

# CATERPILLAR Fact Sheet 2018

## Half a Century of Operation in Japan

Caterpillar began operation in Japan through a joint venture with Mitsubishi Heavy Industries in 1963, which is now, as Caterpillar in Japan, leading the development and production of hydraulic excavators, one of Caterpillar's main product families, and releasing cutting-edge products and technologies into the world.

## Supporting the success and safety of Japanese and international customers



## Excellent products and technologies from Japan to the world.

### Taking advantage of Japan's manufacturing capabilities, we bring out excellent products and technologies to the world.

Yokohama Office (Headquarters): Marketing functions of all Cat products sold in Japan and development base of small products.

Akashi Campus: Hydraulic Excavator Development Center (HEDC), the world's only development base for Cat hydraulic excavator.

And, the mother plant of the hydraulic excavator boasting over 300,000 productions cumulative.

Caterpillar has development center for small / compact products and development & production base for hydraulic excavators in Japan. Through manufacturing in collaboration with domestic suppliers, we are sending products and technologies to about 100 countries around the world.

- **Planning, designing, and developing mini / small hydraulic excavators, wheel loaders, skid steers, etc. as the most important bases in Caterpillar's eight compact product bases deployed worldwide.**
- **Integrated production of hydraulic excavators: Manufactured by the company from major components such as control valves, which can be regarded as the heart of hydraulic control to sheet metal structures constituting the framework.**
- **Building partnership with about 200 Japanese domestic suppliers.**
- **Contribute to Japan's innovation by deepening ties with the local community through manufacturing.**

**Locations** **Yokohama Office (Headquarters)**  
 OCEAN GATE MINATOMIRAI 12F, 3-7-1 Minatomirai, Nishi-ku, Yokohama, Kanagawa-ken 220-0012 TEL (045) 682-3800

**Akashi Facility / Hydraulic Excavator Design Center (HEDC)**  
 Shimizu 1106-4, Uozumi-cho, Akashi-shi, Hyogo-ken 674-8686 TEL (078) 943-2111

**Dealer Network** Nippon Caterpillar LLC Shikoku-Kiki, Co., Ltd. SHIKOKU-KENPAN, Co., Ltd. Caterpillar Kyushu Co., Ltd.

**Founded on** November 4th, 1963

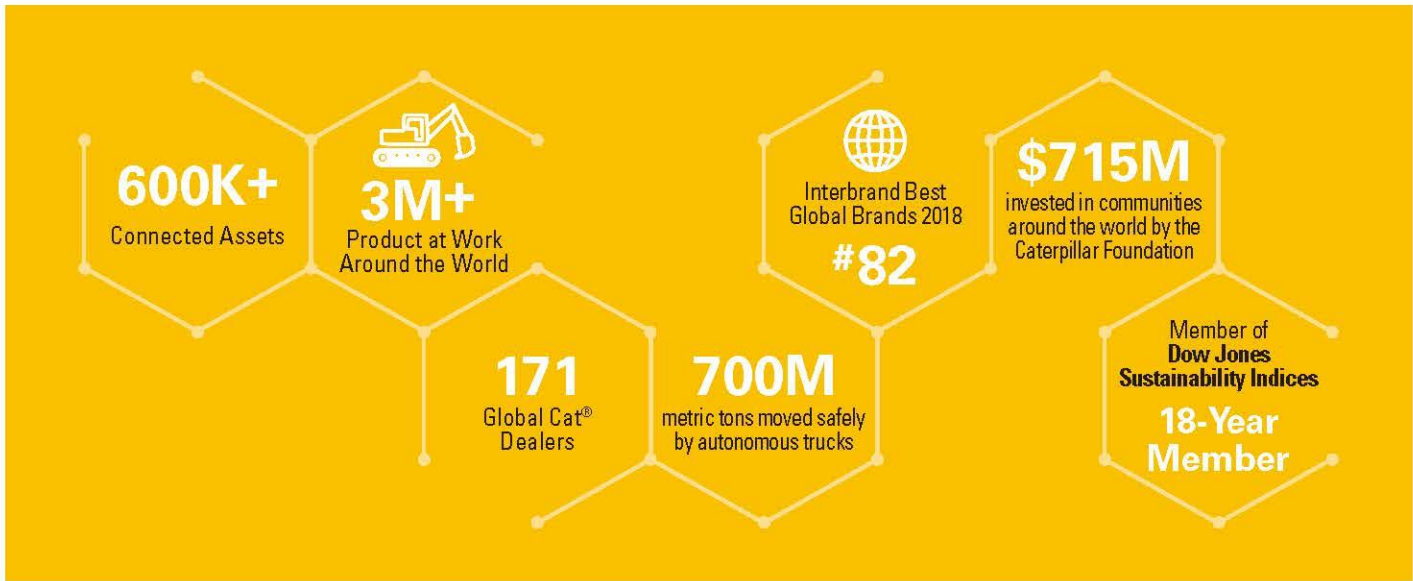
**Rep. Op. Officers** Harry Kobrak Steve Lanctot Joe Moscato Nobumi Toyoura Megumi Tsukamoto

**Product Line** Construction Mining equipment Diesel & Natural Gas Engines Industrial Gas Turbines Diesel Electric Locomotives

**History in Japan**

<p>1963 Caterpillar Mitsubishi was founded.</p> <p>1965 The first domestically produced CAT D4D bulldozer was completed.</p> <p>1986 The Hydraulic Excavator Design Center was opened at Akashi prior to the launch of Shin Caterpillar Mitsubishi.</p> <p>1987 Caterpillar Mitsubishi and the successor of MHI's Akashi factory were merged to become Shin Caterpillar Mitsubishi.</p> <p>1990 The Sagami and Akashi Facilities were established.</p> <p>1992 The REGA series, a CAT 300 HEX family with universal specifications, was launched into market.</p> <p>A new building to serve as a HEX design and development center was constructed at Akashi.</p>	<p>2003 The Sagami Development Center was opened in Sagami.</p> <p>2008 The Akashi Facility reached the milestone of producing its 300,000th HEX. The company changed its name to Caterpillar Japan.</p> <p>2009 The Sagami Facility reached the milestone of producing its 400,000th machine.</p> <p>2012 Caterpillar Inc. became the sole owner of Caterpillar Japan.</p> <p>2017 Next Generation Hex was launched into market. NGH is the first hydraulic excavator in the industry that includes digital connectivity and semi-auto functions as standard</p> <p>Moved headquarters to Yokohama.</p>
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**Outline of the Caterpillar**



**Product Line**



**OUR SOLUTIONS HELP OUR CUSTOMERS BUILD A BETTER WORLD.**

**\$54.7 billion** Consolidated sales in 2018

**59%** Sales and Revenues Outside the US

**104,000** Full-time Employment 57% outside the US

Caterpillar Confidential Green