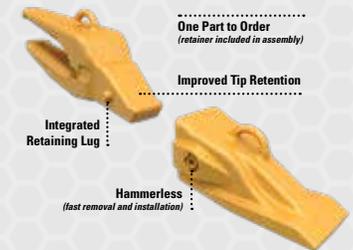


# CUSTOMER SUCCESS

## CAT<sup>®</sup> ADVANSYS<sup>™</sup> GET

About the customer... Mark Charbonneau  
President, Continental Paving, INC. Londonderry, NH  
Continental Paving began in the 1970s as a family owned and operated trucking business that steadily expanded into various related activities such as site development, utility installations, and paving.



### THE CHALLENGE

- Continental Paving is working on a large highway project and wanted to see what they can do to lower their ground engaging tools (GET) cost. Downtime from tip install and removal seemed to be adding up as the job became more demanding from both job deadlines and weather constraints.

### THE SOLUTION

- Milton Cat worked with Continental Paving to demonstrate the superior performance of Cat<sup>®</sup> Advansys<sup>™</sup> and the significant uptime that can result from a faster, easier, and safer GET retention. Another advantage of Cat Advansys was the longer adapter life. The new design helps to direct material flow over the adapter strap, which can extend the adapter service life and the bucket lifecycle. Continental Paving decided to convert their first 988G to Cat Advansys and have since converted numerous other wheel loaders in their fleet.

## LET'S DO THE WORK.<sup>™</sup>

The information contained herein are actual customer results obtained under conditions specific to the customer site, application, environment, and operation and maintenance practices. Caterpillar implies nothing further, and no one should infer that using the Cat products described herein will result in the same or similar benefits as defined in the document.

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### THE CUSTOMER RESULTS

"We converted our 988G to Cat Advansys and have seen our tip life go from 450 hours to over 900 hours."

"Cat Advansys has **significantly** reduced downtime at tip change. And I really appreciate having a hammerless retention for the **safety** of my team."

"We've also converted several of our mixed fleet excavators and wheel loaders to the new Cat Advansys GET and it's **outlasting** the previous systems we were using."

– Mark Charbonneau  
President, Continental Paving

