



Progress Rail's Maintenance-of-Way (MOW) division was born out of the movement toward mechanization in the railroad industry and introduced the first Kershaw Ballast Regulator in 1945.

Today, Progress Rail supplies Kershaw MOW equipment, providing machines to all Class I railroads, transit and short lines and contractors around the world.

With more than 50 years of specialized experience in the railroad industry and more than \$150 million in equipment leases, Progress Rail will develop customized, knowledge-based solutions to fit current and future needs.

Our experts evaluate customer requirements and deliver a program that works.

Progress Rail
A Caterpillar Company

800-633-5766

progressrail.com

• @Progress_Rail

MOW EQUIPMENT LEASING & RENTALS

FINANCING

Why Lease?

In a dynamic business environment, leasing gives you flexibility—it helps fleet managers keep up with equipment technological advancements, and can even offer significant tax advantages.

Financial Advantages:

- 100% financing
- Lower payments compared to other types of financing
- Allows for more flexible cash budgeting
- Off balance sheet financing conserves existing credit
- Monthly payments are fixed; thus, protected from inflation
- Provides positive cash flow with sale/lease-back programs

Creative Leasing

By working with Progress Rail, customers keep options open for obtaining new technology, ensuring they are at the top of the curve for efficient, effective and economical equipment--advanced equipment to keep you ahead of the competition.

Lease options for any budget

Whatever the size of your company, Progress Rail offers custom financing programs allowing customers to select the railroad equipment you want—from tampers to spikers to tie cranes and more—without compromising financial stability.

OUR TEAM

Our company is built on strong communications and we want our customers to be able to get in touch with us.

Daniel Daugherty
Sales Manager
Office: 810-714-4626
Cell: 810-252-7729

Randy Chubaty
National Sales Manager
Office: 507-238-2284
Cell: 507-384-2577

John Sanders
National Sales Manager
Office: 706-210-4008
Cell: 706-631-3484

CREATIVE LEASING

Customized Leasing Solutions

From Activity Based Leasing—where payments are made only when equipment is used—to complete equipment gangs, Progress Rail can engineer a solution to fit customers' needs. We help maximize financial flexibility to maintain positive cash flow, fix payments to protect against inflation and free up capital to take advantage of opportunities down the road.

Competitive Pricing

Customers do not have to compromise quality for price. At Progress Rail, we deliver both—with a best price guarantee for high-quality MOW equipment. That's how we deliver customer value.

No Hidden Fees

Documentation fees, early terminations fees, end-of-lease fees—whatever the name, they are some of the costs other companies may add to leases. But we don't. The price seen is the price paid. Period.

Progress Rail
A Caterpillar Company

800-633-5766

progressrail.com

• @Progress_Rail