

3 NEW WAYS TO MANAGE YOUR OPERATORS (AND ONE OLDIE BUT A GOODIE)

The data generated by your equipment provides you new ways and means to monitor your operators' skills and efficiency. Here are four ways to use machine data to help the machinery to work more efficiently and look after your valuable equipment.

1 TRACK OPERATOR FUEL EFFICIENCY

Comparing the fuel consumed by different operators running the same machine can tell you a lot about how each operator works. Fuel-efficient operation is safer because it's more precisely controlled. Smooth, efficient operation also increases equipment life by reducing transmission and engine wear.

2 REWARD GOOD PERFORMANCE

Focus on rewarding operator improvement based on equipment data rather than punishing poor performance. That will help your operators avoid feeling that "Big Brother" is always watching for mistakes.

3 ENCOURAGE OPERATORS TO BE AWARE OF ALERTS

In-cab alerts inform operators when something is wrong with their machines. Ensure that they know what those alerts mean and when they should shut down immediately to avoid major equipment damage.

4 COMMUNICATE, COMMUNICATE, COMMUNICATE!

The more your operators sense that they are involved and valued, the more motivated they'll be to do a good job. Ensure that you explain what you're doing with the data from their machines and why you're using it. And be sure to listen, too. Your operators may have good ideas as to how you can improve day-to-day



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