

# GET IT RIGHT—EVERY TIME

Matching the right equipment to job requirements increases efficiency and reduces cost—both of which put you in a better position to win the business.

## 1 CLEARLY DEFINE YOUR JOB REQUIREMENTS—ON PAPER



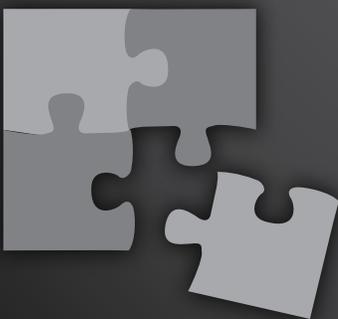
- What are the site conditions? What size machines easily operate within them?
- Tasks to be completed? In what order? Can machines multi-task?
- What configuration of machines will save the most time and fuel?

## 2 TALK WITH EXPERTS



Getting different points of view about managing production requirements, working slope, dig depth and reach, lift or blade capacities required, and equipment versatility can lead to new ideas. Your Cat dealer can help you determine the right machine(s) for the application and help run the numbers. By comparing efficiencies, fuel consumption, and different machine combinations, your dealer can help you make the right decisions for the job and the budget.

## 3 MATCH EQUIPMENT CAPABILITIES TO THE JOB



Just because a machine can do a task, doesn't mean it should. Select machines best suited for each task, so you don't put unnecessary stress on machine systems or components. This will help avoid unscheduled downtime and save you money.

## 4 ATTEND OUR MACHINE APPLICATION & PERFORMANCE SEMINARS (MAPS)



Educate your staff on how to choose the right equipment for the job through analysis of job conditions, production requirements and production costs in relation to machine versatility, sizing and attachments. To learn more visit [cat.com](http://cat.com).