New Machinery Retail Statistics

(Dealer reported worldwide distribution of machinery by major end use)

	2015	2014
Waste	**2%**	**2%**
Forestry	**4%**	**3%**
Paving & Compaction	**4%**	**3%**
Industrial	**5%**	**5%**
Quarry & Aggregates	**10%**	**9%**
General Construction	**19%**	**21%**
Mining	**19%**	**21%**
Heavy Construction	**37%**	**36%**

For purposes of this report, retail sales of highwall miners and longwall miners are not included in Mining

Energy and Transportation Retail Statistics

(Dealer reported & internally estimated worldwide distribution of engines & locomotives by major end use)

	2015	2014
Industrial	**13%**	**14%**
Transportation	**16%**	**18%**
Power Gen	**30%**	**28%**
Oil & Gas	**41%**	**40%**