

## LONGER LIFE. MORE UPTIME. LOWER TOTAL COSTS. THAT'S A CVA.

A Powertrain Guarantee Customer Value Agreement (CVA) offers valuable, tailored protection after the standard machine warranty expires. Adding a Powertrain Guarantee CVA to the purchase of qualifying Cat® equipment helps you protect your machines' most critical components and maximize the return on your investment. These CVAs deliver confidence and peace of mind while helping you reduce your owning and operating costs.

#### Choose from three levels of customizable CVA service:

- Convenience Your Cat dealer provides planned maintenance (PM) and repair parts while ensuring asset optimization.
- Performance Your Cat dealer provides condition monitoring advice, planned maintenance, forecasting, repair parts, and dealer labor on a cost-per-hour basis.
- Confidence Guaranteed life at a fixed cost per hour supported by machine oversight with recommendations through Cat Mining Services. Your Cat dealer provides planned maintenance, forecasting, repair parts, and dealer labor.

MODEL AVAILABILITY					
MACHINE TYPE MODEL					
Off-Highway Truck	770, 772, 773, 775, 777, 785, 789, 793				
Wheel Loader	980, 980 XE, 982, 982 XE, 986, 988, 988 GC, 988 XE, 990, 992, 993, 994, 995				
Motor Grader	14, 16, 16 GC, 18, 24				
Dozer	D9, D10, D11				



# CAT POWERTRAIN GUARANTEE CUSTOMER VALUE AGREEMENT

VALUE PROMISE  TERMS		CONVENIENCE	PERFORMANCE	CONFIDENCE
		1-5 YEARS	1-8 YEARS	1-10 YEARS
Hassle-Free Ownership	Limited Powertrain Special Equipment Protection Plans (EPP) available		<b>√</b>	<b>√</b>
	Pay-per-service/consumption	✓	<b>√</b>	✓
	Cost per hour		✓	✓
	Single payment/finance options	✓	<b>✓</b>	<b>√</b>
Hassle-Free Maintenance	Genuine Cat parts	<b>√</b>	✓	✓
	Service instructions and tooling	✓	<b>√</b>	✓
	Dealer exchange components	Optional		
Security of Expert Dealer Support	Asset protection		Guaranteed component life and finance options	Guaranteed component life and finance options
	EPP Programs		Pro-Rata Limited Powertrain EPP	Limited Powertrain with Compliance Management EPP
	Asset optimization	Maintenance & repair advice	Component life optimization and planned interventions	Component life optimization and planned interventions
	Right parts at the right time	✓	✓	✓
Peace of Mind from Equipment Health Management	Easy access to asset information	✓	✓	✓
	Assigned Condition Monitoring Analyst	Optional	Dealer Condition Monitoring Analyst	Caterpillar Condition Monitoring Analyst - Job Site Solutions
	Inspections	Customer or dealer performed	Dealer performed	Dealer performed
	Fluid health	Customer or dealer performed	Dealer performed	Dealer performed



# **CAT POWERTRAIN GUARANTEE CVA BENEFITS**

### **IMPROVED UPTIME**

- Dealer tracking and planning ensures you get the right components and component parts when and where you need them.
- Assures reliable and hassle-free ownership for multiple years.

#### **LOWER COST OF OWNERSHIP**

- Predictable costs and reduced risk of major failures lower the cost per hour.
- · Increased asset value at sale or trade-in.

### **INCREASED COMPONENT LIFE**

- Timely maintenance using Cat filters helps you achieve targeted component life.
- Condition Monitoring services with alerts and advice help to prevent costly unplanned downtime and enable repairs before failure.



