



SUCCEEDING TOGETHER

INVEST WITH CONFIDENCE

Make taxpayer dollars go farther when you buy Cat® products and services through the **National Intergovernmental Purchasing Alliance (National IPA)** cooperative purchasing agreement. The heavy equipment agreement **Contract #120377**—solicited by the City of Tucson, Ariz., gives your agency access to premium-quality, competitively-priced products and services, including:

- Equipment for construction, paving, landfill, and material handling applications as well as Vocational Trucks and backup power solutions
- Financing options
- Maintenance contracts and extended warranties
- Service and support from local Cat dealers



LEARN MORE AT: <http://govbidspec.cat.com> or www.nationalipa.org/caterpillar



THE POWER OF COOPERATIVE CONTRACTS

STRENGTH IN NUMBERS

There are many good reasons to join forces with other agencies that are buying heavy equipment through **Contract #120377**:

- Get Cat quality products along with local service and support
- Save valuable effort and budget dollars. Eliminate the time and costs associated with developing, advertising and soliciting bids; waiting for vendor responses; reviewing detailed proposals and awarding contracts.
- Manage risk. Avoid the unpredictability of a low-bid scenario by investing in equipment that delivers reliable performance, long life and low operating costs.
- Optimize employee productivity. Assign your staff to higher-priority tasks, leveraging the administrative work already done by others.
- Work with people you trust. Know that the City of Tucson, National IPA and Caterpillar stand behind the contract, which has been solicited, awarded and administered with integrity, professionalism and transparency.

TAKE THE NEXT STEP

Ready to take advantage of this cooperative purchasing program?

- Register for free at <http://www.nationalipa.org/participate.html>
- Visit <http://govbidspec.cat.com>
- Or contact your local Cat dealer

Together, we can put Cat products to work in your community and help your agency earn high returns on your equipment investment.

