

CAT® CUSTOMER VALUE AGREEMENT (CVA) FOR MINING

CAT HOSE & COUPLINGS CONFIDENCE CVA

A Hose & Couplings Confidence CVA is a turnkey service solution. Including an onsite solution, complete hose assembly, inspection, installation and inventory-management services — all provided by your Cat® dealer — this CVA reduces maintenance hassles and maximizes uptime. You get guaranteed four-hour turnaround® on hose repairs and replacements, so your equipment gets back to work fast®. And it all comes with pay-per-use pricing and no upfront costs®. With a range of options to choose from, this tailored plan allows you to take care of business while your dealer creates a full-fleet hose and couplings solution.

Customize Your CVA

Ask your Cat dealer about customizing any of the three available Hose & Couplings CVAs to meet the unique demands of your business and operations.

A FULL-SERVICE PLAN WITH OPTIONS TO SUIT THE DEMANDS OF YOUR OPERATION. THAT'S A CVA.



- *Support programs and payment model are offer based in the agreement length, fleet size, and hose consumption.
- ** Guaranteed delivery with turnaround specified in hours is recommended. Dealer may elect to sign an agreement that includes less or more hours, depending on distance to customer.
- ***Local regulations and dealer warranty practices for warranty may vary.



CUSTOMER VALUE AGREEMENTS — HOSE & COUPLINGS CONFIDENCE CVA

OVERVIEW

Your Cat Hose & Couplings (H&C) Confidence CVA is a complete maintenance management solution for mining equipment. With an onsite container and full dealer support — across repairs, replacements, inspections and inventory management — it's a flexible plan to get hose solutions within hours and only pay for what you use.

COVERAGE

The Confidence CVA for Hose & Couplings includes:

- Tooling Flexibility Your dealer will bring the tooling options for your hose assembly needs. From workshops (hose bay) to a full turnkey solution (container) — your dealer will deliver the right tools such as crimpers, dies, cutting machines and test benches.
- Dealer Assembly Labor Your Cat dealer handles all hose assembly, freeing up your people and resources for other essential activities.
- Complete Inventory Management Your dealer manages on-hand hose parts and supplies, saving you time and effort.
- Certified Hose/Assembly Warranty*** Your dealer may offer up to 1-year warranties on hose assembly errors.*
- Guaranteed Delivery with a 4-Hour Turnaround** You get Cat
 quality hose assemblies in a matter of hours, ensuring maximum
 uptime for your vital equipment.
- Onsite Dealer Inspections Regular in-person Cat dealer inspections provide another level of assurance, helping to avoid H&C failures that lead to unplanned downtime.
- Hydraulics Advisor Report Inspection reports from the Cat Inspect app and hydraulic oil contamination monitoring keep you apprised of hydraulics issues within your fleet.
- Fitting Services Your Cat dealer offers installation of hose assemblies on your machine.

BENEFITS

Zero Upfront Cost

- Pay for the stock only when you use it, or select a single monthly payment based on asset utilization (Cost Per Hour – CPH).
- 3- or 5-year agreements cover your H&C needs for the long haul.
- Ask your dealer about the Cat tooling and inventory programs that are available*.

Maximum Uptime

- Get the right hose right when you need it, every time.
- Fast turnaround for both planned and emergency replacements.
- Full hydraulics system service extends your coverage beyond hoses and couplings to include other key hydraulic components.

Total Convenience — Tailored Service with the Highest Confidence

- Your H&C solution, combined with the comprehensive support of your Cat dealer, provides a hassle-free, whole-fleet maintenance and inventory management solution for your equipment's hydraulics.
- The Cat Inspect app helps you and your Cat dealer identify potential hose issues early, prevent failures and identify needed repairs or replacements.
- Premium services to install hose assemblies in your equipment and to monitor hydraulic oil contamination take this service offering to the next level with confidence.

CONTACT YOUR CAT DEALER FOR DETAILS ON ALL THREE LEVELS OF HOSE & COUPLING CVAS.



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