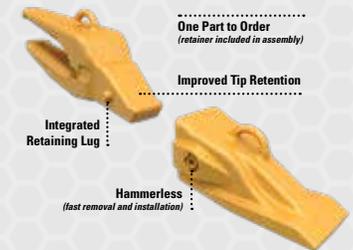


# CUSTOMER SUCCESS

## CAT<sup>®</sup> ADVANSYS<sup>™</sup> GET

The Wood family began in 1935 with grading projects around the Atlanta area. Today, four generations later, A.L. Grading Contractors (ALGC) uses state-of-the-art technologies to increase their productivity at jobsites and help lower their owning and operating costs. The entire team at ALGC embraces their unique skills and equipment required to tackle even the largest and most complex site development projects.



### THE CHALLENGE

- Over the past several years, many of their excavators have been experiencing retention failures on their bucket ground engaging tools (GET), leading to extensive downtime. ALGC needed a new GET solution that would stand up in the toughest applications.

### THE SOLUTION

- Jason Ellis, PSSR at Yancy Cat, has built a strong relationship with ALGC fleet manager, Gary Brown. To address ALGC's GET retention failures, Jason introduced Gary to the robust Cat<sup>®</sup> Advansys<sup>™</sup> GET. The hammerless GET is faster, easier, and safer to remove and install and requires no tools other than a normal ½" or ¾" drive wrench. And it will remain locked until it's time to remove worn out tips.

## LET'S DO THE WORK.<sup>™</sup>

The information contained herein are actual customer results obtained under conditions specific to the customer site, application, environment, and operation and maintenance practices. Caterpillar implies nothing further, and no one should infer that using the Cat products described herein will result in the same or similar benefits as defined in the document.

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### THE CUSTOMER RESULTS

Gary Brown, ALGC Fleet Manager, states, "We have converted six of our hydraulic excavator buckets to Cat Advansys GET for the **security** of knowing the retention will last the life of the tip." "I am also **excited** that my team is no longer having to use hammers and pry bars to remove and install the GET making it much **safer**."

Mr. Brown goes on to say, "I have **reduced** my downtime from a couple of hours to around an hour to change tips. This helps to **decrease** my overall owning and operating costs."

