



**CONCORD**<sup>®</sup>  
*The Right Choice. Right Now.*

# Air Conditioners

13 to 18 SEER | Single Stage and Variable

CHOOSE RELIABILITY AND  
EFFICIENCY. RIGHT NOW.



# SOME DECISIONS ARE TOUGH. THIS ONE ISN'T.

When you consider a Concord® system, quality and value are a given. You're getting peace of mind with great features and a smart design—and best of all, you get it right now.



## Efficiency ratings

Consider the SEER ratings that measure system performance. Higher numbers mean greater efficiency and lower energy bills for you.



## Superior coil protection

For durability in harsh environments, Omniguard® Total Corrosion Protection Technology is featured on select Concord air conditioner units, protecting against corrosive elements and extending the life of your air conditioner for years to come.



## Immediate savings

With a high-efficiency system, you may qualify for local utility and energy incentives as well as rebates. Your Concord professional can provide you with the latest information so you can take full advantage of available money-saving opportunities.



## Is it time to replace your unit?

It can be hard to decide whether to repair or replace. Here are a few things to keep in mind when you're deciding:

- **Age of the unit** – Consider a new unit if your air conditioner is 10-12 years old.
- **Updates** – New technology makes units more efficient and easier to control. Plus, older units use R-22 refrigerant that's scarce, expensive to recharge and harmful to the environment.
- **Repair costs** – Once repair costs exceed 50% of the cost of a new unit, a new purchase might be in order.





WHATEVER YOUR NEEDS, A CONCORD® AIR CONDITIONER IS THE RIGHT CHOICE, RIGHT NOW.

## LYNX™ 18 4HP18V

### Immediate relief with enhanced performance.

The LYNX™ 18 inverter heat pump is the perfect replacement upgrade for your HVAC system. With ratings of up to 18 SEER and 10 HSPF and matches that go beyond, this variable speed heat pump offers incredibly quiet performance\*—less than half the sound you typically hear from a 13 SEER\*\* single-stage air conditioner—and delivers higher-efficiency cooling and heating all at an accessible price. Its five operating modes allow you to set your preferred balance of comfort and efficiency. Plus, when paired with your furnace as a dual-fuel system, you'll enjoy immediate relief, greater energy savings and enhanced performance in any season.

**QuickLink™ Inverter Technology** uses intelligent algorithms to deliver a performance fit and fine-tuned temperature control with a wide range of existing indoor equipment.



## 4AC16L

### Saving you more, month after month.

The 4AC16L delivers significant energy savings and efficiencies of up to 16 SEER when paired with a matched Concord variable-speed or constant-torque furnace or air handler. Your Concord dealer can recommend the right pairing for your home.



## 4AC13L

### Worry-free and energy-efficient performance.

Enjoy season after season of worry-free operation. The 4AC13L delivers the highest level of reliability to ensure you'll be greeted by a comfortable environment every time you come home.

\* Minimum levels of only 60 dBA, tested and rated in accordance with AHRI Standard 270

\*\* Concord 13 SEER units are not available in all areas. Consult your dealer.



## MAKE THE CONCORD DECISION YOU WON'T REGRET.

When you think about everything Concord delivers, your decision is easy. With Concord, all your heating and cooling questions are answered. The performance and reliability you want are right here, and ready to go to work.

**Concord. It's the right choice. Right now.**

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The Right Choice. Right Now.

[www.Concord-Air.com](http://www.Concord-Air.com)  
1.800.448.5872

Due to our policy of continuous improvement, specifications are subject to change without notice.

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Proper sizing and installation of equipment is critical to achieve optimal performance. Split system air conditioners and heat pumps must be matched with appropriate coil components to meet ENERGY STAR criteria. Ask your contractor for details or visit [www.energystar.gov](http://www.energystar.gov).

Canada	
<b>ENERGUIDE</b>	
Seasonal Energy Efficiency Ratio (SEER) Air source heat pump	
THIS MODEL	
13.0-18.0	
13.0 — Uses least energy —> 24.5	