

CAT® CUSTOMER VALUE AGREEMENT (CVA) FOR MINING

# **UNDERCARRIAGE FOR MINING CVAs**





### MAXIMUM UPTIME — ZERO UPFRONT COST. THAT'S A CVA.

How you manage undercarriage represents a major cost and time commitment throughout the lifecycle of your dozers. Ensuring that you have selected the right undercarriage and that it is managed effectively is a challenge your Cat<sup>®</sup> dealer can take on with an Undercarriage Management Customer Value Agreement (CVA).

Cat undercarriage works and wears as a system, ensuring a balanced wear life to significantly lower your owning and operating costs with increased uptime, productivity and service life. It also reduces maintenance intervals and repair costs. You can get the most out of your Cat undercarriage.

#### Choose from three levels of customizable CVA service:

- Convenience Get delivered undercarriage replacement kits containing genuine Cat parts, service instructions and tooling, optional dealer labor and undercarriage selection advice — all with a cost-per-hour payment structure.
- Performance Take advantage of dealer labor, moving wear part replacements and running repairs — along with component inventory control managed by your Cat dealer and a cost per hour payment structure.
- Confidence Make your move for total undercarriage management. Moving wear parts, repairs and even rebuilds. Across the lifecycle, get complete dealer support with labor, wear reports, selection consultation and guaranteed parts replacement downtime.



## UNDERCARRIAGE FOR MINING CUSTOMER VALUE AGREEMENTS

VALUE PROMISE		CONVENIENCE	PERFORMANCE	CONFIDENCE
TERMS (auto-renewal recommended)		3 YEARS	3 YEARS	TARGET LIFE
Hassle-Free Ownership	Cost-per-hour payment structure	- Moving wear parts	Moving wear parts and running repairs	Moving wear parts, repairs and system rebuild
	Invoices in arrears			
Hassle-Free Maintenance	Genuine Cat parts delivery	Undercarriage replacement kit	Dealer managed	Total undercarriage management
	Service instructions and tooling	✓		
	Trained dealer labor	Optional	$\checkmark$	$\checkmark$
Security of Expert Dealer Support	Asset protection	Undercarriage assurance	Undercarriage assurance	Undercarriage assurance
	Asset optimization	Undercarriage selection	Undercarriage selection and repair	Undercarriage selection, repair and rebuild
	Right parts at the right time	~	$\checkmark$	$\checkmark$
	Guaranteed replacement downtime			~
Peace of Mind from Equipment Health Management	Easy access to asset information	Machine alerts and Cat App	Machine alerts and Cat App	Electronic alerts and wear specialist reports
	Inspections	Quarterly CTS Inspections	Monthly CTS Inspections	Monthly CTS Inspections
	Wear specialist management	$\checkmark$	$\checkmark$	$\checkmark$

### CAT UNDERCARRIAGE FOR MINING CVA BENEFITS

#### Zero Upfront Costs for Total Undercarriage Management

- · Pay only for the hours you use.
- Single monthly invoice based on asset utilization and cost per hour rate.
- Flexibility with three levels from a replacement of undercarriage to total undercarriage management including moving undercarriage replacement\*, running repairs and rebuild of roller frame, equalizer bar and pivot shaft.

\*link assemblies, track shoes, sprockets, rollers, idlers and hardware

#### **Improve Your Operations**

- Get the right undercarriage when you need it through dealer tracking, planning and logistics.
- Dealer CTS Pro inspections inform accurate, timely undercarriage repairs and replacement.
- Dealer labor provides turnkey solution for the complete undercarriage lifecycle.
- Maximize uptime through planned replacement and repair scheduling.
- No need to track, plan or schedule undercarriage maintenance events when your Cat dealer does the work for you.

### **Maximize Your Performance**

- Get the lowest cost per hour through proper undercarriage selection.
- Longest undercarriage life enabled by dealer undercarriage management expertise and tools.
- Guaranteed replacement downtime duration available with the Confidence Undercarriage CVA.
- Get 10-20% more undercarriage life on replacements with the Confidence Undercarriage CVA.
- High-quality materials and carefully controlled manufacturing processes offer reliable, durable components that wear at a balanced rate.
- Longer life and predictable, manageable wear mean you get maximum undercarriage performance at the lowest possible operating cost.



### CONTACT YOUR CAT DEALER FOR COMPLETE, CUSTOMIZED UNDERCARRIAGE CVA DETAILS AND AVAILABILITY

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