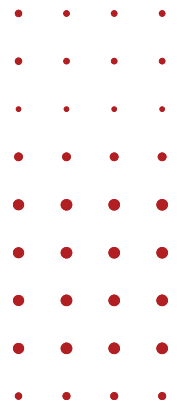


CONTRACTOR TOOLS & TECHNOLOGY

We have developed a suite of tools to make the life of the HVAC/R contractor easier than ever before.

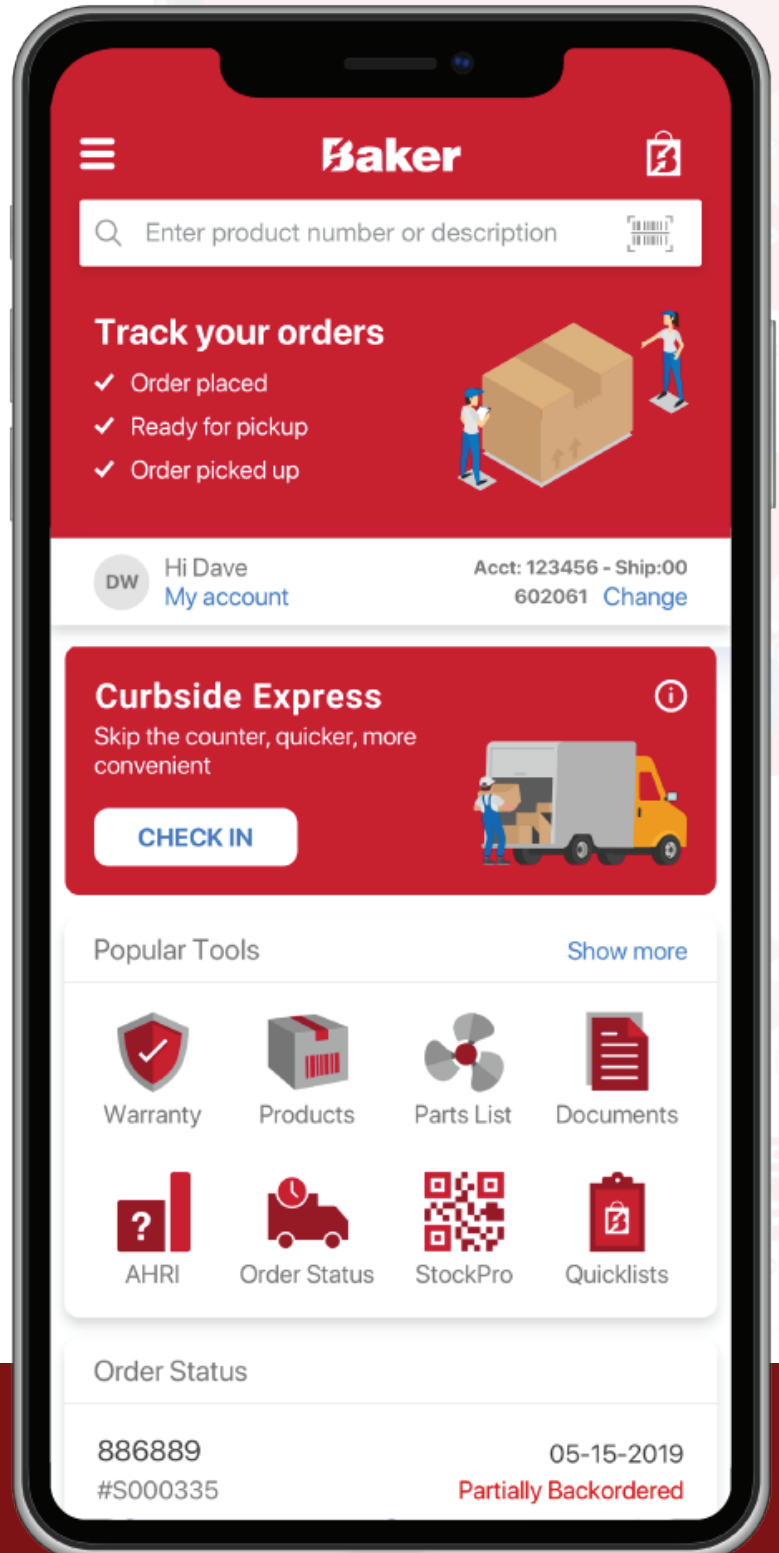


Baker[®]
Distributing Company



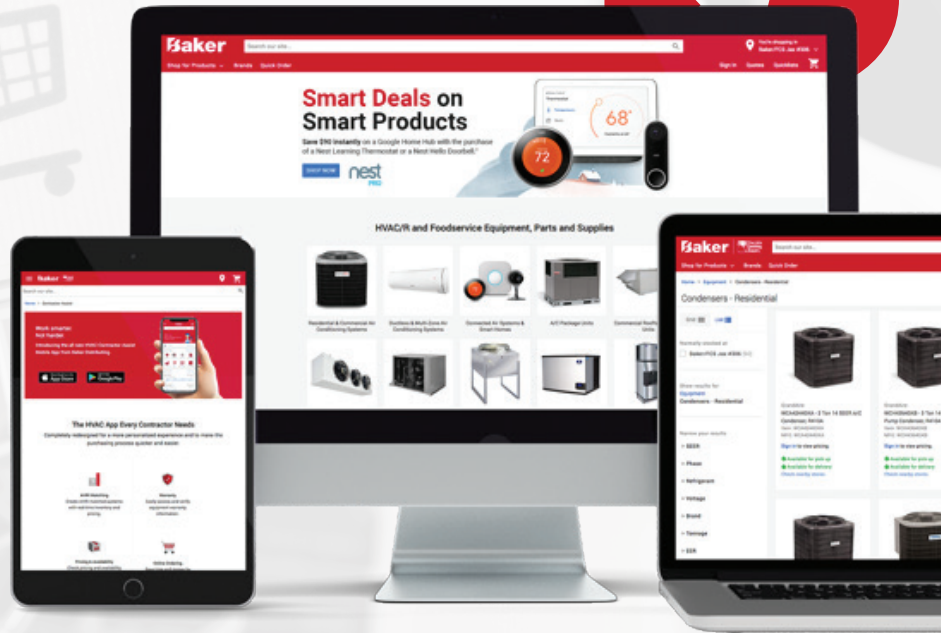
TOOLS TO STREAMLINE YOUR PRODUCT SOURCING & MANAGEMENT

Everything you need from a true partner
at your fingertips 24/7



eCommerce

www.bakerdist.com



HVAC/R Parts & Equipment Ordering Made Easy

We Make It Easy for you to save time and money while managing your account 24/7



LINK YOUR STORE ACCOUNT

- Contact eCommerce Customer Support
- Fast and easy online shopping
- View orders, invoices and statements
- Easily re-order products



QUOTES

- View and approve quotes online, and orders will be shipped or be available for store pickup



CREATE QUICKLISTS

- For your most commonly purchased items
- Easy to find products for fast re-orders
- Create list by manufacturer or by product type
- We can create Quicklists for you
- No limit to number of Quicklists



MULTI-LEVEL USER MANAGEMENT

- Create separate user IDs with custom settings:
- Purchasing permissions and access levels
 - Financial limits and restrictions
 - Limited product lists, jobs and Quicklists



ORDER HISTORY



DOCUMENT LIBRARY



BAKER EXPRESS PICKUP

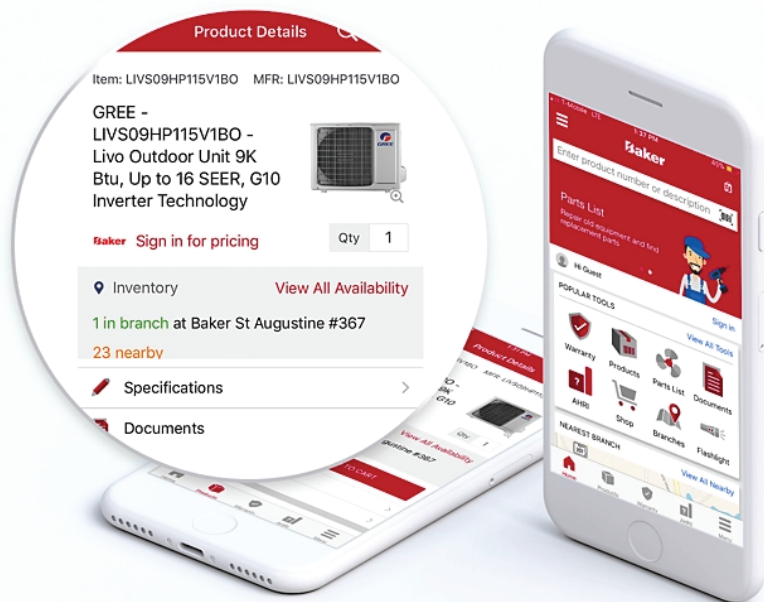


TRAINING INFORMATION



FAST DELIVERY





For more information visit www.bakerdist.com/eCommerce

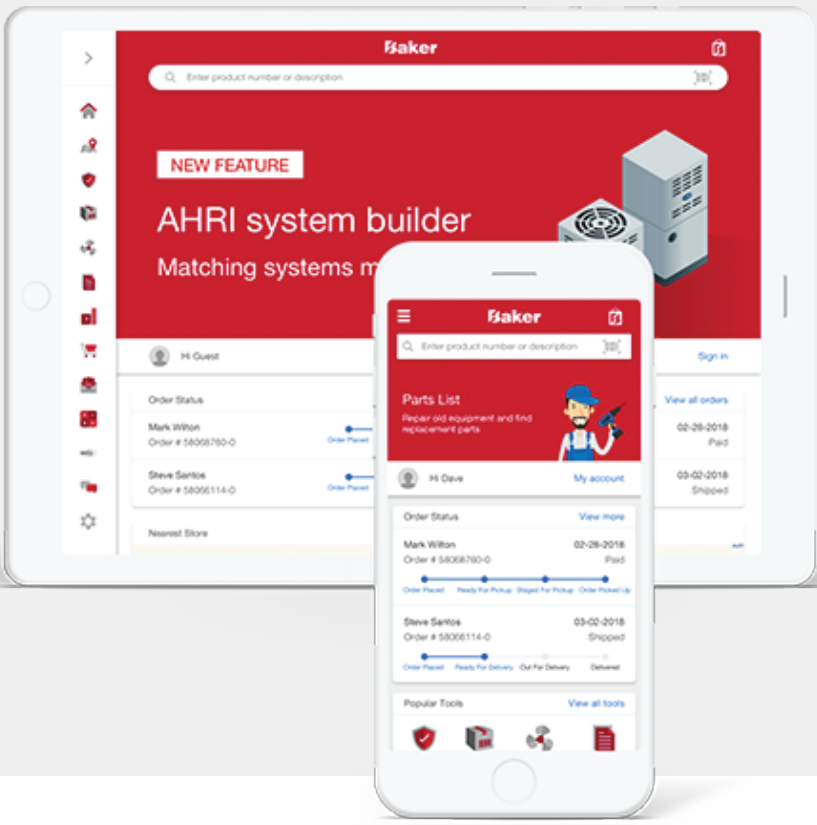











Baker HVAC/R Contractor Assist

Work Smarter. Not Harder

Our mobile app provides access to product information and easy to use tools while on the go

- 
PRICING AND AVAILABILITY
 Check pricing and availability from any store, any time
- 
ONLINE ORDERING
 Save time and money by ordering from Bakerdist.com
- 
WARRANTY SEARCH
 Easily access and verify equipment warranty information
- 
AHRI MATCHING
 Create AHRI matched systems with real-time inventory and pricing



-  **SPEC SHEETS**
-  **LITERATURE**
-  **DIRECTIONS**
-  **WIRING DIAGRAMS**
-  **FIND STORES**
-  **STOCKPRO**
-  **INSTALL GUIDES**
-  **STORE HOURS**
-  **CURBSIDE EXPRESS**

Available on the App Store or get it on Googleplay



Curbside Express

Load and Go

This mobile app feature is a quicker, more convenient way to pick up orders right from your vehicle



CHECK IN

Check in when you are on your way to your local Baker store



PRIORITY PICKUP

Your order will go into our priority queue for our staff to pick



MONITOR PROGRESS

Monitor the progress of your order while waiting in your truck



ORDER NOTIFICATION

Receive notification when your order is ready



OPEN APP



SIGN IN



CHOOSE ORDER



CHECK IN

Download our HVAC Contractor Assist App

StockPro

A Baker Managed Inventory Solution

StockPro

A Baker Managed Inventory Solution

StockPro gives you the power, control and tools you need to manage your inventory without having to buy any additional equipment

✓ **MANAGE INVENTORY IN REAL TIME**

Manage your inventory 24/7 from any device and set up inventory levels based on actual consumption data

✓ **OPTIMIZE CUSTOMER EXPERIENCE**

Ensure technicians have what they need to get the job done right the first time increasing customer satisfaction and completing more jobs

✓ **INCREASE CASH ON HAND**

Replenish stock based on actual usage and demand so you can better manage your cash flow

✓ **SAVE MONEY AND TIME**

Minimize unnecessary inventory and time-consuming trips to the supply house while you increase billable hours



HOW IT WORKS



Contact your Baker Rep



Download the Baker Mobile App



We'll determine requirements based on your needs



We'll get your team trained so you can hit the ground running



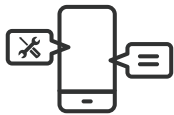
Get going and enjoy ALWAYS having what you need

Contact your Baker Representative for details

Text2Baker

Text a Baker Associate

Get technical advice, check inventory, announce your arrival for Curbside Pickup and much more



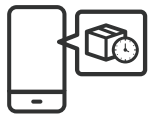
GET TECHNICAL ADVICE

Contact us with questions pertaining to needs, product choices and other service requirements



CHECK INVENTORY

Text photos & inquiries about the availability of hard-to-find products



DELIVERY UPDATES

Request an ETA for a delivery you are expecting on the jobsite

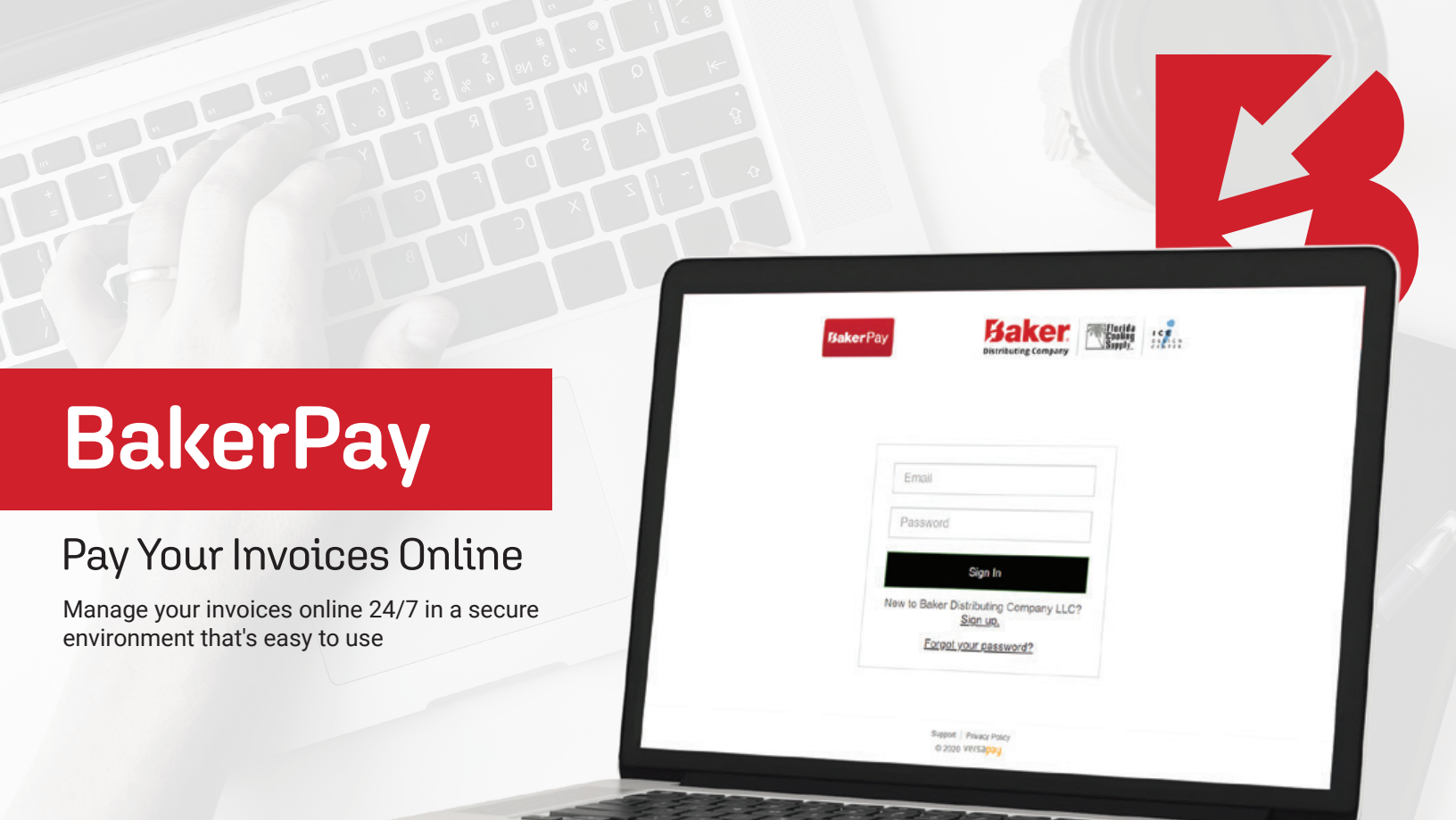


ANNOUNCE YOUR ARRIVAL

Let us know the color, make & model of your vehicle as well as parking spot when available

Visit our **Store Locator** on **Bakerdist.com** or in our mobile app to get the number for your store.

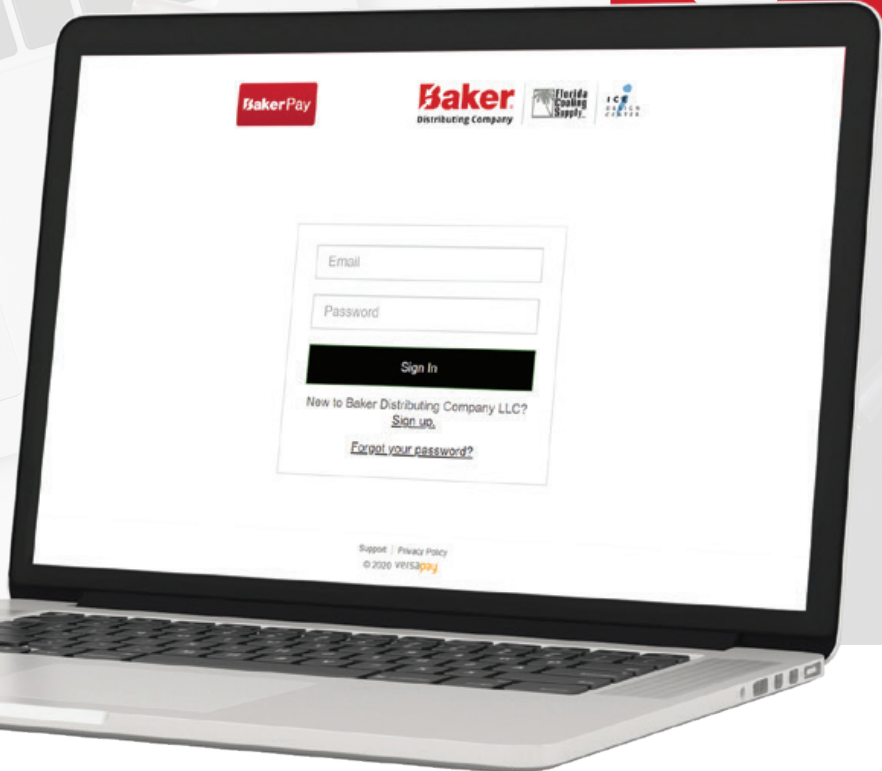
Text2Baker



BakerPay

Pay Your Invoices Online

Manage your invoices online 24/7 in a secure environment that's easy to use



EMAIL ALERTS

Receive email alerts when new invoices are available



ONLINE PAYMENTS

Pay one or more invoices securely online or even select all invoices to pay your statements in full



ACCOUNT MANAGEMENT

Review payment history and schedule payments in advance



BAKERPAY SUPPORT

Communicate with an account representative



PAYMENT HISTORY



PAYMENT PROCESSING



ACCOUNT MANAGEMENT



CUSTOMER SERVICE

To sign up, visit www.bakerdist.com/baker-pay



POWER YOUR GROWTH



At Baker, we take our customers' success seriously. That's why we have developed, partnered and invested in tools that propel your business forward. Our suite of solutions enable HVAC contractors to:

- ✓ Increase their revenue
- ✓ Decrease service costs
- ✓ Save precious time
- ✓ Boost customer loyalty
- ✓ Streamline their ordering process
- ✓ Access all of the information techs need on the job
- ✓ Manage their inventory efficiently



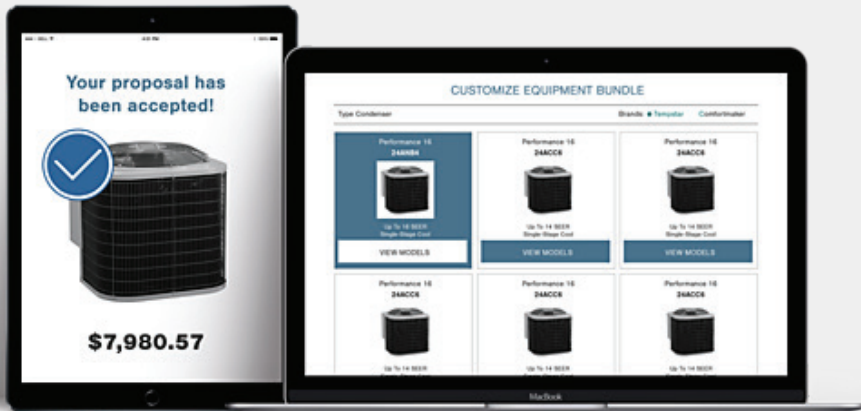
OnCall Air



Power your Sales

Save time and grow your sales

At the kitchen table or before bed, customers can access, select add-ons and accept your proposals at any time, on any device.



INCREASE VALUE PER SALE

Offer your customers more choices, highlight valuable accessories, and show them flexible payment options



BAKER CONNECTOR TECHNOLOGY

Get product, pricing and inventory availability data directly from Bakerdist.com



CLOSE MORE OPPORTUNITIES

Stand out from your competitors with a fully interactive digital presentation that highlights your unique advantages



SAVE TIME

Build modern, custom proposals in minutes, collaborate easily with your sales team, and save time once your quote is accepted

GOOD, BETTER, BEST, FANTASTIC

LIVE TRACKING

CONTRACTOR CUSTOMIZED

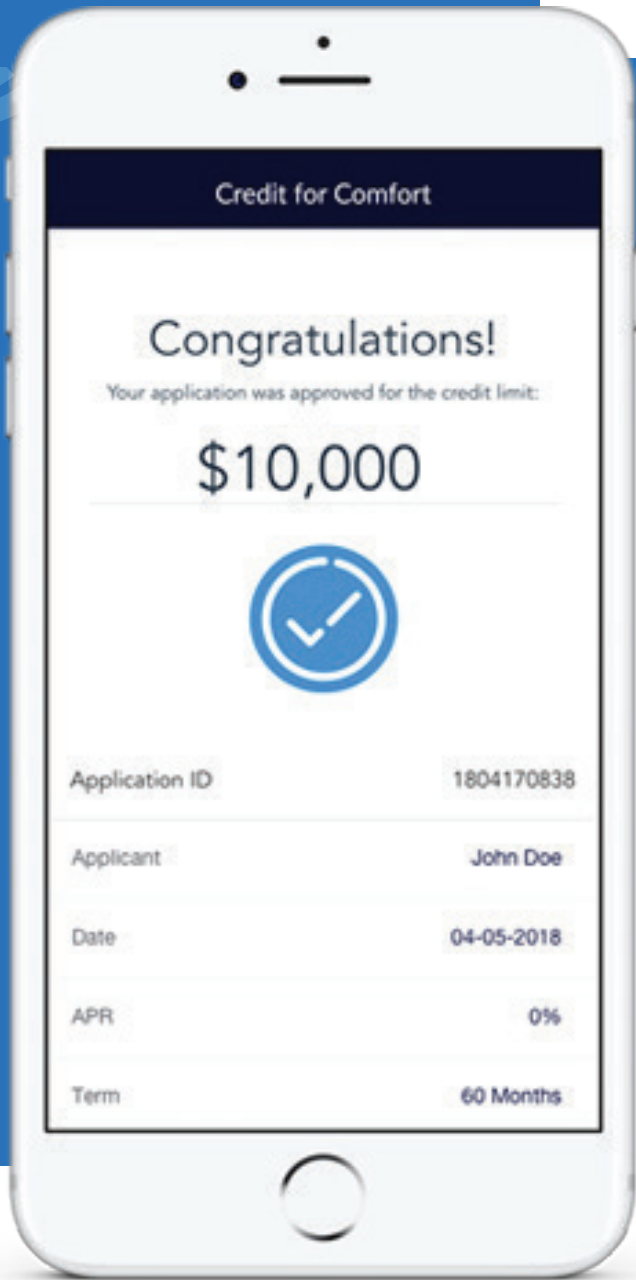
MULTIPLE SYSTEMS

SALES COLLABORATION

ATTACH PHOTOS & DOCUMENTS

OFFER FINANCING

AHRI MATCH



Credit for Comfort

Power your Finance

Increase your ticket and close more deals

Offer your customers Prime, 2nd look, PACE and CustomFin financing options under a single application so you can close more deals.



COMPETITIVE RATES

Choose from a wide range of plans and select the ones that work for your business



SINGLE CUSTOMER APPLICATION

Fill out your customer's information once and get approved in 90 seconds or less



MORE FINANCING OPTIONS

Offer multiple financing choices to fit your customers' individual needs allowing you to get more yeses



100% PAPERLESS

Forget application paperwork. With Credit for Comfort, the entire application process is done online

Using the app is FREE* and getting started is easy

1

Apply once for all financing

2

Get approved and trained by loan providers

3

Get trained in the Credit for Comfort app

4

Start offering financing

*Financing Rates Apply

OUR PARTNERS



Book a demo at creditforcomfort.com

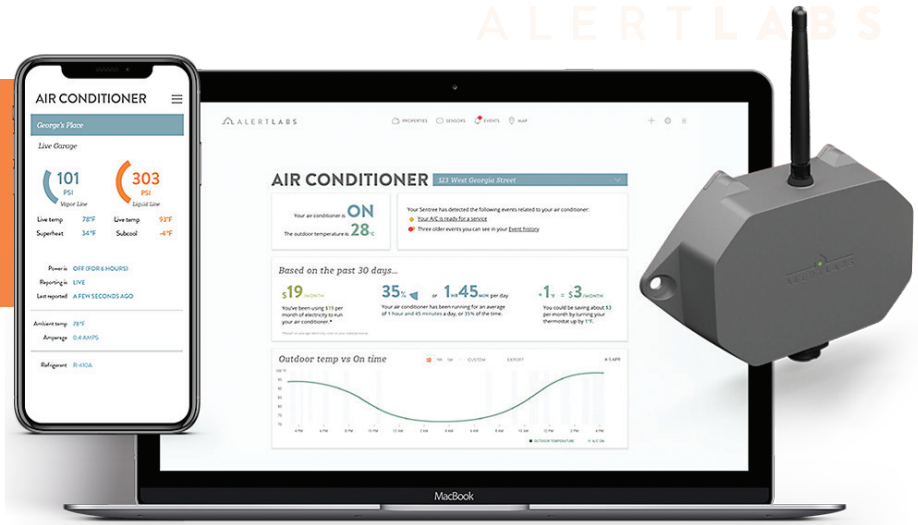


ALERT LABS

Power your Service

Sentree - A/C Monitoring System

Remote 24/7 monitoring allows you to identify problems and perform proactive maintenance check ups on air conditioning systems.



INCREASE REVENUE

Grow your business with service plans



BOOST CUSTOMER RETENTION

Keep customers happy, reduce service interruptions



REDUCE SERVICE COSTS

Plan maintenance calls and reduce truck rolls



SAVE TIME

Take the right equipment and parts on the first visit

Other Products



FLOWIE + FLOODIE
Leak and Flood
Sensors



SUMPIE
Sump Pump
Sensors



24 HR MONITORING



CELLULAR CONNECTION



PREDICTIVE MAINTENANCE



REAL TIME PRESSURE



AIR CONDITIONER HEALTH

Housecall Pro



Power your Operations

All-in one software to run your HVAC business

HouseCall Pro makes it easy for HVAC companies to schedule jobs, process payments and build trust with customers.



INCREASE REVENUE

Amaze your customers and drive business with customer referrals



GET PAID FAST

You can get paid 5x faster than before. Add Instapay and you can even get your money in minutes



GET YOUR BUSINESS ONLINE

Digitize your scheduling, dispatching, invoicing and payments today



SAVE TIME

You can get 500 hours of your life back each year



ONLINE BOOKING



FOLLOW UP MARKETING



SERVICE AGREEMENTS



QUICKBOOKS INTEGRATION



PAYMENT PROCESSING



SCHEDULE & DISPATCH



CUSTOM TEXT



www.bakerdist.com/technology