



CAT® CUSTOMER VALUE AGREEMENT (CVA) FOR MINING

CAT HOSE & COUPLINGS PERFORMANCE CVA

Profitable mining is all about making the best use of your available resources. A Hose & Coupling (H&C) Performance CVA helps you optimize your maintenance efforts with a H&C solution and Cat® dealer expertise for assembly and advice. For Cat and mixed fleets, you get fast turnaround on hose repairs and replacements to minimize downtime—all with no upfront cost. Plus, your dealer provides onsite hose inspections, guaranteed parts delivery and comprehensive hose and coupling inventory management.

Customize Your CVA

Ask your Cat dealer about customizing any of the three available Hose & Coupling CVAs to meet the unique demands of your business and operations.

MAKING BEST USE OF YOUR RESOURCES WHILE CONTROLLING COSTS. **THAT'S A CVA.**



CUSTOMER VALUE AGREEMENTS — HOSE & COUPLINGS PERFORMANCE CVA

OVERVIEW

A Cat Hose & Couplings (H&C) Performance CVA is a valuable maintenance management solution for mining equipment. With an onsite hose solution, it's less work on your maintenance team, better inventory management and quick replacements to maximize your fleet's uptime.

COVERAGE

The Performance CVA for Hose & Couplings includes:

- **Tooling Flexibility** — Your dealer will bring the tooling options for your hose assembly needs. From a workshop (hose bay) to a full turnkey solution (container), your dealer will deliver the right tools such as crimpers, dies, cutting machines and test benches.
- **Dealer Assembly Labor** — Your Cat dealer handles all hose assembly, freeing up your people and resources for other essential activities.
- **Certified Hose/Assembly Warranty***** — Your dealer offers up to 1-year warranties on hose assembly errors.
- **Complete Inventory Management** — Your dealer manages on-hand parts and supplies, saving you time and effort.
- **Guaranteed Delivery with a 12-Hour Turnaround**** — You get Cat quality hoses assembled and shipped the same day.
- **Onsite Dealer Inspections** — Regular in-person Cat dealer inspections provide another level of assurance, helping to avoid H&C failures that lead to unplanned downtime.
- **Hydraulics Advisor Report** — Inspection reports from the Cat Inspect app keep you apprised of hydraulics issues within your fleet.

BENEFITS

Zero Upfront Cost

- Pay for the stock only when you use it or select a single monthly payment based on asset utilization (Cost Per Hour – CPH).
- 1- or 3-year agreements keep you covered and worry-free.
- Ask your dealer about the Cat tooling and inventory programs that are available.*

Maximum Uptime

- Get the right hose right when you need it, every time.
- Fast turnaround for both planned and emergency replacements.

Total Convenience — Tailored Service with the Highest Performance

- Your H&C solution, combined with the comprehensive support of your Cat dealer, provides a hassle-free, whole-fleet maintenance and inventory management solution for your equipment's hydraulics.
- The Cat Inspect app helps you and your Cat dealer identify potential hose issues early, prevent failures and identify needed repairs or replacements.

**CONTACT YOUR CAT DEALER FOR DETAILS ON
ALL THREE LEVELS OF HOSE & COUPLING CVAS.**

*Support programs and payment model are offer based in the agreement length, fleet size, and hose consumption.

**Guaranteed delivery with turnaround specified in hours is recommended. Dealer may elect to sign an agreement that includes less or more hours, depending on distance to customer.

***Local regulations and dealer warranty practices for warranty may vary.