

GENERAL DUTY VERSUS PREMIUM

	PURCHASE PRICE ¹	OWNERSHIP PERIOD ²	O&O COSTS ³	MACHINE UTILIZATION ⁴	DEALER CAPABILITY / TECHNICAL KNOWLEDGE ⁵	FINANCE OFFER ⁶
GENERAL DUTY TRACK	●	○	○	○	●	●
PREMIUM AND SPECIALTY TRACKS	○	●	●	●	●	●

- Good
- Best

¹ Purchase Price – Lowest initial price

² Ownership Period – As this extends, which offering provides the best value

³ Owing & Operating Costs – Capable of providing the lowest owning and operating costs, based on machine utilization

⁴ Machine Utilization – As the machine usage increases, which track delivers the best value

⁵ Dealer Technical Knowledge – Dealers can provide the right recommendations to help with proper selection and operating techniques to maximize value

⁶ Finance Offer – Your Cat dealer has financing available

YEARLY HOURS OF OPERATION



UNDERFOOT CONDITIONS

