

# REPAIR OPTIONS

LONGER LIFE.

MAXIMUM VALUE.



7495



# 7495

## BROADEST RANGE OF OPTIONS



PLANNED  
MAINTENANCE

AFTERMARKET  
ENGINEERED  
SOLUTIONS

UPGRADES &  
ENHANCEMENTS



## TOTAL SOLUTIONS: CAT COMPETITIVE ADVANTAGE

### CATERPILLAR WARRANTY & INSURANCE

GENUINE CAT® NEW AND REMAN PARTS ARE BACKED BY OUR 12-MONTH WARRANTY, SO YOU CAN FEEL CONFIDENT SELECTING A REPAIR OPTION THROUGH YOUR CAT DEALER.

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### PARTS CONVERSION

Caterpillar has been converting legacy Bucyrus parts since 2014. After Conversion all parts will be available for order through the traditional Caterpillar channel, and fulfilled through the traditional Caterpillar parts network.

### OTHER DEALER CAPABILITIES

The Dealer Component Tracker is an online tool that provides real time status of aftermarket integration for major components used on Electric Rope Shovels, Hydraulic Mining Shovels, and Surface Drills. By combining part conversion, service deliverables, and custom workflow activities we can enable dealers to streamline the selection and introduction of new and improved repair options.

### CUSTOMER LIFECYCLE SUPPORT

Managing lifecycle cost is critical to a customer's business. Often they are looking for alternative Equipment Management solutions. These solutions need to support customers based on their mining model. Mining customers vary greatly. Some customers require minimal dealer and OEM support, while others benefit from a Customer Support Agreement. These can range from a cost cap or component exchange program to a full Maintenance and Repair Contract (MARC) that provides them a balance between productivity and cost. These solutions can be leveraged to support customers by using the Caterpillar Global Mining Owning and Operating cost models, tools, and processes.

### EQUIPMENT MANAGEMENT

Whether supporting a customer with a Maintenance and Repair Contract, benchmarking a site using the Site Assessment Tool, or utilizing one of the many other tools and resources, Mining Equipment Management is focused on maximizing the value of the customer's machines and products.

### UPGRADES & ENHANCEMENTS

Unlike our competitors, the initial sale of the Cat product is only the beginning of the product's lifecycle. With upgrades, you can add features that were available (but not purchased) and features introduced on newer equipment. Cat Upgrade Enhancements retrofit programs allow you to update the safety, comfort, performance and appearance of your Cat equipment, as well as extend product life and add to the resale value.

### AFTERMARKET ENGINEERED SOLUTIONS (AES)

AES is a specialized sales support team housed within the Cat Electric Rope Shovel product group that uses their expertise and knowledge specifically to provide custom aftermarket upgrades. Whether it's a productivity target, an efficiency increase or a fuel-use limitation, AES uses their knowledge of the product as a whole to find the best way to reach that goal.