

COOPERATIVE PURCHASING WITH CATERPILLAR

Every governmental agency faces resource constraints. Budgets are tight and the workload never quits. If you're responsible for procuring heavy equipment under these conditions, it's hard to be successful on the job.

Cooperative purchasing can help.

WHY COOPERATIVE PURCHASING?

Cooperative contracts help you get the equipment you need quickly and better manage your budget, so you never have to compromise on machines and service.

SAVE TIME

Improve procurement efficiency so you can put new equipment to work faster.

CONTROL COSTS

Don't spend valuable budget dollars soliciting bids, reviewing proposals and awarding contracts.

MANAGE RISK

Avoid unexpected repair costs and other budget surprises that may arise when you buy the low-bid option.

LIFE CYCLE COST CALCULATION

It's important to evaluate equipment purchases from a total cost perspective, as purchase price is just one small component. Choosing the low bid can actually cost more in the long run. Here is one well-accepted method to determine total cost:

INITIAL PURCHASE PRICE

- Trade-In
- + Maintenance
- + Repairs
- + Fuel and inputs
- Resale value

TOTAL COST OF OWNERSHIP

TAKE YOUR PICK

Caterpillar is pleased to make our equipment available through two cooperative purchasing contracts: Sourcewell and OMNIA Partners. Get the assets you need to be more successful when you buy Cat® products with one of these agreements:

SOURCEWELL CONTRACT #032119

New and used equipment, parts, service and rental

SOURCEWELL CONTRACT #120617

Backup power systems and services

OMNIA PARTNERS CONTRACT #161534

New and used equipment, parts, service and rental



Your Cat dealer can help determine which contract is right for you and can also provide information about state and local cooperative purchasing options.

MORE THAN NEW MACHINES AND ATTACHMENTS

Cooperative purchasing contracts often go beyond machines to include the parts and service you need to keep your operation running. With Caterpillar, you'll have access to:



Service

Whether a machine needs routine maintenance or an unplanned repair, Cat dealers are well equipped to meet any service needs.



Parts

Genuine OEM parts are the best option to keep your machines running. Your local Cat dealer can accept POs using your Sourcewell or OMNIA Partners member number.



Rental Equipment

Your Cat dealer has a full line of equipment available to rent for short- or long-term needs. From light towers to wheel loaders, your Cat dealer has you covered.



Used Equipment

Good used machines can be an excellent value. Caterpillar ensures you have access to this buying option if you decide it's right for you.

BECOME A MEMBER TODAY

In just a few minutes, you can start reaping the benefits of a free, no obligation Sourcewell or OMNIA Partners membership. It's the easiest way to take advantage of cooperative purchasing agreements that will save your agency time and money procuring equipment. Memberships are available for all government, education and non-profit entities.

Join Sourcewell [here](#). Sign up for OMNIA Partners [here](#).

Succeeding Together

No matter how you define success, we will work to help you achieve it. We invite you to learn more about how to use cooperative purchasing to reach your goals.

Find resources at www.sourcewell-mn.gov, www.omniapartners.com and www.cat.com/governmental.