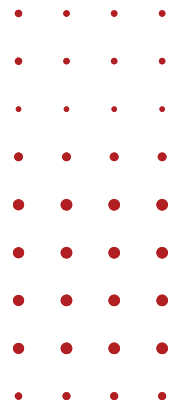


CONTRACTOR TOOLS & TECHNOLOGY

We have developed a suite of tools to make the life of the HVAC/R contractor easier than ever before.

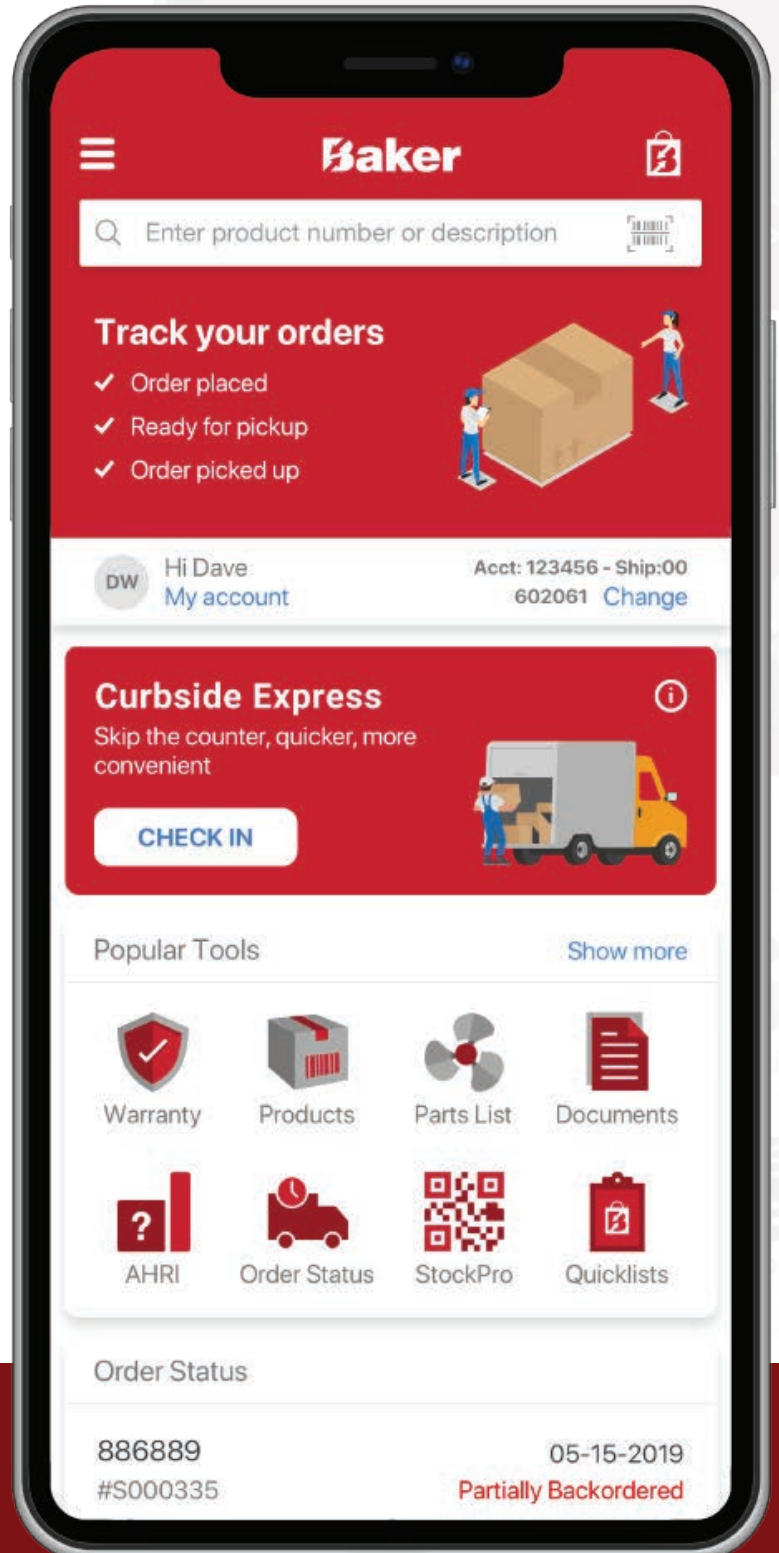


Baker[®]
Distributing Company



TOOLS TO STREAMLINE YOUR PRODUCT SOURCING & MANAGEMENT

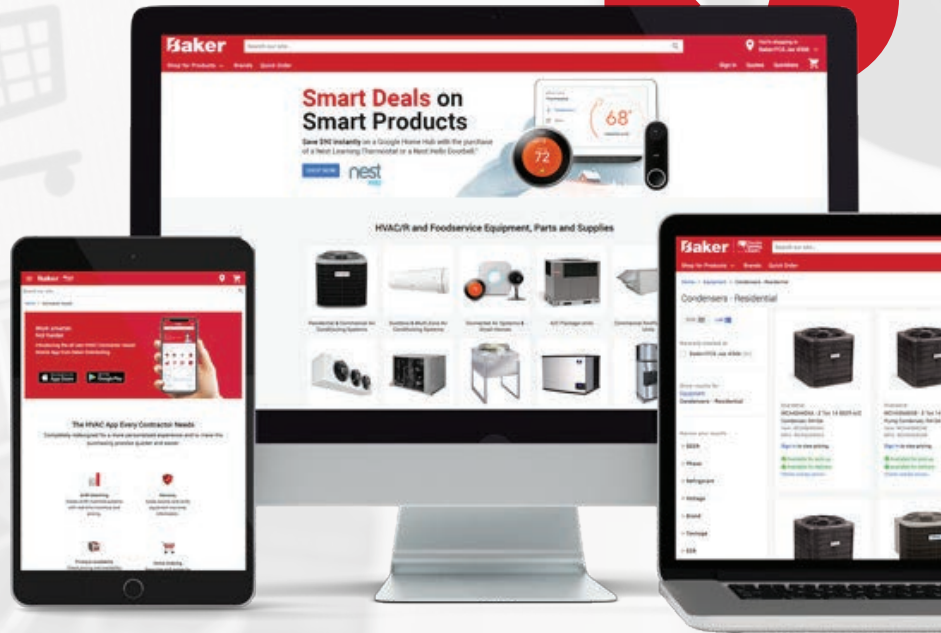
Everything you need from a true partner
at your fingertips 24/7





eCommerce

www.bakerdist.com



HVAC/R Parts & Equipment Ordering Made Easy

We Make It Easy for you to save time and money while managing your account 24/7



LINK YOUR STORE ACCOUNT

- Contact eCommerce Customer Support
- Fast and easy online shopping
- View orders and invoices
- Easily re-order products



QUOTES

- View and approve quotes online, and orders will be shipped or be available for store pickup



CREATE QUICKLISTS

- For your most commonly purchased items
- Easy to find products for fast re-orders
- Create list by manufacturer or by product type
- We can create Quicklists for you
- No limit to number of Quicklists



MULTI-LEVEL USER MANAGEMENT

- Create separate user IDs with custom settings:
- Purchasing permissions and access levels
 - Financial limits and restrictions
 - Limited product lists, jobs and Quicklists



ORDER HISTORY



DOCUMENT LIBRARY



BAKER EXPRESS PICKUP



TRAINING INFORMATION



FAST DELIVERY





For more information visit www.bakerdist.com/eCommerce

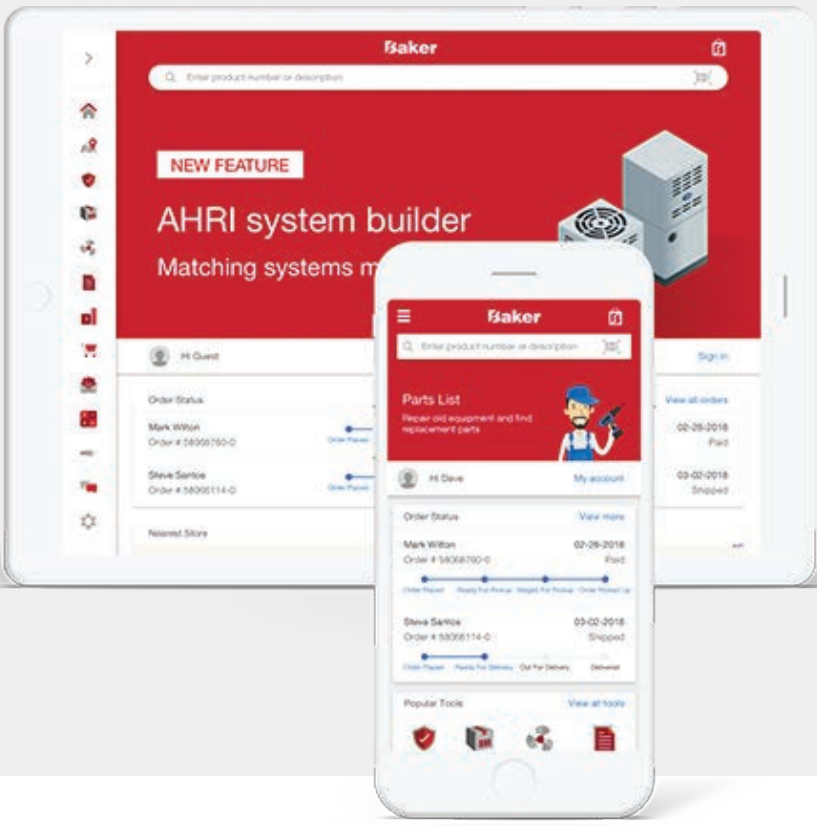











Baker Distributing Mobile App

Work Smarter. Not Harder

Our mobile app provides access to product information and easy to use tools while on the go

- 
PRICING AND AVAILABILITY
 Check pricing and availability from any store, any time
- 
ONLINE ORDERING
 Save time and money by ordering from Bakerdist.com
- 
WARRANTY SEARCH
 Easily access and verify equipment warranty information
- 
AHRI MATCHING
 Create AHRI matched systems with real-time inventory and pricing



- | | | |
|--|--|---|
|  SPEC SHEETS |  LITERATURE |  DIRECTIONS |
|  WIRING DIAGRAMS |  FIND STORES |  STOCKPRO |
|  INSTALL GUIDES |  STORE HOURS |  CURBSIDE EXPRESS |

Available on the App Store or get it on Googleplay



Curbside Express

Load and Go

This mobile app feature is a quicker, more convenient way to pick up orders right from your vehicle.



CHECK IN

Check in when you are on your way to your local Baker store



PRIORITY PICKUP

Your order will go into our priority queue for our staff to pick



MONITOR PROGRESS

Monitor the progress of your order while waiting in your truck



ORDER NOTIFICATION

Receive notification when your order is ready



OPEN APP



SIGN IN



CHOOSE ORDER



CHECK IN

Download our Baker Mobile App

StockPro

A Baker Managed Inventory Solution

StockPro

A Baker Inventory Replenishment Solution

StockPro gives you the power, control and tools you need to replenish your inventory without having to buy any additional equipment.

✓ OPTIMIZE CUSTOMER EXPERIENCE

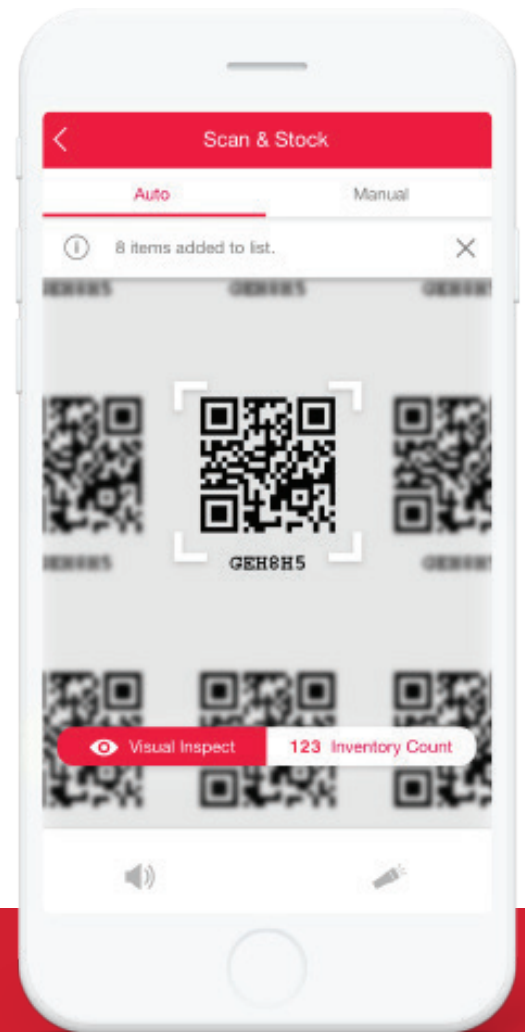
Ensure technicians have what they need to get the job done right the first time increasing customer satisfaction and completing more jobs

✓ INCREASE CASH ON HAND

Replenish stock based on actual usage and demand so you can better manage your cash flow

✓ SAVE MONEY AND TIME

Minimize unnecessary inventory and time-consuming trips to the supply house while you increase billable hours



HOW IT WORKS



Contact your Baker Rep



Download the Baker Mobile App



We'll determine requirements based on your needs



We'll get your team trained so you can hit the ground running



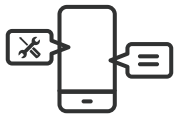
Get going and enjoy ALWAYS having what you need

Contact your Baker Representative for details

Text2Baker

Text a Baker Associate

Get technical advice, check inventory, announce your arrival for Curbside Pickup and much more



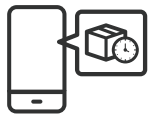
GET TECHNICAL ADVICE

Contact us with questions pertaining to needs, product choices and other service requirements



CHECK INVENTORY

Text photos & inquiries about the availability of hard-to-find products



DELIVERY UPDATES

Request an ETA for a delivery you are expecting on the jobsite



ANNOUNCE YOUR ARRIVAL

Let us know the color, make & model of your vehicle as well as parking spot when available

Visit our **Store Locator** on **Bakerdist.com** or in our mobile app to get the number for your store.

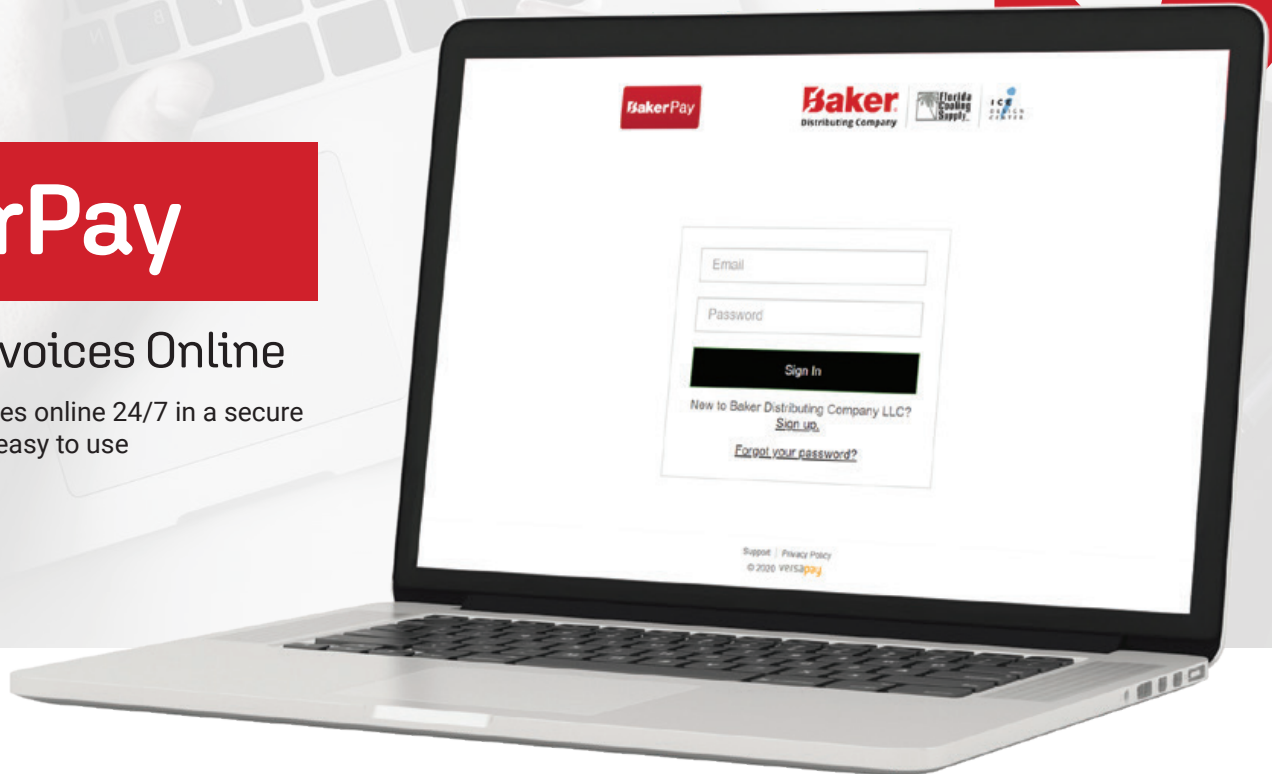
Text2Baker



BakerPay

Pay Your Invoices Online

Manage your invoices online 24/7 in a secure environment that's easy to use



EMAIL ALERTS

Receive email alerts when new invoices are available



ONLINE PAYMENTS

Pay one or more invoices securely online or even select all invoices to pay your statements in full



ACCOUNT MANAGEMENT

Review payment history and schedule payments in advance



BAKERPAY SUPPORT

Communicate with an account representative

 PAYMENT HISTORY

 ACCOUNT MANAGEMENT

 PAYMENT PROCESSING

 CUSTOMER SERVICE

To sign up, visit www.bakerdist.com/baker-pay

Baker Pay

POWER YOUR GROWTH



At Baker, we take our customers' success seriously. That's why we have developed, partnered and invested in tools that propel your business forward. Our suite of solutions enable HVAC contractors to:

- ✓ Increase their revenue
- ✓ Decrease service costs
- ✓ Save precious time
- ✓ Boost customer loyalty
- ✓ Streamline their ordering process
- ✓ Access all of the information techs need on the job
- ✓ Manage their inventory efficiently



OnCall Air

Power your Sales






Save time and grow your sales






Create a unique, interactive buying experience in minutes that will impress your customers, help you close more sales, and save tons of time.



WORLD CLASS	SOLID CHOICE	BUDGET	REPAIR
3 Ton 18 SEER Variable Speed Air Conditioner VIEW PROPOSAL	3 Ton 16 SEER 2-Stage Air Conditioner VIEW PROPOSAL	3 Ton 14 SEER Air Conditioner VIEW PROPOSAL	HVAC Electrical System Repair VIEW PROPOSAL
SEER: 18 EER: 10.5 CC: 30000 Estimated Monthly Payment: \$290.18 /month*	SEER: 16 EER: 13 CC: 34000 Estimated Monthly Payment: \$209.92 /month*	SEER: 14.5 EER: 11.5 CC: 30000 Estimated Monthly Payment: \$181.97 /month*	Net Investment: \$522.00

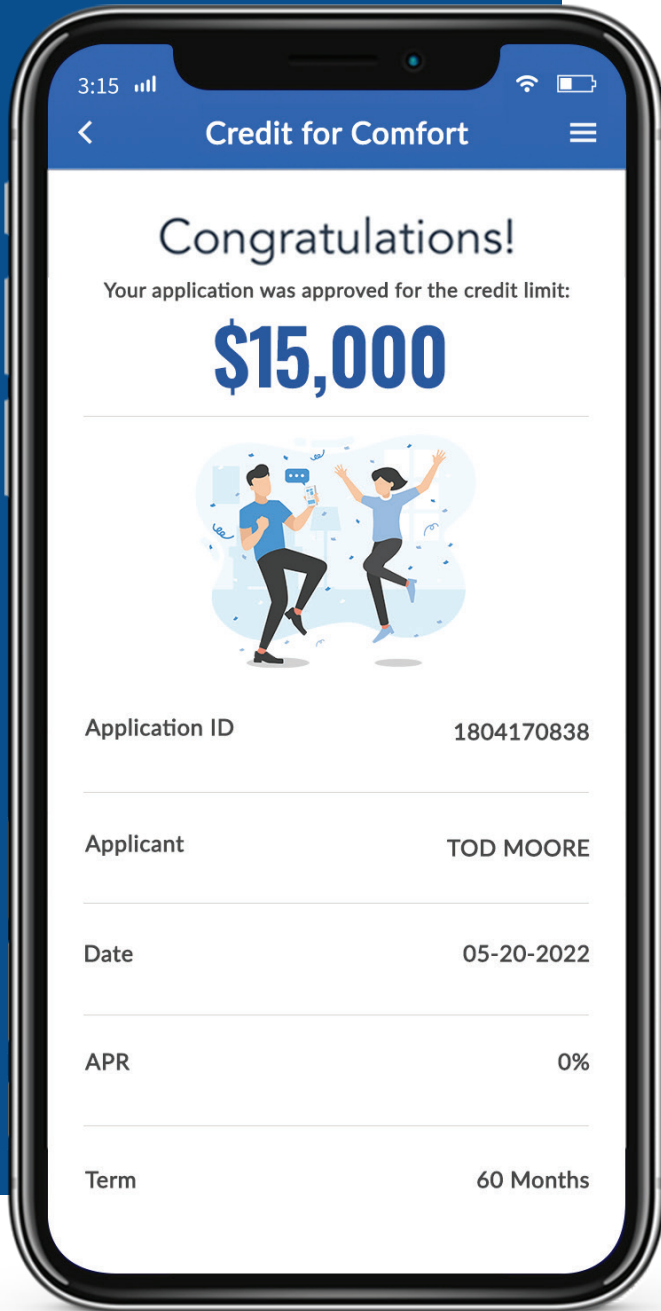
-  **INCREASE VALUE PER SALE**
Offer your customers more choices, highlight valuable accessories, and show them flexible payment options
-  **BAKER CONNECTOR TECHNOLOGY**
Real-time pricing, product information, inventory, and AHRI match data, including new SEER2 matches, directly from Bakerdist.com
-  **CLOSE MORE OPPORTUNITIES**
Stand out from your competitors with a fully interactive digital presentation that highlights your unique advantages
-  **SAVE TIME**
Build modern, custom proposals in minutes, automate your follow-ups, and order your sold Baker products with just a click.

-  **QUOTE IN UNDER 5 MINUTES**
-  **SIMPLIFY YOUR SEER2 SWITCH**
-  **PRICING AND INVENTORY**
-  **INTERACTIVE PRODUCT INFORMATION**
-  **HOUSECALL PRO & SERVICETITAN INTEGRATIONS**

-  **INTEGRATED FINANCING**
-  **TRACK YOUR CUSTOMER'S ACTIVITY**
-  **AUTOMATE YOUR FOLLOW-UPS**
-  **ADVANCED DAILY REPORTS**
-  **RECOMMEND ADD-ONS**

Book a demo at oncallair.com/Baker






Credit for Comfort


One Platform. Multiple Payment Options.


Increase your ticket and close more deals


Offer your customers financing options for residential and commercial jobs under a single platform so you can close more deals.

 **COMPETITIVE RATES**
Choose from a wide range of competitive plans that fit both customer and business needs

 **DIGITAL APPLICATION**
Forget about application paperwork. With Credit for Comfort the entire process is done online in minutes from any device

 **LIVE TRACKING**
Track your customer application status and get update alerts in real time

 **MORE PAYMENT OPTIONS**
Choose from multiple residential & commercial lenders, or offer credit card processing

 **PRIME & SECOND LOOK**
Give every customer a chance to finance their job with FICO scores down to 500

Using the app is FREE* and getting started is easy

HERE IS HOW SIMPLE IT IS TO GET STARTED:

1 SIGN UP
Fill out an all-in-one application

2 GET APPROVED
Complete platform walkthrough

3 WIN JOBS
Offer financing & credit card payments

*Financing Rates Apply

Go to creditforcomfort.com to sign up today.

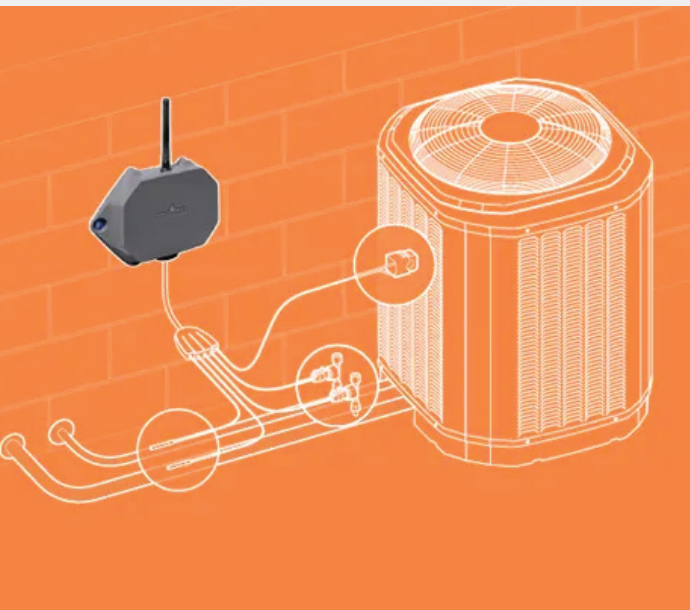
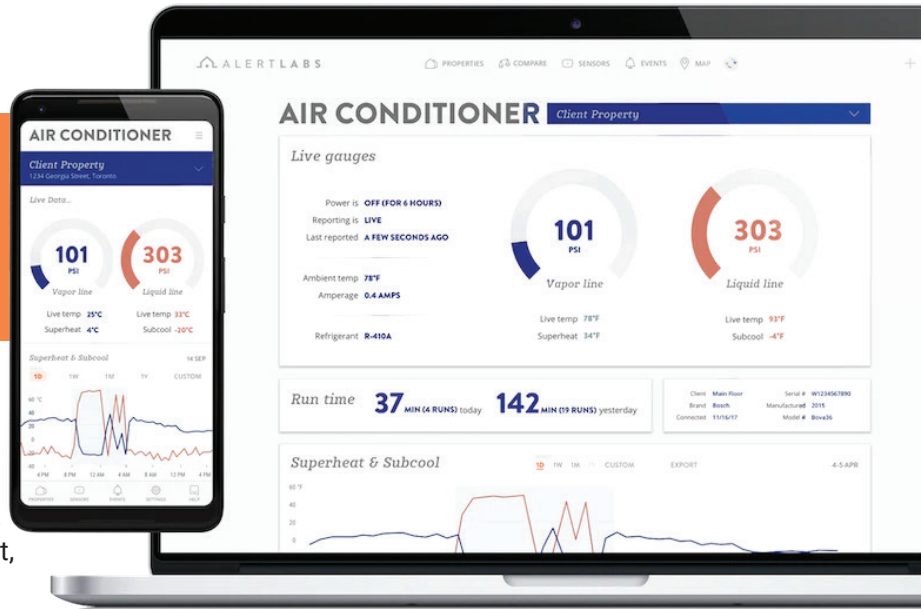


ALERT LABS

Faster, Smarter A/C Service

Sentree Smart A/C Monitoring System + AlertAQ

Real-time A/C performance data and monitoring helps you deliver faster, smarter A/C service. View superheat, subcooling, amperage, float switch status, and indoor humidity from your phone or computer 24/7.



VALIDATE INSTALLS AND REPAIRS

Protect clients and your reputation with 24/7 remote verification, monitoring, and alerts



DRIVE CUSTOMER RETENTION

Be the first to be notified and respond



SAVE TIME AND MONEY

Reduce truck rolls and technicians' time onsite



BOOST PRODUCTIVITY

Improve service quality, operations and team performance



LIVE VIRTUAL A/C GAUGES



HISTORICAL A/C PERFORMANCE DATA



INSTANT ALERTS



INSTALLS IN MINUTES

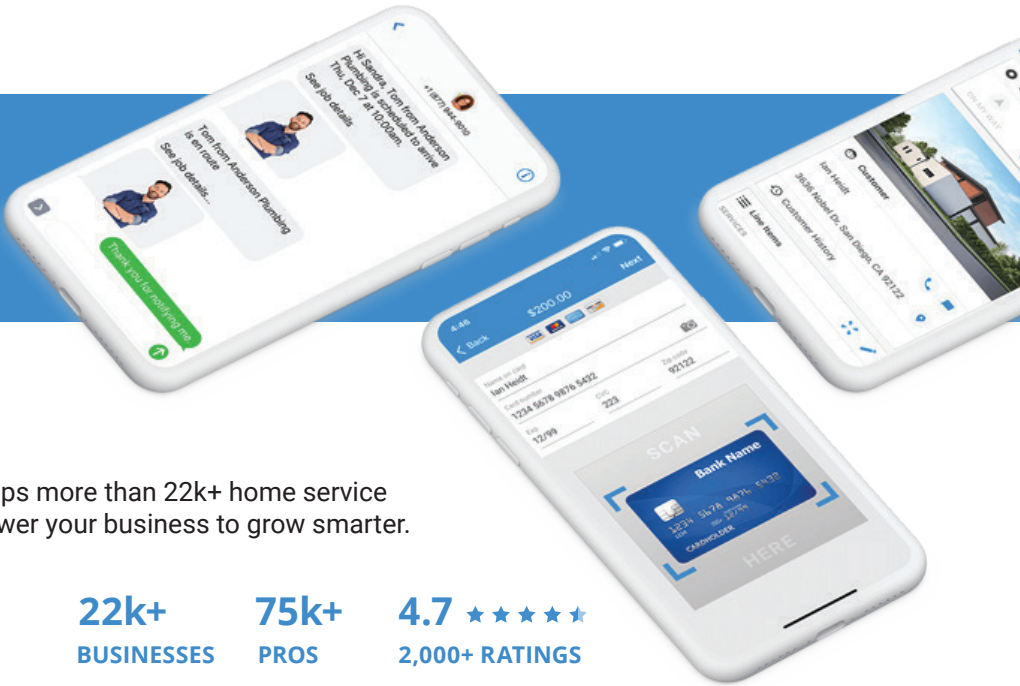


CELLULAR CONNECTION,
NO WIFI REQUIRED

Book a demo at www.bakerdist.com/alert-labs



Housecall Pro



Power your Operations

Why Housecall Pro?

Housecall Pro is an all-in-one solution that helps more than 22k+ home service companies across North America and can power your business to grow smarter.

#1 rated app used by HVAC/R professionals.

22k+
BUSINESSES

75k+
PROS

4.7 ★★★★★
2,000+ RATINGS

WHAT HOUSECALL PRO CAN DO FOR YOUR BUSINESS:

- **Customer care**
 - World-class support and empathy for our Pros
 - Rely on a dedicated account manager as an onboarding specialist
- **Ease of Use**
 - Learn and adapt Housecall Pro quickly
 - Get techs up and running sooner
 - Get started in days, not weeks
- **Increase efficiency**
 - Schedule, Dispatch, Estimates, Invoices, Time Tracking and QuickBooks
- **Grow Revenue**
 - Housecall Pro will help drive higher revenue and business efficiencies

FEATURES:

- ✓ **Easy to use mobile app** even for the technically challenged
- ✓ **Best-in-class scheduling and dispatching** with GPS tracking
- ✓ **Payment processing** seamlessly convert estimates to invoices and collect payments
- ✓ **OnCall Air Integration** build world class sales proposals
- ✓ **Online booking feature** to keep your workforce growing
- ✓ **Employee time tracking** for easy payroll
- ✓ **Reputation management** to boost online reviews

... and much more

HEAR IT FROM OUR PROS

"It's just the epitome of customer service. It's going to save you a lot of money, really quick."

Mark S.
Souza's HVAC

"It's a seamless process that helps to not lose customers between the cracks."

Chris B.
Climate Solutions Heating & Air

"5 years ago I was working 70-80 hours a week, now I'm working approximately 40-50 hours per week."

Kim B.
KE Bergeron Mechanical Systems LLC

"We were falling behind. With Housecall Pro we've received 69 5-star reviews in the last two months."

Rob G.
Beach Land HVAC

Book a demo at www.bakerdist.com/housecallpro

 Housecall Pro



www.bakerdist.com/technology