

Overall Value of Purchasing Cat® Products for Health Care Applications



Our Value

From design to installation, a Caterpillar solution brings savings throughout the life of the product

PRESALES SUPPORT TO REDUCE ENGINEERING DESIGN COST

- Reduce engineering time by utilizing experienced Cat® Dealer Applications Engineers and local Factory Field Representatives to assist with design requirements and equipment arrangement.
- Wide breadth of products to fit all applications saves time with product selection.
- Reduce cost and time required for engineering evaluation by providing a complete integrated solution for the standby power system.

EXECUTION

- Caterpillar has the most extensive network for technical support and training in the industry, to ensure superior project execution.
- Cat Dealer industry expert project managers coordinate delivery, installation and start up.
- Local Cat Dealer support ensures compliance with local requirements and ease of execution by working with local contractors.
- Factory start up support coordinated through Cat Dealer network.

SUPPORT FOR THE LIFE OF THE SYSTEM

- Standard two year warranty for standby products.
- Extended Service Coverage can be purchased up to 25 years.



Our Support

As owning and operating costs are key factors in a purchasing decision, Caterpillar is a lifetime partner in product support and preventive maintenance

LOCAL SHOPS - CAT DEALERSHIP NETWORK

Our Cat dealer network spans 1,600 locations across the globe, so there's always one near you.

EXPERT TECHNICIANS

All Cat dealer technicians are trained to diagnose, repair, and maintain power generation systems.

PREVENTIVE MAINTENANCE

Our dealers offer oil sampling analysis of engine oil, coolant, and fuel, which can help predict potential signs of wear in the engines. Through S•O•SSM Services, each sample is analyzed and recommendations made by a Caterpillar lab. It's part of a preventive maintenance service offered by Cat dealers.

FLEXIBLE REPAIR OPTIONS

Our Bundled Repair Solutions are flexible engine repair and overhaul kits comprised of genuine Cat parts. Select from Foundational, Advanced and Optimal levels — each customizable and sold at bundled prices.

GUARANTEED QUALITY

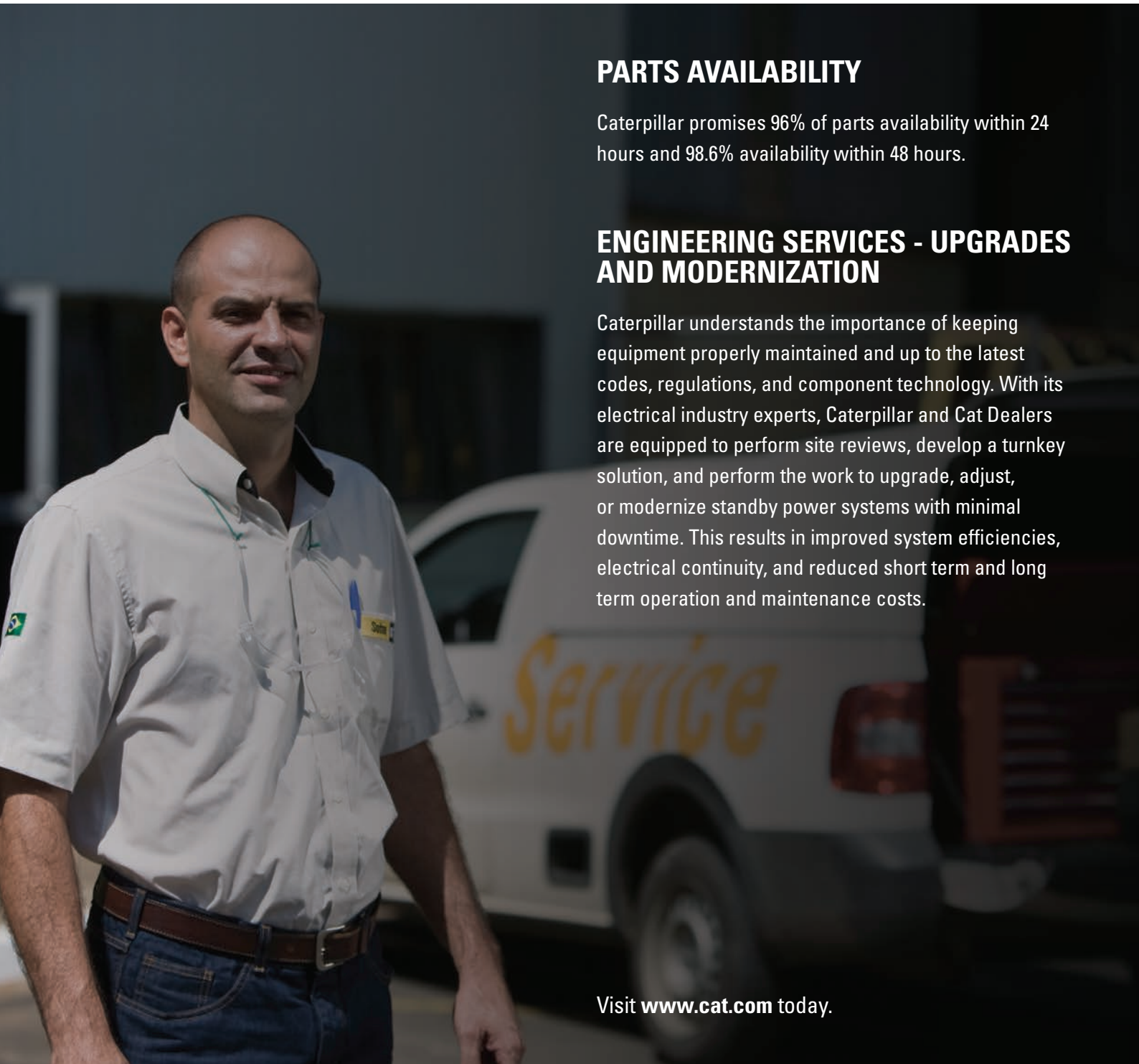
Our parts are made with the highest-grade materials and designed from the latest technology. Even down to the finish of our parts, it is this detail that can minimize downtime and save your generator set from potential failure.

FUEL SAVINGS

Genuine Cat parts are engineered to work together as a system for industry-leading fuel economy.

PARTS PROTECTION

With our one-year parts warranty, we're promising our parts will perform like we say they will.



PARTS AVAILABILITY

Caterpillar promises 96% of parts availability within 24 hours and 98.6% availability within 48 hours.

ENGINEERING SERVICES - UPGRADES AND MODERNIZATION

Caterpillar understands the importance of keeping equipment properly maintained and up to the latest codes, regulations, and component technology. With its electrical industry experts, Caterpillar and Cat Dealers are equipped to perform site reviews, develop a turnkey solution, and perform the work to upgrade, adjust, or modernize standby power systems with minimal downtime. This results in improved system efficiencies, electrical continuity, and reduced short term and long term operation and maintenance costs.

Visit www.cat.com today.

LET'S DO THE WORK.™

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