**CATERPILLAR®** 

# **News**

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### FOR IMMEDIATE RELEASE

# <u>Caterpillar Yellow Iron a Highlight of White House "Made in America"</u> Showcase

WASHINGTON, D.C. — Today Caterpillar Inc. (NYSE: CAT) brought its iconic yellow iron to the White House as part of a "Made in America" event to showcase products built in the United States. Companies from all 50 states were invited – Caterpillar solely representing Illinois as a top example of the power of American manufacturing. A 966M wheel loader, built in Aurora, Illinois, is adorning the South Lawn of the White House, standing out amongst other American-made products at the event. Kathryn Karol, Caterpillar vice president of Global Government and Corporate Affairs, and Jamie Alban, president of independent dealer Alban Cat, are attending the event on behalf of Caterpillar.

"Caterpillar is proud to represent Illinois and showcase this wheel loader as just one example of the skill and craftsmanship of our employees," said Caterpillar CEO Jim Umpleby. "We appreciate the President's dedication to manufacturing industries and the men and women who build and deliver some of the finest products in the world. Caterpillar has a substantial presence across the country — operations in 19 states, approximately 70 facilities, a workforce of 48,500, the tremendous strength of the independent Cat dealer network supporting customers in all 50 states and a supplier base of more than 15,000 companies. We welcome the opportunity to continue working with the Trump Administration on policies that will increase economic growth."

Caterpillar has been a strong advocate for comprehensive tax reform, enhanced infrastructure investments, energy solutions and open markets. Caterpillar is proof that you can compete based in the United States, and its leaders continue to work closely with policymakers to push forward an agenda that will revitalize American manufacturing.

#### 966M Wheel Loader Details

This all-purpose machine represents the best-in-class earthmoving equipment that Caterpillar is known for – finding itself an integral part of many job sites, from construction and highway projects to mining sites – and anywhere in between. This wheel loader applies proven technologies systematically and strategically to reach high expectations for reliability, productivity, and long service life. It meets the U.S. EPA Tier 4 Final/EU Stage IV emission standards as part of Caterpillar's commitment to sustainability while providing enhanced fuel efficiency.

## **About Caterpillar**

For more than 90 years, Caterpillar Inc. has been making sustainable progress possible and driving positive change on every continent. Customers turn to Caterpillar to help them develop infrastructure, energy and natural resource assets. With 2016 sales and revenues of \$38.537 billion, Caterpillar is the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives. The company principally operates through its three product segments - Construction Industries, Resource Industries and Energy & Transportation - and also provides financing and related services through its Financial Products segment. For more information, visit caterpillar.com. To connect with us on social media, visit caterpillar.com/social-media.

### **Forward-looking Statements**

Certain statements in this press release relate to future events and expectations and are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "believe," "estimate," "will be," "will," "would," "expect," "anticipate," "plan," "project," "intend," "could," "should" or other similar words or expressions often identify forward-looking statements. All statements other than statements of historical fact are forward-looking statements, including, without limitation, statements regarding our outlook, projections, forecasts or trend descriptions. These statements do not guarantee future performance and speak only as of the date they are made, and we do not undertake to update our forward-looking statements.

Caterpillar's actual results may differ materially from those described or implied in our forward-looking statements based on a number of factors, including, but not limited to: (i) global and regional economic conditions and economic conditions in the industries we serve; (ii) commodity price changes, material price increases, fluctuations in demand for our products or significant shortages of material; (iii) government monetary or fiscal policies; (iv) political and economic risks, commercial instability and events beyond our control in the countries in which we operate; (v) our ability to develop, produce and market quality products that meet our customers' needs; (vi) the impact of the highly competitive environment in which we operate on our sales and pricing; (vii) information

technology security threats and computer crime; (viii) additional restructuring costs or a failure to realize anticipated savings or benefits from past or future cost reduction actions; (ix) failure to realize all of the anticipated benefits from initiatives to increase our productivity, efficiency and cash flow and to reduce costs; (x) inventory management decisions and sourcing practices of our dealers and our OEM customers; (xi) a failure to realize, or a delay in realizing, all of the anticipated benefits of our acquisitions, joint ventures or divestitures; (xii) union disputes or other employee relations issues; (xiii) adverse effects of unexpected events including natural disasters; (xiv) disruptions or volatility in global financial markets limiting our sources of liquidity or the liquidity of our customers, dealers and suppliers; (xv) failure to maintain our credit ratings and potential resulting increases to our cost of borrowing and adverse effects on our cost of funds, liquidity, competitive position and access to capital markets; (xvi) our Financial Products segment's risks associated with the financial services industry; (xvii) changes in interest rates or market liquidity conditions; (xviii) an increase in delinquencies, repossessions or net losses of Cat Financial's customers; (xix) currency fluctuations; (xx) our or Cat Financial's compliance with financial and other restrictive covenants in debt agreements; (xxi) increased pension plan funding obligations; (xxii) alleged or actual violations of trade or anti-corruption laws and regulations; (xxiii) international trade policies and their impact on demand for our products and our competitive position; (xxiv) additional tax expense or exposure; (xxv) significant legal proceedings, claims, lawsuits or government investigations; (xxvi) new regulations or changes in financial services regulations; (xxvii) compliance with environmental laws and regulations; and (xxviii) other factors described in more detail in Caterpillar's Forms 10-Q, 10-K and other filings with the Securities and Exchange Commission.