

**Exhibit A – Qualifying Equipment & Consumer Rebate Amounts**

American Standard Qualifying Equipment: Eligible System Combinations for 2019 Spring Promotion									
Rebate	Outdoor Unit	Furnace			Air Handler	Required Control			
\$500	Platinum 20 Variable Speed 4A7V0; 4A6V0	Platinum 95 AUHM ADHM	Platinum 80 AUD2-C ADD2-C	Gold S9V2* S9V2	TAM9; TEM8	Acculink Platinum 1050/950 or Acculink Platinum 850			
\$400	Platinum 19 Variable Speed 4A6L9	Platinum 95 AUHM ADHM	S Series S9V2		TAM9; TEM8				
\$350	Platinum 18 Variable Speed 4A7V8; 4A6V8	+	Platinum 95 AUHM ADHM	Platinum 80 AUD2-C ADD2-C	Gold S9V2* S9V2	OR	+		
\$200	Gold 17 4A7A7; 4A6H7		Platinum 95 AUHM; ADHM	Platinum 80 AUD2-C; ADD2-C	Gold 95v (97% AFUE markets only) AUH2-V ADH2-V	Gold 80v AUD2-V ADD2-V	S Series S9V2; S9X2; S8X1; S8X2	TAM9; TEM8; TAM7; TEM6	American Standard Nexia® Control**
\$100	Silver 16 4A7A6; 4A6L6; 4A6H6		Any American Standard Furnace (Except Oil Furnaces)			Any American Standard Air Handler			
American Standard Qualifying Equipment: Eligible Components for 2019 Spring Promotion									
	Packaged Units	<i>Must bundle Packaged Units and Nexia® control to be eligible for promotion.</i>				Required Control			
\$200	Platinum 16 4YCZ6; 4WCZ6; 4DCZ6	+				American Standard Nexia® Control**			
\$100	Gold 15 4WCY5; 4YCY5; 4TCY5								
Products are eligible based on availability and must be sold/installed/claimed during the effective period. No substitutions or exceptions are allowed.									
<p>Eligibility is based upon a American Standard comfort system configuration and use of American Standard products.</p> <p>* 4A7V0 and 4A7V8 requires BAY24VRPAC52DC Relay Panel + S9V2</p> <p>**Nexia® controls are: ACONT624AS42DA, ACONT824AS52DA, ACONT824AS52DB, ACONT850AC52UA, AZONE950AC52ZA, AZON1050AC52ZA</p> <p>The allowance for each eligible American Standard system is listed above.</p> <p>American Standard Oil Furnaces do not qualify for this Promotion</p>									

**Exhibit B – Financing Reimbursement**

Products are eligible based on availability and must be sold/installed/claimed during the promotion period.

Eligibility is based upon use of American Standard products.

At least one Nexia Comfort Control must be included with each system/product purchase. The finance program for each eligible American Standard product/system are listed below.

<b>Customer Care Dealers</b>	<b>0% APR/60 Months Plan Code 3530</b>				<b>0% APR/48 Months Plan Code 3528</b>			
<b>Consumer Promotion Rates</b>	Total Discount Rate Due to Wells Fargo	Dealer Contribution	Discount Rate Points Reimbursed by IWD	Discount Rate Points Reimbursed by American Standard	Total Discount Rate Due to Wells Fargo	Dealer Contribution	Discount Rate Points Reimbursed by IWD	Discount Rate Points Reimbursed by American Standard
	16.15%	9.06%	3.55%	3.55%	14.18%	7.09%	3.55%	3.55%
<b>Customer Care Dealers</b>	<b>0% APR/36 Months Plan Code 3526</b>				<b>0% APR/24 Months Plan Code 3524</b>			
<b>Consumer Promotion Rates</b>	Total Discount Rate Due to Wells Fargo	Dealer Contribution	Discount Rate Points Reimbursed by IWD	Discount Rate Points Reimbursed by American Standard	Total Discount Rate Due to Wells Fargo	Dealer Contribution	Discount Rate Points Reimbursed by IWD	Discount Rate Points Reimbursed by American Standard
	12.41%	6.21%	3.10%	3.10%	10.06%	5.03%	2.52%	2.52%
<b>Customer Care Dealers</b>	<b>0% APR/72 Months Plan Code 2638</b>							
<b>Consumer Promotion Rates</b>	Total Discount Rate Due to Wells Fargo	Dealer Contribution	Discount Rate Points Reimbursed by IWD	Discount Rate Points Reimbursed by American Standard				
	18.51%	11.42%	3.55%	3.55%				

<b>American Standard Dealers</b>	<b>0% APR/60 Months Plan Code 3530</b>				<b>0% APR/48 Months Plan Code 3528</b>			
<b>Consumer Promotion Rates</b>	Total Discount Rate Due to Wells Fargo	Dealer Contribution	Discount Rate Points Reimbursed by IWD	Discount Rate Points Reimbursed by American Standard	Total Discount Rate Due to Wells Fargo	Dealer Contribution	Discount Rate Points Reimbursed by IWD	Discount Rate Points Reimbursed by American Standard
	17.15%	11.06%	3.05%	3.05%	15.18%	9.09%	3.05%	3.05%
<b>American Standard Dealers</b>	<b>0% APR/36 Months Plan Code 3526</b>				<b>0% APR/24 Months Plan Code 3524</b>			
<b>Consumer Promotion Rates</b>	Total Discount Rate Due to Wells Fargo	Dealer Contribution	Discount Rate Points Reimbursed by IWD	Discount Rate Points Reimbursed by American Standard	Total Discount Rate Due to Wells Fargo	Dealer Contribution	Discount Rate Points Reimbursed by IWD	Discount Rate Points Reimbursed by American Standard
	13.41%	8.21%	2.60%	2.60%	11.06%	7.03%	2.02%	2.02%
<b>American Standard Dealers</b>	<b>0% APR/72 Months Plan Code 2638</b>							
<b>Consumer Promotion Rates</b>	Total Discount Rate Due to Wells Fargo	Dealer Contribution	Discount Rate Points Reimbursed by IWD	Discount Rate Points Reimbursed by American Standard				
	19.51%	13.42%	3.05%	3.05%				

**Exhibit C – Dealer/Distributor/AS Share**

Model Family	Rebate Amount	Dealer Contribution	Gemaire and American Standard Contribution
<b>Platinum 20 System</b>	\$500	<b>\$0</b>	\$500
<b>Platinum 19 System</b>	\$400	<b>\$0</b>	\$400
<b>Platinum 18 System</b>	\$350	<b>\$0</b>	\$350
<b>Gold 17 System</b>	\$200	<b>\$0</b>	\$200
<b>Silver 16 System</b>	\$100	<b>\$0</b>	\$100
<b>Silver 16c Packaged System</b>	\$200	<b>\$0</b>	\$200
<b>Gold 15c Packaged System</b>	\$100	<b>\$0</b>	\$100