

CAT® CUSTOMER VALUE AGREEMENT (CVA) FOR MINING

CAT MAINTENANCE FOR MINING CONFIDENCE CVA

Sometimes, it pays to call in the experts. With a Maintenance for Mining Confidence CVA, your Cat® dealer will be there to take over essential preventive maintenance (PM) operations. The CVA includes fully dealer-managed PM services, including parts and supplies inventory management, condition monitoring and pre-assembled PM kits. It's the most comprehensive mining maintenance support package available from your trusted Cat dealer.

Customize Your CVA

Ask your Cat dealer about customizing any of the three available Maintenance for Mining CVAs to meet the unique demands of your business and operations.

TAKING OVER ESSENTIAL MAINTENANCE OPERATIONS. KEEPING YOU IN CONTROL. THAT'S A CVA.





CUSTOMER VALUE AGREEMENTS — MAINTENANCE FOR MINING CONFIDENCE CVA

OVERVIEW

A Maintenance for Mining Confidence CVA is a comprehensive maintenance management solution for Cat mining equipment. Labor, inspections, consultation and condition monitoring updates from your Cat dealer ensure that critical maintenance operations are never missed, while guaranteed parts and supplies ensure that you always have what you need on hand.

COVERAGE

The Maintenance for Mining Confidence CVA includes:

- PM kits and dealer technician services on site and on time for every service interval.
- Dealer-managed inventory keeps PM supplies in stock and well organized.
- Dealer-performed audits and inspections ensure 100% of maintenance tasks are completed accurately.
- Dealer consulting and training for PM bay configuration and contamination control.
- Incentive pricing on Cat dealer S•0•SSM fluid analysis, Cat filters and Cat fluids (where applicable) with a parts loyalty commitment.^{*}
- ECM software upgrades performed by dealer technicians.
- Component Assurance Programs and CCPP (Turbos & Injectors Protection Program, with an Aftermarket CVA purchase).
- Upgrade to Condition Monitoring Advisor services for even more proactive and in-depth maintenance alerts.
- Single monthly payment option combine CVA costs with machine financing at time of purchase.

*Fluid analysis should be conducted through Cat dealer S•O•S Services or through a dealer-recommended supplier.

BENEFITS

Lowest Maintenance Cost Per Hour

- On-time maintenance reduces costs per hour.
- With predictable monthly payments, exercise better control of your cash flow.
- Genuine Cat filters and fluids are designed to work together, saving you up to 40-80% on overall costs.
- Up to 80% lower fuel injector cost per hour with Cat filters.

Maximum Uptime

- Cat S•0•S fluid analysis and optional condition monitoring services help to improve uptime while reducing parts and labor costs.
- Up to 6X longer transmission fluid drain intervals and up to 2X longer engine working life with Cat fluids.
- Up to 50% longer component life with Cat filters.

Total Convenience – Tailored Service

- Vendor-managed inventory of PM parts.
- · Component life guarantees and risk-sharing programs.
- Comprehensive support for every machine in your fleet, including clearing backlog.
- Complete onsite convenience through dealer tracking, planning, logistics and execution.
- Real-time machine health monitoring, with actionable advice provided by your Cat dealer.

CONTACT YOUR CAT DEALER FOR DETAILS ON ALL THREE LEVELS OF MAINTENANCE FOR MINING CVAS

