



CAT® CUSTOMER VALUE AGREEMENT (CVA) FOR MINING

# CAT CVAS FOR GET & BUCKETS



# KEEPING YOUR OPERATION EFFICIENT AND PRODUCTIVE. THAT'S A CVA.

A Cat® GET & Bucket CVA for mining equipment is a hassle-free replacement and rebuild solution for your entire mining fleet. With three levels of service to choose from, your CVA will make sure you have the right buckets and Ground Engaging Tools (GET) on hand whenever you need them, with options matched to the needs of your business and your productivity goals.

## Choose from three levels of customizable CVA service:

1. **Convenience** — With one- year coverage, your Cat dealer provides pay-per-consumption pricing that includes complete inventory management, wear package and lip rebuild advice as well as GET removal and installation instructions and optional operation and maintenance training.
2. **Performance** — With up to three years of coverage, you can add lip rebuilds, wear package delivery, inspections and reports done by the dealer, with customized recommendations.
3. **Confidence** — With this comprehensive offer, you can receive cost-per-ton and cost-per-hour pricing that includes total bucket rebuilds and bucket availability, guaranteed.

**Complete inventory management** is included with all levels. Your Cat dealer will make sure that you always have the GET and buckets you need on hand.

**Zero unplanned maintenance costs** help you budget for GET and bucket rebuilds and replacements, so you don't have any surprises.

# GET & BUCKET CUSTOMER VALUE AGREEMENTS

BUCKET LIFECYCLE MANGEMENT		LEVEL 1 (DIM-GET ONLY)	LEVEL 2 (DIWM-GET ONLY)	LEVEL 3 (DIFM-BUCKET/GET)
VALUE PROMISE		CONVENIENCE	PERFORMANCE	CONFIDENCE
TERMS (auto-renewal recommended)		1 YEAR	1-3 YEARS	3-5 YEARS
Hassle-Free Ownership	Pay Per Consumption	✓	✓	Optional
	Cost-Per-Ton (CPT) / Cost-Per-Hour (CPH)*	N/A	Optional	✓
	GET Assurance Program (Parts Consumption Guarantee)**	N/A	Optional	Optional
	Bucket - Lease /Rental*	N/A	N/A	Optional
Hassle-Free Maintenance	Removal and Installation (R&I) Instructions & Tooling	✓	✓	✓
	Removal and Installation (R&I) Services	N/A	Optional	✓
	Inventory Management Services	✓	✓	✓
	Guaranteed Bucket Availability	N/A	N/A	✓
Security of Expert Dealer Support	Asset Optimization	Wear Package Advice	Wear Package Advice & Kit Delivery	Wear & Bucket Total Bucket Management
	Lip Rebuilds	Lip Rebuild Advice (Lay-Out & Specs)	Lip Rebuild (Dealer-Approved Party)	Total Rebuild
	Total Bucket Rebuilds	N/A	N/A	✓
Peace of Mind from Equipment Health Management	Easy Access to Asset Information	Machine Alerts & Cat App	Machine Alerts, Cat App & CPT/Consumption Reporting	Cat Productivity/ Minestar
	Inspections & Advice	Inspections <b>by customer</b> Advice: Quarterly	Inspections <b>by dealer</b> Advice: Monthly	Inspections+ 3D Scanning <b>by dealer</b> Advice: Monthly
	Operator & Maintenance Assessment	Optional	✓	✓

\*Subjected to dealer/regional offer availability

\*\*Program available Mid-2022

# CAT GET & BUCKET CVA BENEFITS

## Zero Unplanned Costs\*

- Pay for GET stock when you use it.
- Select monthly payment per asset utilization based on cost-per-ton or cost-per-hour.
- Get predictable expenses backed up by the GET Assurance Program.

## Maximum Uptime

- Get the right parts at the right time, with on-site delivery and inventory management services.
- Minimize downtime with dealer GET Removal & Installation services.
- Predict changeouts and bucket rebuilds with inspections and reports provided by Cat dealer advisors.
- Ensure uninterrupted productivity with guaranteed bucket availability from your Cat dealer.

## 100% Performance

- The right parts every time: Dealer experts identify the best GET for your operation.
- Technical consultation: Removal and installation training and rebuild guidance.
- Optimized bucket configurations: For Cat and mixed-fleet equipment.

\*Support programs and payment terms are based on the agreement length, fleet size and parts consumption



**CONTACT YOUR CAT DEALER FOR COMPLETE, CUSTOMIZED  
GET & BUCKET CVA DETAILS AND AVAILABILITY**

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Subject to restrictions and availability. Additional terms and conditions may apply. Contact your Cat dealer for more information.  
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