wear life, allowing a better utilization of the available wear material on tips."

#### Productivity Savings

Mr. Anderson said, "We have reduced our downtime to changing tips from 50 minutes to 10 minutes because the system is easier, faster, and safer."

**0**  
**TIPS**  
FALLING  
OFF



**REDUCED**  
**DOWNTIME**

