



ASSET REDEPLOYMENT SERVICES

SOLAR TURBOMACHINERY RELOCATION AND CONSULTATION SERVICES

Solar[®] Turbines
A Caterpillar Company

ASSET REDEPLOYMENT CONSULTATION

Pre-owned turbomachinery from Solar Turbines can be a viable solution for customers when shorter delivery schedules and lower cost alternatives are required. Likewise, pre-owned equipment can aid customers by acquiring identical or similar turbomachinery to existing operational equipment.



ASSET REDEPLOYMENT CONSULTATION SERVICES

The number of brokers in the secondary market has grown significantly in recent years. Solar's Asset Redeployment Consultation Services is in place to aid brokers and customers by sourcing available suitable Solar® turbomachinery equipment, providing operational history of existing equipment and providing application expertise for potential projects. Solar is here to provide a positive experience for customers in the selection, inspection and recommendation of used or idle Solar equipment that is suitable for the desired application while minimizing hidden costs. This can include power generation packages in the oil and gas industry and industrial power generation market, as well as gas compressor packages and mobile power units – whatever best fits the operating requirements.

Our asset redeployment specialists are available worldwide to help select an affordable turbomachinery solution. Our experts have in-depth knowledge and resources to fully understand the operational history of the equipment, along with strong customer relationships with equipment owners over many decades. This service is available to anyone, including turbomachinery plant end-users, brokers, resellers, auction houses, secondary market consultants, purchasing consultants, and engineering, procurement and construction firms.



ASSET REDEPLOYMENT CONSULTATION

Solar's Asset Redeployment Consultation Services is here to provide relocation solutions and site integration support for pre-owned equipment by leveraging extensive worldwide equipment visibility, strong customer relationships, Solar's fleet assessment services and site integration solutions. Turbomachinery relocation can occur after mergers, acquisitions, business liquidation, reduced activity and revised operating standards. In addition, Solar can offer a full control system retrofit and a variety of turbomachinery upgrades ensuring a seamless integration of your redeployed equipment. Selecting the right equipment for your application is fundamental to your success.



Step 1: Select the Right Equipment for the Application

Not all equipment is designed for the same application, ambient conditions or specific country regulatory requirements. Solar's asset redeployment specialists have worldwide visibility to idle equipment, either currently available or soon to be available in the market. We are here to facilitate and help you to navigate through these unknowns, aid in identifying potential risks and minimize hidden costs.

Step 2: Assess Equipment Condition

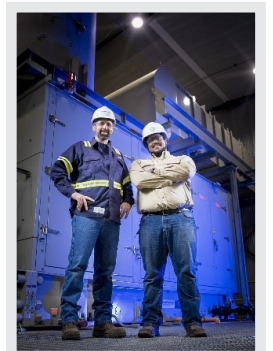
A detailed assessment, including a complete photographic record of each system, is created by highly experienced fleet assessment engineers. Recommendations based on the findings and risk profile are established.

Step 3: Dismantle, Relocate and Install

Redeployment specialists connect you to the appropriate Solar field office personnel in your region. Solar's service team can provide supervision expertise through the dismantling and reinstallation process. Likewise, we can assist in identifying suitable carriers for your equipment.

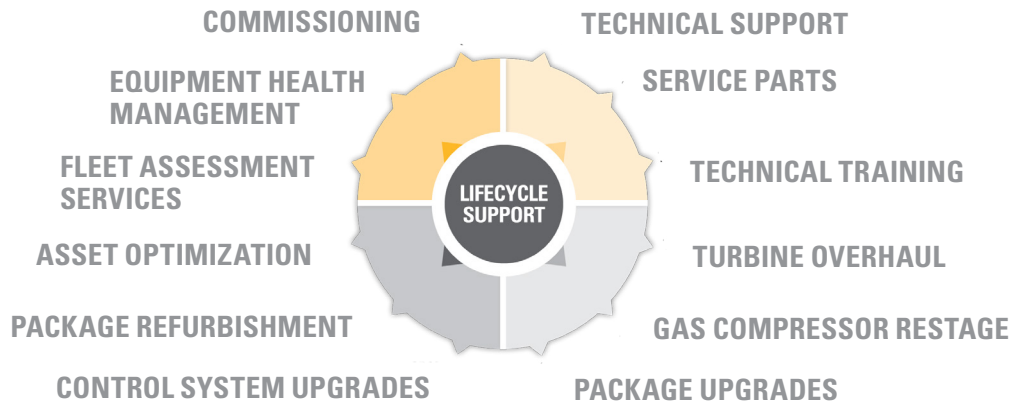
4: Robust, Customized Maintenance Support

Every customer and every installation is different. There is no "one size fits all". Our experts will work with you to establish the type of maintenance support that works best for the specific equipment, operation and site location.



LIFE-CYCLE SUPPORT

Solar provides life-cycle support for the entire lifespan of your turbomachinery equipment. This support is highly customized, and our specialists work with you to determine the optimized support for your operating needs.



Solar's life-cycle support can include overhaul, uprate, compressor restage, package refurbishment and package system upgrades, flexible service programs ranging from Equipment Health Management, Machinery Protection Plans to Maintenance Service Agreements. These options are managed with proactive services leveraging people, processes and technologies to deliver reliable results that maximize customer production, uptime and profitability.

As the original equipment manufacturer, our team has a unique understanding of Solar equipment design characteristics and history. This provides an assurance of a safer and more robust final product when conducting overhauls, uprates, restages and retrofits.

CUSTOMER SUPPORT TO POWER YOUR FUTURE

The worldwide sales and service organization at Solar Turbines is dedicated to your success. Our culture of customer care is the foundation of our commitment to the highest quality customer experience – from your initial inquiry throughout the life cycle of your equipment. Our qualified service engineers are located in your time and space, speak your language, and will ensure best-in-class performance and reliability over your product's entire life cycle.

CONTACT US

For more information and to locate the office nearest you, visit solarturbines.com, call **+1-619-544-5352** or email infocorp@solarturbines.com

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