



## Half a Century of Operation in Japan

Caterpillar began operation in Japan through a joint venture with Mitsubishi Heavy Industries in 1963, which is now, as Caterpillar in Japan, leading the development and production of Hydraulic Excavators, one of Caterpillar's main product families, and releasing cutting-edge products and technologies into the world.

## Taking advantage of Japan's manufacturing capabilities , we bring out excellent products and technologies to the world

Yokohama Office(Headquarters): Marketing functions of all Cat products sold in Japan and development base of small products .

Akashi Campus: Hydraulic Excavator Development Center (HEDC) , the world's only development base for Cat hydraulic excavator and the mother plant of the hydraulic excavator boasting over 300,000 production cumulative .

Caterpillar has development center for small / compact products and development & production base for hydraulic excavators in Japan . Through manufacturing in collaboration with domestic suppliers , we are sending products and technologies to about 100 countries around the world .



- Planning , designing , and developing mini/small hydraulic excavators , wheel loaders , skid steers , etc . as the most important bases in Caterpillar's eight compact products base deployed worldwide .
- Integrated production of hydraulic excavators : Manufactured by the company from major components such as control valves , which can be regarded as the heart of hydraulic to control sheet metal structures constituting the framework .
- Building partnership with about 200 Japanese domestic suppliers .
- Contribute to Japan's innovation by deepening ties with the local community through manufacturing .

■ Locations

**Yokohama Office(Headquarters)**

OCEAN GATE MINATO MIRAI 12F, 3-7-1 Minatomirai , Nishi-ku , Yokohama , Kanagawa 220-0012  
Tel (045)682-3800

**Akashi Plant/Hydraulic Excavator Development Center (HEDC)**

Shimizu 1106-4 , Uozumi-cho , Akashi , Hyogo 674-0074 Tel(078)943-2911

■ Dealer Network

Nippon Caterpillar LLC    Shikoku-Kiki Co., Ltd.  
Shikoku-kenpan Co., Ltd. Caterpillar Kyushu Co., Ltd.

■ Founded on    November 4<sup>th</sup> ,1963

■ Rep. Op. Officers    Joe Moscato , Nobumi Toyoura , Megumi Tsukamoto

■ Our history in Japan

- 1963** Caterpillar Mitsubishi was founded .  
**1965** The first domestically produced CAT D4Dbulldozer was completed .  
**1986** The Hydraulic Excavator Design Center was opened at Akashi prior to the launch of Shin Caterpillar Mitsubishi .  
**1987** Caterpillar Mitsubishi and the successor of MHI’s Akashi Factory were merged to become Shin Caterpillar Mitsubishi .  
**1990** Sagami and Akashi Facilities were established .  
**1992** The REGA series , CAT300 HEX Family with universal specifications was launched into market .  
**2008** The company changed its name to Caterpillar Japan  
**2012** Caterpillar Inc. became sole owner of Caterpillar Japan  
**2017** Next Generation HEX was launched into market . NGH is the first hydraulic excavator in the industry that includes digital connectivity and semi-auto functions as standard .

■ Outline of the Caterpillar

<b>Sales &amp; Revenue</b>	\$53.8B	<b>Global Cat Dealers</b>	165
<b>Sales outside the U.S.</b>	58%	<b>Countries where we do business</b>	190+
<b>Employees</b>	102,300		
<b>Product at work around the world</b>	4M +		
<b>Connected Assets</b>	1M +		

