

9301 West 55th Street LaGrange, IL 60525 USA

August 16, 2011

BAR CODE COMPLIANCE

Electro-Motive Diesel (EMD) recognizes that providing bar code identification on a packing slip, label, and packaging is challenging. Many bar code software packages are available at office supply stores and while they work well for some applications they do not work well in an industrial environment.

Some of the bar codes provided by EMD suppliers on labels, packaging, and documents cannot be read with EMD scanners. Bar code software packages have specific requirements in order for the bar code to be read. In addition it must be compatible with all computer programs such as Windows Me, NT, 2000, Vista, XP, and 7.

EMD has requested Advanced Distribution Solutions, Inc. (ADSI) to make available for purchase a bar code compliance software package. It includes all the essentials needed to meet the EMD packaging requirements found on pages 24-28 of the Supplier Packaging & Shipping Manual. ADSI can provide the labeling software program, bar code printers, labeling supplies, and the necessary support to help with the installation. Please see page 2 of this announcement for purchasing information and price list.

For more information or to place an order, contact Steve Hickman, Senior Account Executive at ADSI. Identify yourself as an EMD supplier, your name, company name, phone number, and e-mail address.

Steve Hickman
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Northwest Tech Centre
2401 W. Hassell Road Suite 1525
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1 Labelview Pro Labeling Software \$345.00 Professional Edition Single User License print only with all templates to print EMD labels and packing slips included. Compatible with all zebra printers and most Laser printers. Runs on Windows Me, NT, 2000, Vista, XP and 7

1 Labelview Pro Labeling Software \$495.00 Professional Edition Single User License complete design with all templates to print labels and packing slips included. Compatible with all zebra printers and most laser printers. Runs on Windows Me, NT, 2000, Vista, XP and 7.

Optional Services

1hour Eng/Svc Installation / Configuration / Training \$150.00/ hour Phone or WebEx training available

GK420T Zebra GK420T Thermal Printer \$318.00 Direct Thermal Technology GK42-200110-000 203 DPI Resolution 4.09" Print Width 4 ips Print Speed Serial and USB interfaces

10010032 4" x 3" Thermal Label for GK420T \$62.36/box 840 labels/roll, 6 rolls/box

Motorola scanner LS2208 \$149.00

Wedge for reading bar codes into templates or testing bar codes before shipments.

Order Information:

Steve Hickman shickman@adsionline.com 847-884-1940 Ext. 257

Credit cards excepted or net 30 terms with a Purchase order

Sincerely,

Steve Hickman