

GOVERNMENTAL **SOLUTIONS**

2015 BUYERS' GUIDE

A CATERPILLAR PUBLICATION SERVING GOVERNMENTAL AGENCIES



2015
BUYERS'
GUIDE

CATERPILLAR®




SAVINGS AHEAD

Reduced fuel consumption benefits fleet operations budget

Your agency is always working to reduce costs, but not if it hurts your crews' ability to efficiently and safely complete their assigned duties. Caterpillar understands this, and has made great efforts to improve fuel efficiency without sacrificing power.

Some ways Cat® machines are stretching your agency's fuel budget:

- Electronically controlled engines provide high horsepower and torque, while meeting U.S. Tier 4 Interim or Final requirements.
- Improved power densities provide higher performance in lighter weight packages, which means better fuel efficiency and reduced emissions.
- The Intelligent Leveling system (ILEV) provides industry-leading, integrated technology that features dual-direction, self-leveling attachment and return-to-dig positioning.
- Load-sensing hydraulics reduce fuel consumption by automatically directing the correct amount of flow to the attachments, while reducing heat generation for extra fuel savings.
- Intuitive, easy-effort joystick controls help operators work quickly and efficiently, helping conserve fuel.
- The M Series 3 motor graders feature a new standard Economy Mode that improves fuel efficiency by an average of 10 percent by reducing engine speed, so that the machine works in a more efficient range.
- The M Series small wheel loaders—926M, 930M and 938M—are powered by the Cat C7.1 diesel engine with ACERT™ technology, and feature a Power-By-Range logic that enables the engine to run at 1,600 rpm. This reduces fuel consumption by 10 percent in applications such as roading, long load-and-carry jobs and snow clearing.
- The 336E H Hybrid Excavator, the industry's first hydraulic hybrid excavator, uses recovered energy from the swing to load using 33 percent less fuel than previous models. The Cat Hydraulic Hybrid Swing System captures the excavator's upper structure swing brake energy in accumulators and then reuses the energy during swing acceleration.

There's more, of course. Visit **GovBidSpec.com** to learn about the fuel savings available in the machine types and models utilized by your agency. 

GOVERNMENTAL SOLUTIONS

2015 BUYERS' GUIDE

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MOTOR GRADERS

Your agency's
workhorses



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GOVBIDSPEC.COM

GovBidSpec.com includes a Request for Proposal (RFP) Builder. The user friendly, step-by-step online tool enables your agency to customize RFPs to include all the information needed to purchase machines that specifically meet your particular needs. Check it out at GovBidSpec.com.



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WHEEL LOADERS

Material moving made easy



WORKING **EFFICIENTLY**

Technology and safety evolve to help your agency meet day-to-day challenges

Your agency's duties may not change much over the years, but the safety and efficiency of the machines used to complete the tasks are continually evolving.

Some examples of the ways Caterpillar is always improving machine technology and safety:

- All of the new F2 Series Cat® backhoe loaders utilize an implement hydraulic system, which provides full lifting and digging forces at all engine speeds, and matches hydraulic flow to work demands for highly efficient operation. For improved safety, the F2 Series ROPS/FOPS operator's station has been modified to accommodate flat glass, which maintains excellent visibility. A new rear window design improves trench sight lines. Technical enhancements for the new operator's station include a hands-free communications system.
- The new Cat M Series small wheel loaders—926M, 930M and 938M—are powered by the Cat C7.1 diesel engine with ACERT™ technology, and feature a Power-By-Range logic that enables the engine to run at 1,600 rpm. This reduces fuel consumption by 10 percent in a variety of applications. To enhance safety, a new Object Detection System is available that uses radar and provides both visual and audio alarms to warn the operator of objects close to the rear of the machine.

- New Cat M Series 3 motor graders integrate the latest emissions reduction technology with the most durable, productive and comfortable graders on the market. The new models offer greater fuel efficiency, more operator comfort and safety features, as well as enhanced serviceability. M Series 3 motor graders meet U.S. EPA Tier 4 Final/EU Stage IV emission standards.
- Cat Connect applies technology and support services to improve your agency's efficiency. Using the data from technology-equipped machines, you'll receive more information and insight into your agency's fleet and operations than ever before. Work with our dealership to select the right combination of Cat Connect technologies and services for your agency's projects. Whether your goal is to monitor your fleet, reduce costs or improve safety, Cat Connect provides the information to keep your operations on budget.

Added Safety

Of course, safety comes first. Caterpillar has taken great care to emphasize safety features in the machines utilized by your agency. Some examples:

- In dozers, motor graders, and many other machines, the standard Operator Presence detection system enables the machine to idle when the operator is not seated, but locks out the powertrain and front implements to avoid unintentional movement.
- M Series motor graders are made with protection in mind: 1.) Brakes are located at each tandem wheel to eliminate braking loads on the powertrain. Brake systems are redundant and utilize accumulators to enable stopping in case of machine failure. 2.) Speed Sensitive Steering automatically provides an infinitely variable ratio between the joystick and the steer tires, resulting in less sensitive steering as ground speed increases. 3.) Standard secondary steering system automatically engages an electric hydraulic pump if steering pressure drops, enabling the operator to steer the machine to a stop.

An Operation and Maintenance Manual (OMM) is attached to the seat of every Cat machine. Without question, the OMM is the most important tool in ensuring your operator's safety, and the safety of others on the jobsite.

Thousands of OMM excerpts are available at **Safety.Cat.com**. To search for OMM excerpts by machine type, visit the Product Safety section at **Safety.Cat.com/Product**.

Contact our dealership or visit **Safety.Cat.com** for a wide variety of resources to improve machine and jobsite safety. 📄



MOTOR GRADERS



120M2

12M3

140M3

160M3

Work efficiently, dependably

Motor graders are the workhorses of your agency's fleet. Like your best employees, Cat® motor graders have the dependability and durability to work every day, day-in and day-out. And Caterpillar has a machine with the size and power to meet your agency's specific needs.

- Cat Connect uses technology and Cat services to manage your agency's fleet in real time to maximize efficiency and lower operating costs.
- Cat Grade Control Cross Slope automatically controls one side of the blade, greatly improving operator efficiency.
- Electronic joysticks reduce operator movement by 78 percent for improved ergonomics and reduced fatigue.
- The Operator Presence Monitoring System improves safety by keeping the parking brake engaged and hydraulic implements disabled until the operator is seated and the machine is ready for operation.
- Speed Sensitive Steering automatically makes steering less sensitive as ground speed increases for greater operator confidence and control.
- Brake systems are redundant and utilize accumulators to stop the machine in case of engine failure, improving operational safety.



	120M2	12M3	140M3	160M3
Engine Model	Cat C7.1 ACERT™	Cat C9.3 ACERT	Cat C9.3 ACERT	Cat C9.3 ACERT
Emissions	Tier 4 Final	Tier 4 Final	Tier 4 Final	Tier 4 Final
VHP Plus Range - Net	145 hp - 189 hp	179 hp - 231 hp	200 hp - 252 hp	221 hp - 272 hp
AWD Range - Net	153 hp - 209 hp	189 hp - 252 hp	210 hp - 272 hp	231 hp - 293 hp
Operating Weight – Typically Equipped	39,892 lb	42,647 lb	43,950 lb	45,547 lb
Operating Weight – AWD Typically Equipped	41,859 lb	44,614 lb	45,917 lb	47,514 lb

BACKHOE LOADERS



Two-way digging and loading

Digging, trenching, backfilling or handling materials—no matter the job, Cat® backhoe loaders meet your agency's needs.

- Net Power: 68 hp – 127 hp
- Digging Depths: 14.3 ft – 17.2 ft
- Operating Weights: 24,251 lb – 27,115 lb
- Powerful, load-sensing hydraulic systems provide full lifting and digging forces at all engine speeds, and matches hydraulic flow to work demands for highly efficient operation
- New F2 Series machines feature fuel-efficient, U.S. EPA Tier 4 Final engines. The new model, the 415F2, uses a Cat C3.4B engine, while the other models are powered by Cat C4.4 ACERT™ engines
- Technical enhancements for the new operator's station include a hands-free communications system
- The new rear window design improves trench sight lines
- An additional third step on the left side improves safe access to the operator's station

416F
420F/420F IT
430F/430F IT
450F
415F2
416F2
420F2/420F2 IT
430F2/430F2 IT





DOZERS

D6K2

D6N

D6T

D7E

D8T

D9T

Improved technology, added safety features

Dozers tackle the tough jobs, such as moving materials at landfills. Cat® machines are built tough to meet whatever challenge your agency faces.

Medium | D6K2, D6N, D6T, D7E

- Flywheel Power: 130 hp – 238 hp
- Operating Weights: 29,346 lb – 57,441 lb
- Stable Blade Control complements operator input to automatically make instantaneous adjustments for smoother grading results with less effort
- Technologies like AccuGrade™ and Product Link™ help improve overall efficiency, save fuel and fluids and reduce wear and tear
- The D7E/D6N/D6T waste handler packages feature specialized guarding, striker bar and seals to protect the machine from debris. The purpose-built heavy duty final drive guarding helps prevent wire, cables, rope and debris from wrapping into the final drive seals
- The D6T's redesigned guardrail surrounds the service/fuel platform on the left side of the machine for improved safety

Large | D8T, D9T

- Flywheel Power: 312 hp – 536 hp
- Operating Weights: 86,900 lb – 106,618 lb
- The D8T's standard Operator Presence detection system allows the machine to idle when the operator isn't seated, but locks out the power train and front implements to prevent unintentional movement
- Cat Grade Control is 3D is optional on both models. This feature is engineered specifically for Cat dozers and fully integrated at the factory. Thorough integration enables the system to work seamlessly with other features to optimize for full blade loads
- The D9T's major components are modular in design, so most can be removed and reinstalled without disturbing other systems. This improves machine uptime
- D9T electronic options include: Automated Blade Assist, Autocarry™, Adaptive Load Select, Automatic Ripper Control and Cat Grade Control 3D





WHEEL LOADERS

Power and fuel efficiency

A wide range of Cat® wheel loaders and attachments meet your agency's particular requirements.

Small/Medium | 924K, 930K, 938K, 950M, 962M, 966M

- Net Power: 141 hp – 276 hp
- Operating Weights: 28,360 lb – 51,176 lb
- Product Link™ is a telematics system that improves efficiency and reduces operating costs with accurate and timely information about the location, utilization and condition of the machines
- Cat Production Measurement (CPM) measures payload within 1 percent to avoid under or overloading trucks
- Aggregate Autodig is an option that enables the operator to automate the digging part of the cycle for consistent and efficient bucket loading
- Cab ladder is inclined 15 degrees for easy access and improved safety

Medium/Large | 972M, 980M, 982M, 986H, 988K

- Net Power: 299 hp – 541 hp
- Operating Weights: 54,871 lb – 112,574 lb
- Fuel efficiency in the 988K is improved through Cat Torque Converter with Lock-up Clutch, Positive Flow Control and Fuel Economy Mode
- Walkways with no-skid surfaces improve safety
- The 986H's Load Sense Hydraulic system improves fuel efficiency by directing hydraulic fluid flow through implement and steering system only when needed

924K	972M
930K	980M
938K	982M
950M	986H
962M	988K
966M	





SKID STEER LOADERS

226B SERIES 3

236D

242D

246D

262D

272D

272D XHP

Match machine to your agency's requirements

Whether it's road construction, collecting leaves from curbside, or patching a pothole, Cat® skid steer loaders are an excellent choice to complete a wide variety of tasks.

- Net Flywheel Power: 56 hp – 106 hp
- Rated Operating Capacities: 1,500 lb – 3,700 lb
- Electronic Torque Management system provides high performance and minimizes fuel consumption
- Broad range of performance-matched attachments make Cat skid steer loaders some of the most versatile machines in your agency's fleet
- Available high-back, heated, air ride seats include seat-mounted, adjustable joystick controls for improved operator ergonomics and safety
- Optional Advanced Display provides on-screen adjustments for implement response, hystat response and creep control
- Speed Sensitive Ride Control option assures an even smoother ride, better material retention



COMPACT TRACK LOADERS



Tread softly, carry a big load

Excellent flotation and minimal ground disturbance for working on turf, or over curbs, as well as the ability to keep working when other machines bog down, Cat® compact track loaders are the choice for an increasing number of governmental agencies.

- Gross Power: 74.3 hp – 110 hp
- Rated Operating Capacities (50% Tipping Load): 2,900 lb – 4,650 lb
- Standard suspended undercarriage provides outstanding traction, flotation, stability and speed to work in a wide range of applications and conditions
- High-flow, high-pressure hydraulic systems are available to maximize attachment performance
- Ground-level access to daily service and routine maintenance points helps keep machine uptime high
- Industry-leading sealed and pressurized cab option provides a cleaner, quieter work environment and improved operator safety
- Ride Control system minimizes vibration for improved operator comfort and safety



259D
279D
289D
299D
299D XHP

MULTI TERRAIN LOADERS



247B SERIES 3

257D

277D

287D

297D

297D XHP

One machine, many uses

With their many available attachments, Cat® multi terrain loaders are some of the most versatile machines in any governmental agency's fleet. Tracks mean the machines work well in a wide range of conditions, as well.

- Gross Power: 62 hp – 110 hp
- Rated Operating Capacities (50 % Tipping Load): 2,150 lb – 5,000 lb
- Standard, fully independent torsion axle suspension
- Speed Sensitive Ride Control option assures a smooth ride and excellent material retention
- High-flow, high-pressure hydraulic systems are available to maximize attachment performance
- Ground-level access to daily service and routine maintenance points helps keep machine uptime high



- Industry-leading sealed and pressurized cab option provides a cleaner, quieter work environment and improved operator safety
- Thirty-four Cat attachments are compatible with multi terrain loaders, one of the most versatile lines in the Cat machine family



HYDRAULIC EXCAVATORS

Digging power with safety and efficiency

Excavators perform a number of jobs for governmental agencies: digging trenches, loading aggregate into trucks for road repair, placing rip rap, and material handling at landfills are a few. Cat® excavators provide your agency with the power, durability and safety features to meet any challenge.

- Net Flywheel Power: 153 hp – 286 hp
- Operating Weights: 54,450 lb – 82,000 lb
- The 336E H Hybrid is up to 25 percent more fuel efficient than previous models
- Cat Grade Control Depth and Slope helps your agency achieve consistent grades and slopes with more precision and less effort in a wide range of applications
- Excavators are built for easy operation. Joystick buttons enable quick adjustments while keeping hands on the controls
- Product Link™ provides accurate, timely and useful equipment information to improve efficiency and reduce operating costs
- Anti-skid plates cover the surface of the upper structure and top of the storage box to help prevent service personnel and operators from slipping during maintenance

320E L

320E LRR

336E H HYBRID



WHEEL EXCAVATORS



M313D

M315D

M316D

M318D

M322D

Road maintenance at 23 mph

Wheel excavators are well-suited for a wide range of applications, such as ditch cleaning and road maintenance, that require travel between jobs. Cat® wheel excavators are able to travel as fast as 23 mph, eliminating the need for a trailer to transport the machine between jobsites.

- Net Power: 128 hp – 165 hp
- The versatility and mobility of wheel excavators enable your agency to complete jobs, in less time, using fewer machines
- With a Tool Control System, you can pre-program hydraulic flow and pressure for up to 10 different attachments



- Multiple auxiliary hydraulic options enable the use of a wide range of attachments, increasing machine versatility
- Ground-level service points help make service easier and safer
- Safety is enhanced by best-in-class visibility to front, sides, and upwards, as well as standard rear video camera that displays on an in-cab monitor
- The D Series undercarriage provides rigidity and long life

VOCATIONAL TRUCKS



The right truck spec'd for your application

Whether your agency needs a Heavy-Duty Class 8 work truck for refuse pickup, hauling gravel, or duty as a snowplow, concrete mixer or water truck, Caterpillar has a vocational truck to meet your needs.

- Horsepower @ 1700 rpm: 365 hp – 475 hp
- The CT681's set-forward front axle is designed for agencies that prefer a longer wheelbase truck. Typical applications include snowplow, concrete mixer, water truck, dump and super dump.
- The CT660 features a set-back front axle. The model is often used as a waste hauler, dump truck, water truck, hydrovac and transport truck.
- Available with reliable CT-Series Vocational Truck Engine
- Proven Cat® CX31 Automatic Transmission delivers reliable performance. Other transmission options include a variety of manual transmissions and the Ultra Shift Plus Vocational Transmission from Eaton.
- Fuel tanks available in 70-, 80-, 100- and 120-gallon capacities
- Application-matched axle selections include Meritor, Dana or Fabco, and 6X4, 8X6, 6X6 and 4X4 configurations

CT660
CT681





TRANSFER STATION & MRF MACHINES

MH3037

MH3049

MH3059

938K

938M

950M

962M

966M

966M XE

Dependable production in a demanding application

The new Cat® MH3000 Series material handlers and the new M Series wheel loaders help your agency handle the tough job of moving materials at transfer stations and Materials Recycling Facilities. The Cat machines have the durability to stay on the job day-after-day to keep pace with daily trash deposits.

Material Handlers | MH3037, MH3049, MH3059

- Maximum torque @ 1,400 rpm: 803.9 lb ft – 1,095 lb ft
- Operating Weights: 82,900 lb – 130,000 lb
- Increased strength, with continuous top and side-plate construction throughout boom and stick
- Auto-reversing fan purges debris at adjustable intervals
- Increased visibility, with skylight, rear camera monitor and space-saving joystick steering

Medium Wheel Loaders | 938K, 938M, 950M, 962M, 966M, 966M XE

- Rated Net Power: 169 hp – 276 hp
- Operating Weights: 35,104 lb – 51,176 lb
- M Series machines feature deep system integration, which reduces emissions and improves performance and fuel economy
- Product Link™ and the online application, VisionLink®, enable your agency to monitor real-time machine data to improve machine health and fleet management
- Waste handling package includes protective bars and additional wear plates to keep uptime high





LANDFILL MACHINES



Durability by design

Compacting and covering tons of waste material every day is tough work. Cat® machines have the durability and uptime to handle the vast amounts of trash disposed daily at landfills.

Dozers | D6T, D7E, D8T

- Flywheel Power: 205 hp – 312 hp
- Operating Weights: 46,158 lb – 86,900 lb
- Waste handler packages feature specialized guarding including protective bars, wear plates, machine and window guards, striker bar and seals to protect the machine from debris, plus cab filtration and pressurization
- Landfill blades and center-hole track shoes optimize waste handler performance
- Insulated Clean Emissions Module and thermal shields provide a high level of thermal protection

Landfill Compactors | 826K, 815F Series 2, 826H, 836K

- Net Power: 232 hp – 496 hp
- Operating Weights: 52,364 lb – 123,319 lb
- Comprehensive guarding includes the Cat Axle Guard system, which protects final drives and wheel rims. The area is smooth to minimize snagging materials and widens the axle diameter to help prevent wrapping
- Cat wheels and tips maximize performance and compaction. Choose from chopper wheels, smooth steel wheels and step tips.
- A variety of blades—Straight Blades, Semi U-Blades and U-Blades—help meet diverse cover material spreading requirements

Scrapers | 621K, 623K, 627K, 621H, 623H, 627H

- 407 hp, (+290 hp on tandem models)
- Scraper Capacity: 23 - 24 yd³ (heaped)
- The K Series steering system requires significantly less steering effort, which reduces operator fatigue and improves efficiency
- Ground Speed Control enables the operator to set the desired top speed and the machine will find the gear that works best for the engine and transmission. This results in a lower engine load factor and reduced fuel burn

D6T D7E D8T

826K

815F SERIES 2

826H

836K

621K 623K

627K

621H 623H

627H





ASPHALT PAVING



Technology helps agencies meet demanding specs

Self-performing asphalt work can save your agency hundreds of thousands of dollars annually. But asphalt paving is incredibly exacting and precise. The correct machine size and configuration enables your agency to meet paving specs and keep your streets in excellent driving condition.

Asphalt Pavers—Choose From Four Track, Three Wheel Models

- Gross Power: 46 hp – 225 hp
- Operating Weights: 9,921 lb – 48,320 lb
- Paving Widths: 6 in – 33 ft
- New F Series technology provides greater precision
- Standard independent feeder systems reduce material segregation and handwork
- Cat® screeds feature hydraulic variable-width adjustment and electrically heated screed plates

Pneumatic Tire Compactors | CW14, CW34

- Gross Power 100 hp – 133 hp
- Operating Weights: 28,528 lb – 59,525 lb
- Compaction Widths: 68 in – 82 in

Vibratory Soil Compactors | CP34, CP44, CP54B, CP56B, CP68B, CP74B, CS39, CS44, CS54B, CS56B, CS68B, CS74B, CS78B

- Gross Power: 100 hp – 173.7 hp
- Operating Weights: w/cab – 16,832 lb – 41,214 lb
- Drum Widths: 66 in – 84 in

Tandem Vibratory Rollers | 21 Configurations Available

- Gross Power: 22 hp – 137 hp
- Operating Weights: 3,274 lb – 28,616 lb
- Compaction Widths: 31 in – 84 in



OTHER MACHINES

Broad range of machines

Every governmental agency is unique. The Cat® product line—including more than 300 models spread across a wide range of product families—has a machine that meets your equipment needs no matter what type of work you do.

Governmental Solutions 2015 Buyers' Guide focuses on the machines most commonly used by agencies. The entire Cat product line can be found at Cat.com.

A few other products that may benefit your agency's particular requirements:

Large Wheel Loaders | 986H, 988K, 990K, 992K, 993K, 994K

- Net Power: 409 hp – 1,739 hp
- Operating Weights: 93,090 lb – 527,218 lb

Large Hydraulic Excavators | 349F, 349F XE, 352F, 374F, 390F L

- Net Power: 396 hp – 524 hp
- Operating Weights: 117,500 lb – 190,204 lb

Off-Highway Trucks | 770G, 772G, 773G, 775G, 777G

- Nominal Payloads: 42.1 tons – 98.4 tons
- Top Speeds (Loaded): 41.7 mph – 45.7 mph

Articulated Trucks | 725C, 730C, 730C EJ, 735B, 740B, 740B EJ

- Net Power: 320 hp – 489 hp
- Hauling Capacities: 26 tons – 43.5 tons

Wheel Dozers | 814F Series 2, 824K, 834K, 844K, 854K

- Net Power: 232 hp – 907 hp
- Operating Weights: 47,877 lb – 224,254 lb

Other Products

- Paving Products (Cold Planers, Rotary Mixers)
- Pipelayers
- Lift Trucks
- Industrial Machines
- OEM Solutions





Brooms



Wheel Saws



Hammers

APPLICATION-MATCHED ATTACHMENTS

Increase machine versatility

Your agency must work within your equipment budget. It's a fact of life. Cat® attachments are a small investment that adds big versatility and can double or even triple machine utilization. We'll help you equip machines to perform multiple tasks across a wide range of applications.

Governmental agencies are responsible for applications as diverse as road maintenance, waste collection and disposal, installing irrigation lines and snow removal. Cat attachments help stretch your fleet capabilities to meet your agency's wide array of responsibilities without the expense of added machines. That makes the most of your equipment budget.

The Range of Cat Attachments Includes:

- Augers
- Backhoes
- Bale Handlers
- Blades
- Brooms
- Brushcutters
- Buckets
- Cold Planers
- Compactors
- Couplers
- Cutters
- Fork-Mounted Work Platforms
- Forks
- Grapples
- Hammers
- Lifting Hooks
- Material Handling Arms
- Mulchers
- Multi Processors
- Plows
- Pulverizers
- Rakes
- Rippers
- Shears
- Snow Blowers
- Snow Plows and Wings
- Snow Pushers
- Stump Grinders
- Thumbs
- Tillers
- Trenchers
- Truss Booms
- Wheel Saws
- Winches



Thumbs



Buckets



Blades



Cold Planers



Vibratory Plate Compactors



Augers



Forks



Sectional Snow Pushes



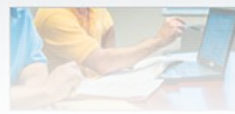
Snow Blowers



Backhoes



SUCCEEDING TOGETHER

[VIEW PROCUREMENT TOOLS](#)


PROCUREMENT MADE EASY

Options to build the perfect fleet

Your governmental agency may be facing this quandary: Taxpayers expect you to make good equipment procurement decisions, but tightening budgets demand that you do more with less. That is why it is more important than ever that your agency select the right piece of equipment for the job and the most cost-efficient choice over the long term.

Caterpillar and our Cat® dealership can help make procurement easier for your agency. A great way to start, visit **GovBidSpec.com**. In the RFP Builder application available through the site, you'll find the tools to quickly create a Request For Proposal (RFP).

Online RFP Builder – With the RFP Builder, you can ask vendors for specific information about product features, pricing, financing options and more to help purchase the machine that best matches your equipment needs. You can easily customize bid specs, and revise them online or generate a Word document for easy editing.

You can insert your own specs, or simplify the competitive bidding and purchase process by utilizing Caterpillar bid specs available through the site. Specifications for the engine, powertrain, transmission, hydraulics and other components and features are spelled out in RFP Builder.

Cooperative Purchasing – The website **GovBidSpec.com** can also be used to purchase Cat products and services through cooperative purchasing agreements, which save you time, cut administrative costs and improve efficiency. Cat machines, attachments, power systems, trucks and dealer services can be purchased with agreements from the National Joint Powers Alliance (NJPA) and the National Intergovernmental Purchasing Alliance (NIPA).

NJPA and NIPA cooperative contracts are competitively solicited, awarded, and administered, and meet state and local procurement codes. This eliminates the time and expense of preparing an RFP, receiving and reviewing proposals, negotiating with vendors and making a final award.

Financing Made Easy – Cat Financial, which can be accessed through **GovBidSpec.com** or **Finance.Cat.com** provides agencies with flexible terms, up to 100 percent financing, non-appropriations clauses and insurance services. Procurement options available through Cat Financial include: low interest rates and tax-exempt options when financing new and used equipment, governmental leases and tax leases.

Contact us or visit **GovBidSpec.com** to learn how to more easily meet your agency's equipment needs. ☎



DEALER SUPPORT

Efficient use of machines and personnel

When your agency purchases a Cat® machine, you're also buying the unparalleled support services of our dealership. You have a team working to provide you with the parts, diagnostics, and expertise to keep uptime high. Whether you are buying or renting equipment, or in need of parts and services, our dealership is your best choice. Our range of customer services includes:

- The industry's most extensive machine lineup
- Machine selection and configuration assistance
- Broad range of attachments
- The Cat Financial Commercial Account for parts, service, rentals, attachments and used equipment
- Numerous locations, so you can be sure one is close to your agency and field operations
- Training, technical, and support services to help your agency effectively use your fleet and personnel
- Selection of Cat Used equipment
- Extensive fleet of Cat and allied rental equipment
- Total maintenance and repair options
- Full range of diagnostic tools and services
- S•O•SSM Fluids Analysis program
- Quality field service to keep your fleet in top shape
- Large parts inventory, and online parts ordering available 24/7 to keep uptime high



More Than A Slogan

Safely Home. Everyone. Every Day.™

The commitment to safety at Caterpillar begins in the design and engineering of Cat® products, and extends to training and services that help protect the safety and health of everyone who works in, on, and around the products.

At **Safety.Cat.Com**, a myriad of resources to create a safety culture are readily available in one convenient, easy-to-access location.

- **Safety Culture Products**—Webinars, podcasts, blogs, consulting services and programs help you elevate safety awareness, reduce complacency, and adopt action plans that help eliminate risk.
- **Consulting Services**—The Safety Perception Survey helps you establish a safety baseline as part of creating and measuring the success of a safety culture. Workers are empowered to resolve safety issues at improvement workshops.
- **Training**—Online and instructor-led training and services for operators, technicians, and supervisors help create or improve your safety culture.

To learn more about the resources available to improve your safety culture, which not only creates safer workplaces but also helps agencies save money, log onto **Safety.Cat.Com**

CATERPILLAR®



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CAT FINANCIAL OPTIONS HELP AGENCIES STAY WITHIN BUDGET

Flexible terms, up to 100 percent financing for qualified agencies, are available from Cat Financial for all types of state and local governmental agencies.

Financing options available to agencies include: non-appropriations clauses, insurance services, low interest rates, and tax-exempt options when financing new or used equipment.

Or consider a governmental lease or tax lease, either of which can be cancelled without penalty on the last day of an appropriations period if funding isn't approved for the following year.

Contact our dealership, or visit **GovBidSpec.com**, to learn more about the financing options available from Cat Financial to help achieve your agency's budgetary objectives.