

LYNX 18
INVERTER HEAT PUMP

**Adaptive Fit.
Instant Fix.**



CONCORD®
The Right Choice. Right Now.

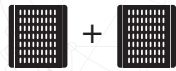
Smart Design For Your Bottom Line

CLASS-LEADING COMPATIBILITY AND PERFORMANCE
DESIGNED TO DRIVE YOUR BOTTOM LINE

The LYNX™ 18 Inverter Heat Pump offers unique technology to simplify your quoting process, streamline your business and drive a greater upsell opportunity on nearly any job—all while delivering high-end, reliable comfort for your customers.



Provides true variable speed operation with no specialized training for licensed installers



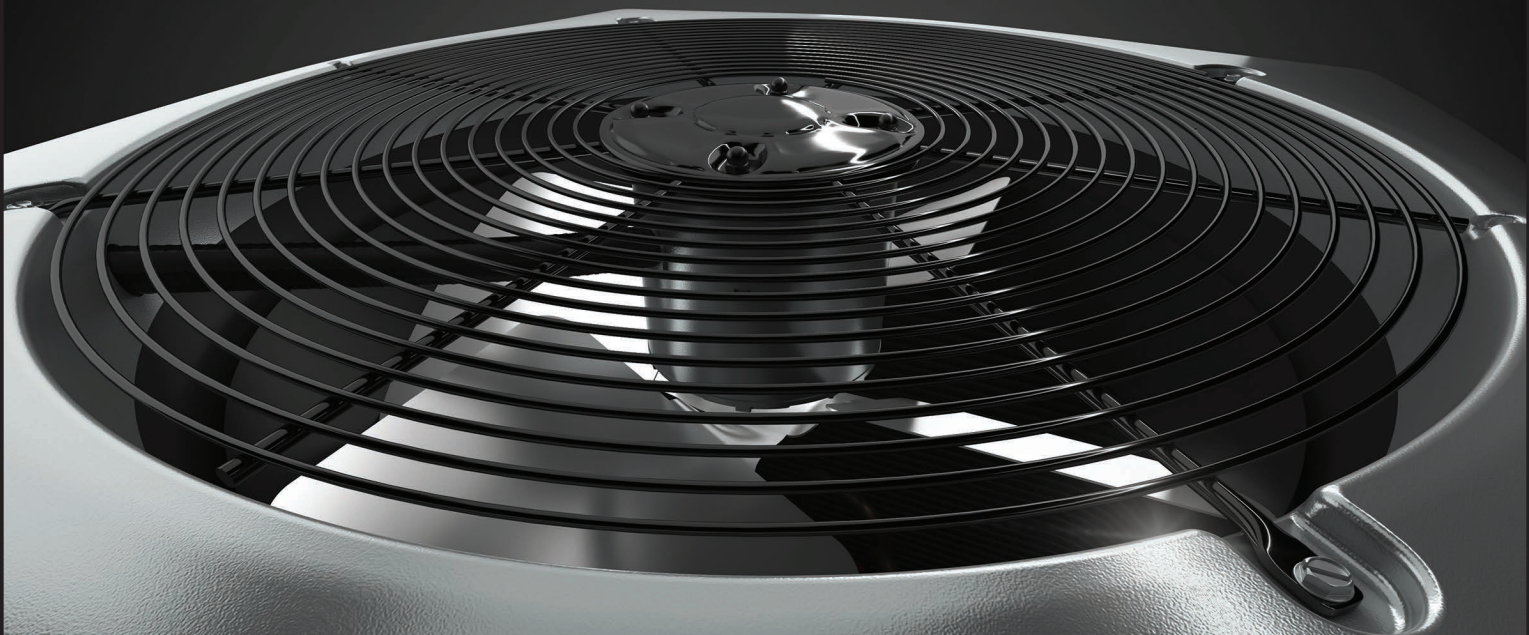
Two units cover the same application range as up to seven conventional heat pumps



Streamline your business with more high-efficiency AHRI system matches



Drive 70% more profit dollars per system while maintaining your normal mark-up¹



High-End Technology

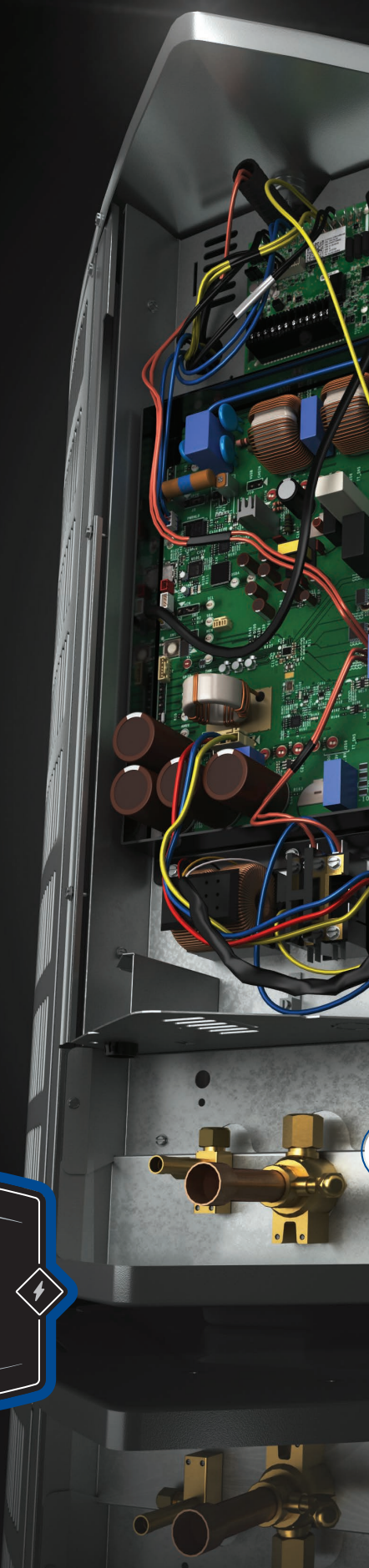
High-end technology at an accessible price means greater value for your customers—and your business.

Immediate Relief. Reliable Comfort.

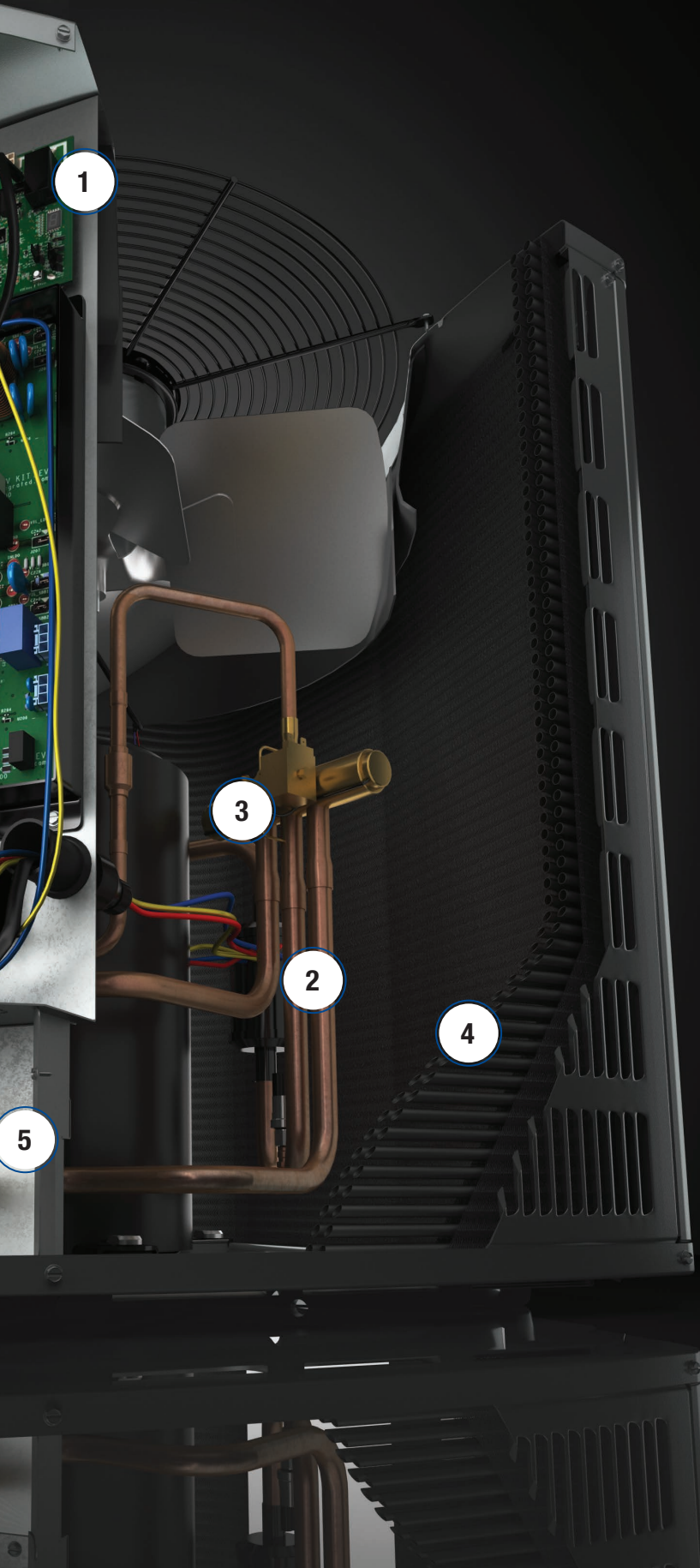
Rethink your replacement business. The Concord LYNX™ 18 Inverter Heat Pump is a smart replacement solution designed to slash installation time, streamline your inventory and deliver immediate relief. Driven by our proprietary QuickLink™ Technology, it adapts to almost any existing indoor system—the widest compatibility in its class.

By pairing incredibly quiet, energy-efficient operation with fast, hassle-free installation and fewer SKUs to manage, the LYNX 18 is the next evolution in our promise to help you make the right choice for your customers, right now.

- ✔ High-efficiency ratings up to 18 SEER with matches that go beyond
- ✔ Incredibly quiet operation with minimum levels of 60 dBA and the lowest sound in its class at full capacity²
- ✔ Universal compatibility and true variable speed with most standard 24V heat pump thermostats
- ✔ Five total operating modes to dial in the perfect balance of comfort and enhanced efficiency



Added Agility On Every Job



QUICKLINK™ INVERTER TECHNOLOGY

1

Uses intelligent algorithms to deliver a performance fit and fine-tuned temperature control with a wide range of existing indoor equipment

CLEAN SWEEP DEFROST

2

Our on-demand defrost cycle clears frost from the bottom up, ensuring coils are thoroughly cleared and reducing cycles overall

QUIET SHIFT™ TECHNOLOGY

3

Equalizes system pressures going in and out of defrost cycles, dramatically reducing excess noise

OMNIGUARD® TOTAL CORROSION PROTECTION TECHNOLOGY

4

Protects the coil against corrosive elements, extending the life of the unit for years to come

EASY ACCESS CONNECTIONS

5

Angled connections for easier access



SCHEDULE
2X
MORE JOBS
PER WEEK



Goes In Fast. Built To Last.

Technology to help you get the job done faster, and get it done right.



MORE THAN
6X MORE
AHRI SYSTEM MATCHES




**GREATER
FLEXIBILITY**

The widest system compatibility in its class and greater flexibility on nearly any job—even applications where an air conditioner is typically used.



SAVE UP TO
3 HOURS
ON INSTALLATION*



**FAST
TO INSTALL**

Intelligent QuickLink™ Inverter Technology installs easily and commissions quickly, delivering immediate relief for your customers.



VARIABLE SPEED
18 SEER
INVERTER TECHNOLOGY



**RELIABLE
COMFORT**

Engineered for long-lasting performance, offering improved dehumidification, low noise levels and high efficiency operation.

The Performance They Expect. The Comfort They Deserve.

Featuring improved dehumidification, lower noise levels and greater efficiency over conventional single-stage and two-stage heat pumps, the LYNX 18 delivers class-leading performance and installation speed, with comfort features that continue to work hard long after installation.

Learn More at Concord-Air.com/LYNX18

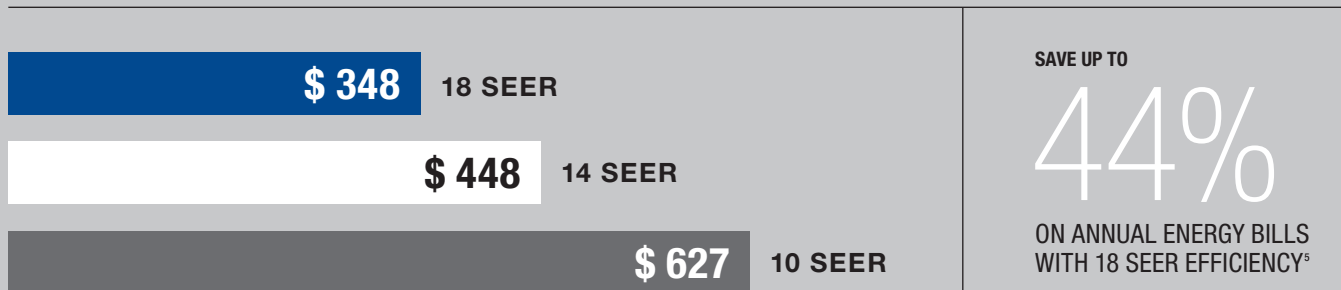
10-year limited warranty on parts and compressor means lasting peace of mind.⁴



More Efficiency, More Savings

Help your customers reduce their annual energy costs with ratings up to 18 SEER and added options to dial in their preferred blend of comfort and efficiency.

ANNUAL COST



ASSUMPTIONS

13.19 cents per KW/h: U.S. average / **1320 yearly cooling hours:** U.S. average (days above 65 degrees) / **3-ton** system

1. Based on charging the same margin rate for a 14 SEER heat pump versus the LYNX™ 18 Inverter Heat Pump
2. Tested and rated in accordance with AHRI Standard 270
3. It is the responsibility of the installing contractor to validate the compatibility of the existing indoor equipment.
4. Applies to residential applications only
5. Energy savings is a rough estimate based on national average cost per KW/h and cooling degree days on a three-ton system. The savings are not guaranteed and depend on various factors such as weather, temperature set points, home insulation, duct work, maintenance and other factors.

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