

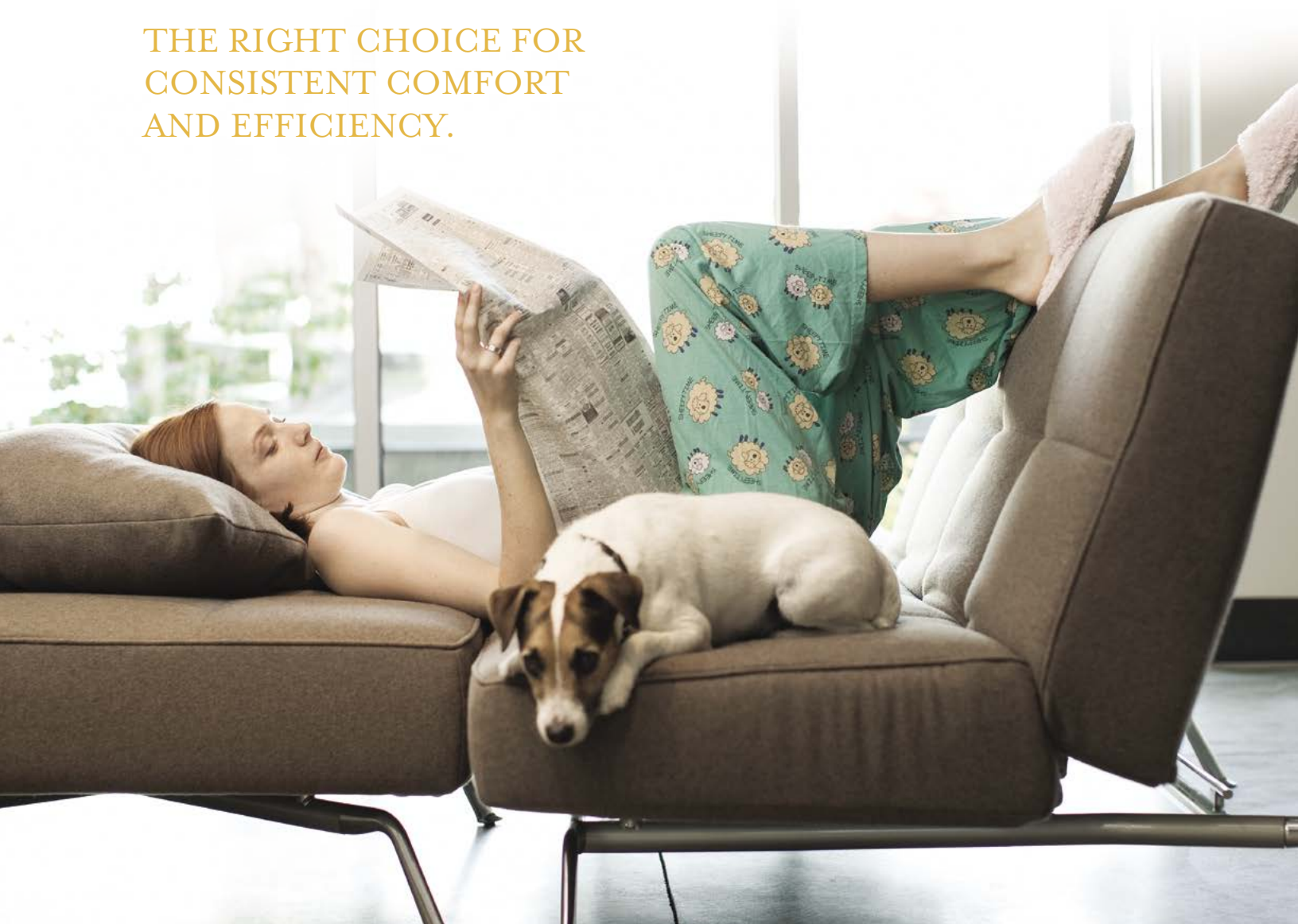


**CONCORD**<sup>®</sup>  
*The Right Choice. Right Now.*

# AIR HANDLERS

BCE7, BCE5 & BCW Series

THE RIGHT CHOICE FOR  
CONSISTENT COMFORT  
AND EFFICIENCY.



# SOME DECISIONS ARE TOUGH. THIS ONE ISN'T.

When you consider a Concord® system, quality and value are a given. You're getting peace of mind with great features and a smart design—and best of all, you get it right now.



## Efficiency ratings

When matched with a Concord heat pump or air conditioner, your system boosts heating (HSPF) and cooling (SEER) ratings, helping to lower your energy bills.



## Superior coil protection

Durable in harsh environments, Omniguard® evaporator coils help protect against everyday corrosive elements and extend the life of your air handler for years to come.



## Long-term savings

The blower in an air handler operates all year long, circulating hot or cold air throughout your home. Compared to a fixed-speed blower motor, a constant-torque or variable-speed blower motor provides everyday savings on your energy bill.



## Is it time to replace your unit?

It can be hard to decide whether to repair or replace. Here are a few things to keep in mind when you're deciding:

- **Age of the unit** – Consider a new unit if your air handler is 10-12 years old.
- **Updates** – New technology makes units more efficient and easier to control.
- **Repair costs** – Once repair costs exceed 50% of the cost of a new unit, a new purchase might be in order.



# WHATEVER YOUR NEEDS, A CONCORD® AIR HANDLER IS THE RIGHT CHOICE, RIGHT NOW.



## BCE7E

### Designed for dependable performance

With a constant-torque blower motor, the BCE7E helps bring energy efficiency and consistent temperature together for comfort you can rely on. Pair with a matched Concord heat pump or air conditioner to help maximize effectiveness and better qualify for local utility rebates.\*

## BCE5V

### Comfort throughout the year

The BCE5V features a variable-speed motor that controls temperature and humidity to help keep you comfortable. The BCE5V is the right choice for high-humidity environments and homeowners who prioritize energy savings.

## BCE5E

### Cool savings every day

An upgraded constant-torque blower motor uses up to 30% less energy than the BCE5C. Pair this air handler with a matched Concord heat pump or air conditioner for enhanced energy savings all year long.

## BCE5C

### Built for reliability

Designed to deliver dependable comfort, the BCE5C's permanent split capacitor (PSC) motor delivers consistent airflow throughout the seasons. For the best performance, pair this air handler with a matched Concord heat pump or air conditioner.



## BCW1

### Flexible and efficient design

Compact and light weight, the BCW1 wall-mounted air handler offers installation flexibility and is ideal for condos and multi-residence buildings. Available with a reliable PSC motor or a high-efficiency ECM motor, the unit delivers dependable comfort all season long.

\* Check with your local utilities to confirm eligibility. Rebates and incentives for efficiency vary by locality and utility. Allied does not make any representation, warranty, guarantee, or other assurance as to whether the each model qualifies or is eligible for rebates in your local area.



## CONCORD®: THE EASY DECISION.

When you think about everything Concord delivers, your decision is easy. With Concord, all your heating and cooling questions are answered. The performance and reliability you want are right here, and ready to go to work.

**Concord. It's the right choice. Right now.**

**CONCORD®**  
*The Right Choice. Right Now.*

[www.concord-air.com](http://www.concord-air.com)  
1.800.448.5872

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*Proper sizing and installation of equipment is critical to achieve optimal performance. Split system air conditioners and heat pumps must be matched with appropriate coil components to meet ENERGY STAR® criteria. Ask your contractor for details or visit [www.energystar.gov](http://www.energystar.gov).*