CATERPILLAR®

Caterpillar Marine Asia Pacific Pte Ltd

8 April, 2014

MaK Asia begins supply of EMD service parts in Asia Pacific for Marine, Petroleum and Land Power applications

Caterpillar acquired EMD in 2010 and in December of 2013 MaK Asia was appointed as the authorized EMD Sales & Service dealer for all of Asia Pacific. Following that appointment, MaK Asia is now excited to announce that effective 1 April, 2014, we have begun quoting and supplying EMD parts and supporting EMD customers in Asia Pacific.

Mak Asia has invested in staff additions and product and systems training at EMD headquarters in the USA and has assigned a dedicated Parts Representative to support EMD customers with service parts.

MaK Asia has also begun to provision parts inventory for the Singapore warehouse based on the active EMD engine population in the region. This will improve availability and reduce lead times for EMD parts in Asia Pacific.

MaK Asia is building a service repair capability to match that provided on MaK and CM brand products and through a combination of training and hiring, anticipates being in a position by July 1st 2014 to announce a regional service capability from Singapore and Shanghai.

MaK Asia personnel will be contacting you in the near future to establish your specific parts stocking and service needs.

Please begin to direct your parts inquiries to Clarice Edwin, our Singapore-based dedicated EMD Parts Representative:

Clarice Edwin

Tel: +65-6828 7639

Email: edwin clarice@CAT.com

EMD Parts Distribution in Asia Pacific will be supported by 2 sub-dealers in recognition of the extensive geography. Neptunus will support customers in India and Drivetrain Services will support customers in Australia, New Zealand, Papua New Guinea and Irian Jaya.

Li Lian Tan, Parts Manager MaK Asia



POWER PRODUCTS



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Caterpillar Marine Asia Pacific Pte Ltd Registered Seat: Singapore Register of Companies No. 199907598 E



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About Mak Asia:

The company comprises two legal entities – Caterpillar Marine Trading Shanghai Ltd. and Caterpillar Marine AP Pte. in Singapore.

The overall organization is 120 people strong covering prime sales, Application & Installation engineering (A&I), project management, parts & service sales and service work handled by an extensive team of service engineers and workshop technicians. All MaK Asia employees are focused exclusively on medium speed engines and systems - MaK Marine, CM Petroleum and now EMD in Marine, Petroleum and Land Power applications. The recent acquisition of Berg (now Caterpillar Propulsion) has added an in-house propulsion range for the Marine market with Application & Installation capability in Asia as well as Europe.

In region parts & service capabilities are supported by a major stockholding in Singapore and service workshops in Singapore, Shanghai and Guangzhou. Training centers in Singapore and Shanghai provide education for customer crews and staff personnel.



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