

2017 CATERPILLAR FACT SHEET

Whether paving roads, mining essential commodities or extracting the fuels to satisfy global energy demand, Caterpillar products are helping to build a better world. For more than 90 years, Caterpillar has been making sustainable progress possible and driving positive change on every continent. Caterpillar is the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives.

PRODUCT LINE



Construction



Mining Equipment



Diesel & Natural Gas Engines



Industrial Gas Turbines



Diesel-Electric Locomotive



3 Million+
Products at Work
Around the World*



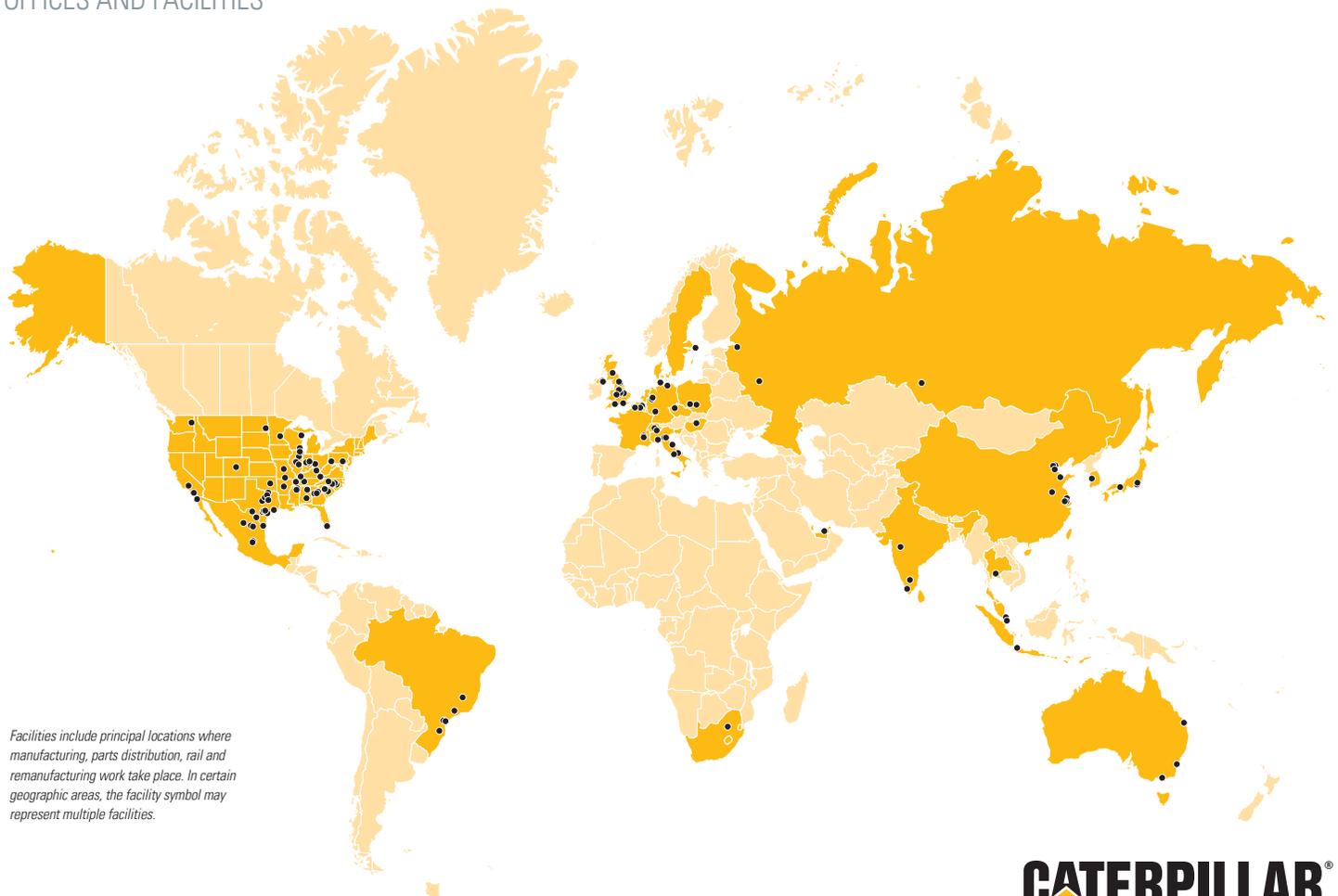
95,400
Full-time Employment*



59%
Sales and Revenues
Outside the United States*

*Based on 2016 year-end data

OFFICES AND FACILITIES



Facilities include principal locations where manufacturing, parts distribution, rail and remanufacturing work take place. In certain geographic areas, the facility symbol may represent multiple facilities.

FINANCIAL PERFORMANCE

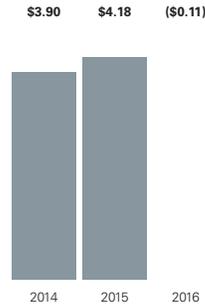
CONSOLIDATED SALES AND REVENUES (\$ in millions)



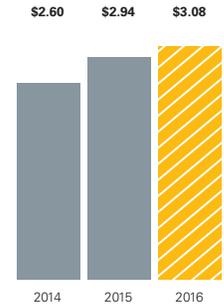
OPERATING PROFIT (\$ in millions)



PROFIT PER SHARE

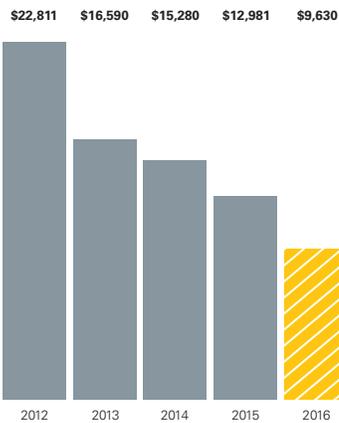


DIVIDENDS PAID PER SHARE



5-YEAR EXPORTS FROM U.S.

(\$ in millions)



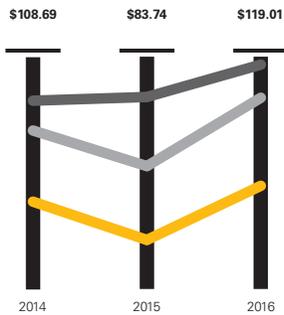
2016 CONSOLIDATED SALES AND REVENUES BY SEGMENT (\$ in millions)

(\$ in millions)

- Construction Industries | \$15,612
- Energy & Transportation | \$14,411
- Resource Industries | \$5,726
- Financial Products | \$2,993
- All Other | (\$205)

MARKET PERFORMANCE

CAT vs. S&P MACHINERY INDEX



- Caterpillar Inc.
 - S&P 500 Index
 - S&P 500 Machinery Index (S5MACH)
- Cumulative stockholder return assuming an investment of \$100 on December 31, 2010 and reinvesting of dividends issued thereafter

3-YEAR CLOSING STOCK PRICE (in dollars)

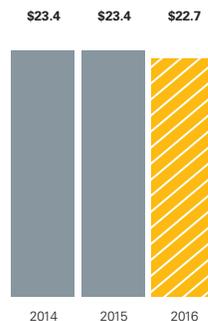


DEALERS OVERVIEW & PERFORMANCE

GLOBAL CAT® DEALERS



DEALER NET WORTH (\$ in billions)



Serving
190
Countries

Caterpillar.com

