



**Q3 | 2016**

# CATERPILLAR FACTS SHEET

## Consolidated Sales & Revenues (in billions of dollars)

**\$10.962**      **\$9.160**



Q3 2015

Q3 2016

## Profit Per Common Share (diluted) (in dollars)

**\$0.94\***      **\$0.48\*\***



Q3 2015

Q3 2016

## Consolidated Operating Profit (in billions of dollars)

**\$0.925**      **\$0.481**



Q3 2015

Q3 2016

\* For third-quarter 2015, Caterpillar reported an earnings per share of \$1.05 excluding restructuring costs. Reconciliation of non-GAAP financial information can be found at [caterpillar.com/earnings](http://caterpillar.com/earnings).

\*\* For third-quarter 2016, Caterpillar reported an earnings per share of \$0.85 excluding restructuring costs. Reconciliation of non-GAAP financial information can be found at [caterpillar.com/earnings](http://caterpillar.com/earnings).

## By Segment

### Consolidated Sales & Revenues (in millions)

Construction Industries	\$3,554
Resource Industries	\$1,377
Energy & Transportation	\$3,534
Financial Products	\$749
All other	(\$54)

**\$9.160 Billion**

Total Consolidated Sales & Revenues



**97,100** Global Employees  
(Full-time employment)



# INVESTING IN THE FUTURE.



We're investing in the future and, as we always have, facing challenges head on and delivering the products and services that will keep Caterpillar an industry leader tomorrow, as it is today.