

TOOLS

TO POWER YOUR HVAC BUSINESS GROWTH

*Scale your business efficiently
and stand out from your
competition.*

POWER YOUR GROWTH



At Baker, we take our customers success seriously. That's why we have developed, partnered and invested in tools that propel your business forward. Our suite of solutions enable HVAC contractors to:

- Increase their revenue
- Decrease service costs
- Save precious time
- Boost customer loyalty
- Streamline their ordering process
- Access all of the information techs need on the job
- Manage their inventory efficiently



OnCall Air

Power your Sales



Save time and grow your sales

At the kitchen table or before bed, customers can access, select add-ons and accept your proposals at any time, on any device.

INCREASE VALUE PER SALE



Offer your customers more choices, highlight valuable accessories, and show them flexible payment options

CLOSE MORE OPPORTUNITIES



Stand out from your competitors with a fully interactive digital presentation that highlights your unique advantages

BAKER CONNECTOR TECHNOLOGY



Get product, pricing and inventory availability data directly from Baker's e-commerce site

SAVE TIME



Build modern, custom proposals in minutes, collaborate easily with your sales team, and save time once your quote is accepted



Good, Better, Best, Fantastic



Live Tracking



Contractor Customized



Multiple Systems



Sales Collaboration



Attach Photos & Documents



Offer Financing



AHRI Match

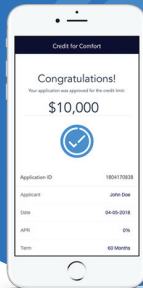
Book a demo at oncallair.com/Baker

Credit for Comfort

Power your Finance

Increase your ticket and close more deals

Offer your customers Prime, 2nd look and PACE financing options under a single application so you can close more deals.



COMPETITIVE RATES



Choose from a wide range of plans and select the ones that work for your business

SINGLE CUSTOMER APPLICATION



Fill out your customer's information once and get approved in 90 seconds or less

MORE FINANCING OPTIONS



Offer multiple financing choices to fit your customers' individual needs allowing you to get more yeses

100% PAPERLESS



Forget application paperwork. With Credit for Comfort, the entire application process is done online

Using the app is FREE* and getting started is easy



Apply once for all financing options



Get approved and trained by loan providers



Get trained in the Credit for Comfort app



Start offering financing

*Financing Rates Apply

OUR PARTNERS

GreenSky™

FORTIVA™

Ygrene ENERGY FUND

Book a demo at creditforcomfort.com

ALERT LABS

Power your Service

ALERT LABS



Sentree - A/C Monit

Remote 24/7 monitoring allows you to identify problems and perform proactive maintenance check ups on air conditioning systems.

INCREASE REVENUE

Grow your business with service plans

BOOST CUSTOMER RETENTION

Keep customers happy, reduce service interruptions

REDUCE SERVICE COSTS

Plan maintenance calls and reduce truck rolls

SAVE TIME

Take the right equipment and parts on the first visit



24 HR Monitoring



Cellular Connection



Predictive Maintenance



Real Time Pressure



Air Conditioner Health

OTHER PRODUCTS



FLOWIE + FLOODIE

Leak and Flood Sensors



SUMPIE

Sump Pump Sensors

Book a demo at [alertlabs.com/sentree](https://www.alertlabs.com/sentree)

SBE

Power your Insights

Scale your HVAC business

Service Business Evolution is a proven training program focused on helping contractors grow profitable, scalable and sustainable businesses.



INDIVIDUALIZED ROAD MAP



Business plans based on your unique goals and needs

1 ON 1 BUSINESS TRAINING



Flexible coaching that meets your schedule

SBE PLAYBOOK



Access to over 1,000 documents and videos to help you take your business to the next level

BOOTCAMPS IN PHOENIX AZ



Technicians, comfort consultants and leadership & coaching by department

ONLINE WEBINARS



Easy to attend from your office or home to discuss specific topics

SBE APP AND DASHBOARD



Technicians, comfort consultants and leadership & coaching by department

Schedule a 1:1 consultation at sbeodyssey.com/contact

Housecall Pro

Power your Operations

All-in one software to run your HVAC business

HouseCall Pro makes it easy for HVAC companies to schedule jobs, process payments and build trust with customers.



INCREASE REVENUE

Amaze your customers and drive business with customer referrals

GET PAID FAST

You can get paid 5x faster than before. Add Instapay and you can even get your money in minutes

GET YOUR BUSINESS ONLINE

Digitize your scheduling, dispatching, invoicing and payments today

SAVE TIME

You can get 500 hours of your life back each year



**Online
Booking**



**Follow up
Marketing**



**Service
Agreements**



**Quickbooks
Integration**



**Payment
Processing**



**Schedule &
Dispatch**



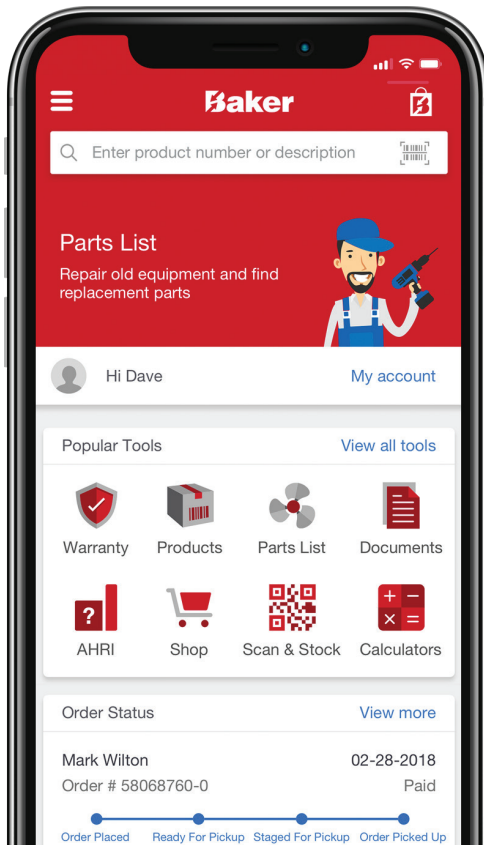
**Custom
Text**

Book a demo at housecallpro.com

TOOLS TO STREAMLINE YOUR PRODUCT SOURCING & MANAGEMENT



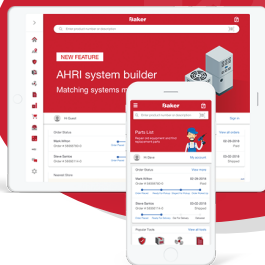
Everything you need from a true partner at your fingertips 24/7



Baker HVAC/R Contractor Assist

Work Smarter. Not Harder.

Our mobile app provides access to product information and easy to use tools while on the go



PRICING AND AVAILABILITY



Check pricing and availability from any store, any time

WARRANTY CLAIMS PROCESSING



Easily access and verify equipment warranty information

ONLINE ORDERING



Save time and money by ordering from Bakerdist.com

AHRI MATCHING



Create AHRI matched systems with real-time inventory and pricing



Spec Sheets



Wiring Diagrams



Install Guides



Literature



Find Stores



Store Hours



Directions

Available on the App Store or get it on Googleplay

StockPro

A Baker Managed Inventory Solution

StockPro gives you the power, control and tools you need to manage your inventory without having to buy any additional equipment



MANAGE INVENTORY IN REAL TIME



Manage your inventory 24/7 from any device and set up inventory levels based on actual consumption data

OPTIMIZE CUSTOMER EXPERIENCE



Ensure technicians have what they need to get the job done right the first time increasing customer satisfaction and completing more jobs

INCREASE CASH ON HAND



Replenish stock based on actual usage and demand so you can better manage your cash flow

SAVE MONEY AND TIME



Minimize unnecessary inventory and time-consuming trips to the supply house while you increase billable hours

How it works



Contact your Baker Rep



Download the Baker Mobile App



We'll determine requirements based on your needs



We'll get your team trained so you can hit the ground running



Get going and enjoy ALWAYS having what you need

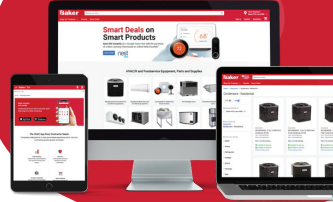
Contact your Baker Representative for details

eCommerce

www.bakerdist.com

HVAC/R Parts & Equipment Ordering Made Easy

We Make It Easy for you to save time and money while managing your account 24/7



LINK YOUR STORE ACCOUNT



- Contact eCommerce Customer Support
- Fast and easy online shopping
- View orders, invoices and statements
- Easily re-order products

CREATE QUICKLISTS



- For your most commonly purchased items
- Easy to find products for fast re-orders
- Create list by manufacturer or by product type
- We can create Quicklists for you
- No limit to number of Quicklists

QUOTES



- View and approve quotes online, and orders will be shipped or be available for store pickup

MULTI-LEVEL USER MANAGEMENT



Create separate user ID's with custom settings:

- Purchasing permissions and access levels
- Financial limits and restrictions
- Limited product lists, jobs and Quicklists



Order History



Training Information



Document Library



Fast Delivery or Pickup

For more information visit www.bakerdist.com

