

# **News**

September 26, 2016

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#### FOR IMMEDIATE RELEASE

## **Caterpillar Goes Beyond the Iron at MINExpo International**

Company highlights technological innovations driving customer success

LAS VEGAS, Nev. – At MINExpo International, Caterpillar Inc. (NYSE: CAT) will demonstrate its focus on new technologies, innovations and solutions that help its mining customers succeed in a challenging environment. The MINExpo exhibit unveiled today highlights Caterpillar's rapid advances in leveraging technology and data to improve miners' productivity and efficiency.

"Caterpillar's commitment to mining and our mining customers is unwavering," said Caterpillar Chairman and Chief Executive Officer Doug Oberhelman. "Our customers are our partners. We provide solutions far beyond the iron – including technology, data analytics and automation to deliver the efficiencies they expect and need. We are confident about the future of mining and remaining the leader in helping our customers succeed."

Caterpillar will showcase machines – for both surface and underground mining – in its MINExpo exhibit. The company also has dedicated areas focused on technology, data analytics, equipment life-cycle management and the global Cat® dealer network. In this age of smart iron, technology, data and automation are transforming the mining industry and changing the way mine sites operate. Caterpillar's technology and solutions offerings provide the vital data and analytics necessary to optimize customer operational costs.

"Over the past three decades, we've evolved with our mining customers to design and manufacture mining products that are productive, innovative and reliable," said Denise Johnson, Caterpillar group president with responsibility for Resource Industries and MINExpo 2016 chair. "We've continued to make significant investments in research and development that we expect will bring increased productivity and efficiency to our customers. We're committed to developing and bringing new solutions to customers such as our new hard rock cutting technologies, which will disrupt traditional hard rock mining practices, our ability to offer scalable automation of complex machine functions and much more."

## Caterpillar exhibit highlights:

- The 52,000 square foot exhibit will feature surface and underground mining equipment and displays.
- Autonomous offerings for trucks, dozers, drills and underground loaders will highlight the impact they can have on efficiency, safety and productivity.
- A large area of the show floor will be dedicated to the equipment management life cycle, including parts, repair, retrofit and rebuild options. This area will also provide discussion areas for Cat Solutions and Cat Financial, as well as our Electric Power offerings and microgrid power solutions.
- Caterpillar will show how the company is taking data, and combining it with its knowledge to deliver real results to the customer.
- Interactive features include several types of machine simulators and a virtual reality safety experience.

MINExpo 2016 marks the first time a Caterpillar executive has chaired the world's largest mining equipment exhibition. The show runs Monday, September 26, through Wednesday, September 28. Around 80 different Cat dealers are represented at the show. Hundreds of dealer personnel and Caterpillar employees will host approximately 2,000 customers and business partners during MINExpo, which is held only once every four years. Visit <a href="https://www.CatMiningExperience.com">www.CatMiningExperience.com</a> to learn more about Caterpillar's exhibit at MINExpo.

## **About Caterpillar**

For 90 years, Caterpillar Inc. has been making sustainable progress possible and driving positive change on every continent. Customers turn to Caterpillar to help them develop infrastructure, energy and natural resource assets. With 2015 sales and revenues of \$47.011 billion, Caterpillar

is the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives. The company principally operates through its three product segments - Construction Industries, Resource Industries and Energy & Transportation - and also provides financing and related services through its Financial Products segment. For more information, visit <a href="mailto:caterpillar.com">caterpillar.com</a>. To connect with us on social media, visit <a href="mailto:caterpillar.com/social-media">caterpillar.com/social-media</a>.

### **Forward-looking Statements**

Certain statements in this press release relate to future events and expectations and are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "believe," "estimate," "will be," "will," "would," "expect," "anticipate," "plan," "project," "intend," "could," "should" or other similar words or expressions often identify forward-looking statements. All statements other than statements of historical fact are forward-looking statements, including, without limitation, statements regarding our outlook, projections, forecasts or trend descriptions. These statements do not guarantee future performance, and we do not undertake to update our forward-looking statements.

Caterpillar's actual results may differ materially from those described or implied in our forward-looking statements based on a number of factors, including, but not limited to: (i) global and regional economic conditions and economic conditions in the industries we serve; (ii) government monetary or fiscal policies and infrastructure spending; (iii) commodity price changes, component price increases, fluctuations in demand for our products or significant shortages of component products; (iv) disruptions or volatility in global financial markets limiting our sources of liquidity or the liquidity of our customers, dealers and suppliers; (v) political and economic risks, commercial instability and events beyond our control in the countries in which we operate; (vi) failure to maintain our credit ratings and potential resulting increases to our cost of borrowing and adverse effects on our cost of funds, liquidity, competitive position and access to capital markets; (vii) our Financial Products segment's risks associated with the financial services industry; (viii) changes in interest rates or market liquidity conditions; (ix) an increase in delinquencies, repossessions or net losses of Cat Financial's customers; (x) new regulations or changes in financial services regulations; (xi) a failure to realize, or a delay in realizing, all of the anticipated benefits of our acquisitions, joint ventures or divestitures; (xii) international trade policies and their impact on demand for our products and our competitive position; (xiii) our ability to develop, produce and market quality products that meet our customers' needs; (xiv) the impact of the highly competitive environment in which we operate on our sales and pricing; (xv) failure to realize all of the anticipated benefits from initiatives to increase our productivity, efficiency and cash flow and to reduce costs; (xvi) additional restructuring costs or a failure to realize anticipated savings or benefits from past or future cost reduction actions; (xvii) inventory management decisions and sourcing practices of our dealers and our OEM customers; (xviii) compliance with environmental laws and regulations; (xix) alleged or actual violations of trade or anti-corruption laws and regulations; (xx) additional tax expense or exposure; (xxi) currency fluctuations; (xxii) our or Cat Financial's compliance with financial covenants; (xxiii) increased pension plan funding obligations; (xxiv) union disputes or other employee relations issues; (xxv) significant legal proceedings, claims, lawsuits or government investigations; (xxvi) changes in accounting standards; (xxvii) failure or breach of IT security; (xxviii) adverse effects of unexpected events including natural disasters; and (xxix) other factors described in more detail under "Item 1A. Risk Factors" in our Form 10-K filed with the SEC on February 16, 2016 for the year ended December 31, 2015.