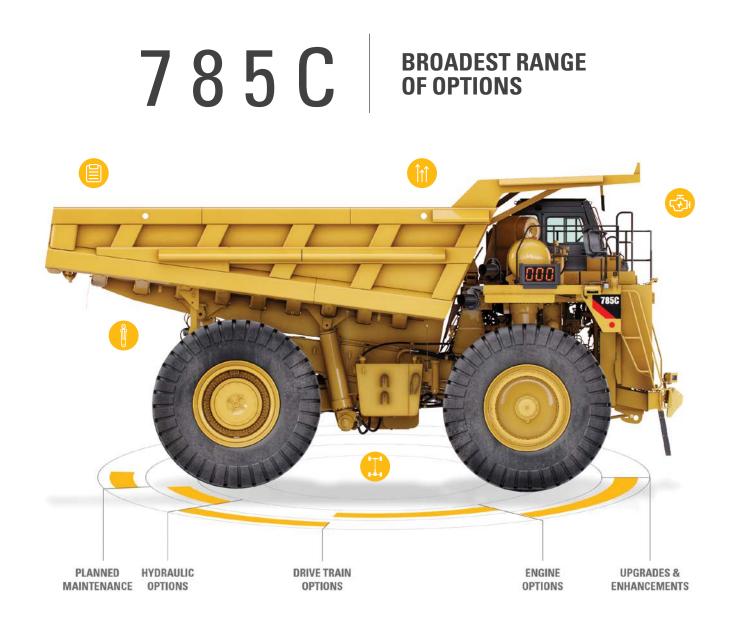


# REPAIR OPTIONS







UPGRADES & ENHANCEMENTS A RANGE OF UPGRADES AND ENHANCEMENTS INCLUDING. BUT NOT LIMITED TO:	SAFETY & SUSTAINABILITY	PERFORMANCE & PRODUCTIVITY	EQUIPMENT MANAGEMENT & MAINTENANCE
	Diagonal Stairway Access System Upgrade, Power Access Ladder, Working at Heights	Rear Axle Filtration, LMT Cabs, Fuel Consumption Monitoring	Asset IΩ™

## PLANNED MAINTENANCE

PARTS	KITS/S•O•S <sup>sm</sup>	SERVICE CONTRACTS	
Filters, Fluids, Other Parts	PM Kits (dry/wet), PM Kits (dry/wet, w/S•O•S), S•O•S Services	Parts Contract, Parts & Service Contract, Parts/Service & Repair Contract	



**OWNERSHIP** How long do you plan to own the machine?

UTILIZATION How much/often do you use the machine?





How quickly does your machine need to get back to work?

	REBEARING/RESEAL	REBEARING/RESEAL PLUS COMPONENT	DEALER REBUILD/ EXCHANGE	REMAN	NEW
<b>OWNERSHIP</b>	< 2 years		> 2 years		
	< 1000 hours		rs > 1000 hours		
<b>S</b> AFFORDABILITY	< 50%	< 50% of new > 50% of new			
<b>S</b> TURNAROUND	Flexible		Urgent		
COMPONENT LIFE	Extend	Extend	Extend/Restore Restore Restore		Restore
INDICATORS	Planned	Planned	Planned/Problem	Problem	Problem
UPGRADE OPTIONS			•	•	•
* Options determined based on condition					

#### T DRIVE TRAIN OPTIONS





🔆 UTILIZATION How much/often do you use the machine?





How quickly does your machine need to get back to work?

		REBEARING/RESEAL	REBEARING/ RESEAL PLUS	COMPONENT REBUILD/ Exchange	REMAN	NEW
	OWNERSHIP	< 2 years		> 2 years		
Ø	UTILIZATION	< 1000 hours		> 1000 hours		
\$	AFFORDABILITY	< 50% of new > 50% of new				
<b>1</b>	TURNAROUND	Flexible		Urgent		
CO	MPONENT LIFE	Extend	Extend	Extend/Restore Restore Restore		Restore
	INDICATORS	Planned	Planned	Planned/Problem	Problem	Problem
UP	GRADE OPTIONS			•	•	•

\* Options determined based on condition

## HYDRAULIC OPTIONS

LEAKS?	CYLINDER RESEAL/ Light Hone				
PRICE	s >				
TURNAROUND TIME	Scheduled	Dependent*	Fast	Fast	
BROKEN?		DEALER REBUILD/EXCHANGE	REMAN	NEW	

\*Dealer Rebuild = Scheduled Turnaround Time. Dealer Exchange = Fast Turnaround Time.

#### **TOTAL SOLUTIONS: CAT® COMPETITIVE ADVANTAGE**

#### CATERPILLAR WARRANTY & INSURANCE

GENUINE CAT° NEW AND REMAN PARTS ARE BACKED BY OUR 12-MONTH WARRANTY, SO YOU CAN FEEL CONFIDENT SELECTING A REPAIR OPTION THROUGH YOUR CAT DEALER.

#### CAT PARTS

New Cat parts and components are built for more than one life, so you can get the most value at the lowest possible cost. Cat REMAN parts carry a same-as-new Caterpillar warranty for less than the price of new. Classic parts are available for lower cost, lower utilization applications.

#### OTHER DEALER CAPABILITIES

We are dedicated to providing complete solutions for your equipment needs. As a part of the Cat dealer network, we have vast product support capabilities allowing us to offer worldwide support at a local level.

#### CAT FINANCING

No matter where your job takes you, Cat Commercial Account is a quick and easy way to manage costs. For a limited time, special financing terms are available to qualifying customers.

#### EMSOLUTIONS

Cat **EM**Solutions<sup>™</sup> puts our knowledge and expertise to work with the latest equipment technologies and services to help you reduce operating costs and get more value from your equipment.

#### UPGRADES & ENHANCEMENTS

Unlike our competitors, the initial sale of the Cat product is only the beginning of the product's lifecycle. With upgrades, you can add features that were available (but not purchased) and features introduced on newer equipment. Cat Upgrade Enhancements retrofit programs allow you to update the safety, comfort, performance and appearance of your Cat equipment, as well as extend product life and add to the resale value.

## **BUILT FOR IT.**

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