

# ONE PARTNER – TOTAL SUPPORT.

Electric Power Management Solutions



# COMPETITIVE ADVANTAGE

You need your operation to run as efficiently as possible. Your Cat® dealer has a variety of tools and technologies to help you design a customized package that can lower your owning and operating costs. Cat dealers have over 140,000 employees with more than 75 percent engaged in product support to help customers get maximum value and reliability from their Cat products.



## EMSOLUTIONS

### INFORMATION IS POWER

Effectively managing your engines and systems can reduce operating costs and lower risk with labor, regulatory, and safety management. Your Cat dealer has services and support to help you build a stronger, more competitive business.

#### CONTROL COSTS

Automated data collection and reporting lets you see what your real costs are, so you can take concrete steps to bring them down.

#### IMPROVE OPERATIONS

See exactly how your system is performing and when it's due for maintenance, for more effective planning.

#### MANAGE PEOPLE

Access technologies that can keep your people safe, efficient, and as engaged as possible.

#### REDUCE RISK

Systems data helps you with unexpected repairs and downtime, creates a culture of safety, improves system performance, and maintains regulatory compliance.



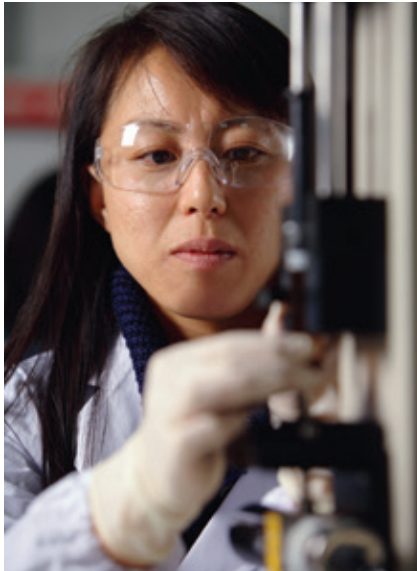
# CUSTOMER SUPPORT AGREEMENTS (CSA)

A CSA is an arrangement between you and your Cat dealer that helps you manage your power systems to stay competitive and decrease downtime.

## FLEXIBILITY

Your CSA will fit the needs of your power system and the technical capabilities of your team. Every CSA is an individualized plan with services based on your products, application, and technical capabilities and costs based on your budget. Comprehensive inspections designed by the engineers who designed your power system will fit your schedule, and we always use genuine Cat parts and highly skilled technicians for peak performance.

Talk to your Cat dealer about a customized total solution for your equipment management needs. The goal is for you to focus on what you do best – growing your core business.



## S•O•S<sup>SM</sup> SERVICES

### IMPROVE LIFE CYCLE COSTS

S•O•S oil analysis tests evaluate the condition of your engine, not the condition of the oil alone. This helps you and your Cat dealer monitor trends in the health of your systems to ensure peak performance and control maintenance costs.

- Optimize oil change intervals
- Identify excessive wear or contaminated fluids
- Detect potential problems to schedule downtime

### THE ULTIMATE SERVICE

S•O•S Services combined with regular inspections, analysis of your site conditions, electronic data, and service history helps you evaluate your power system's health. Ask your Cat dealer about the preventive maintenance programs available to increase return on your investment.

## ADVANCED ELECTRICAL SERVICES

Your Cat dealer is equipped to coordinate your necessary long-term electrical system performance, including maintenance, testing, and engineering service that protect you from regulation violations, loss of production, and personnel injuries. Depend on us to be your partner for all electrical power servicing needs before, during, and after the configuration and installation of your electrical system components.



# CAT FINANCIAL

Our financing experts are specialized by industry and backed by the strength of Caterpillar and the support of the Cat dealer network. We are committed to developing a tailored finance and extended protection solution to meet your specific needs.

Count on our experience to help you support even the most complex project. Our service commitment is fully matched by the responsiveness and technical expertise of your Cat dealer.



## PARTS THAT WORK AS HARD AS YOU DO

It pays to install genuine Cat parts, designed and manufactured to perform as a system and be rebuilt for a second life. Exact tolerances and rigid testing ensure lower O&O costs, reliable performance, and long life. A one-year warranty and ongoing dealer support gives you peace of mind.

### YOUR CAT DEALER OFFERS SOLUTIONS TO MEET YOUR SPECIFIC NEEDS:

#### Remanufactured Parts

- Same-as-new performance and reliability at fraction-of-new cost
- Same warranty as new parts
- Limits waste to an absolute minimum

#### Engine Upgrades

- Continue to run your operation more efficiently
- Meet changing emission standards

#### Cat Certified Engine Rebuild

- A second life for your engine at a fraction of the cost of a replacement
- Specifications meet all Caterpillar standards
- Highly skilled technicians use genuine Cat parts

## YOUR BEST ALLY IN THE BUSINESS

Our dealer network spans 1,600 locations across the globe so there's always one near you, and all our technicians are trained to diagnose, repair, and maintain your Cat power generation systems. We're built to help you succeed.

**Call your dealer or visit [cat.com/powergeneration](http://cat.com/powergeneration) for more information**

**BUILT FOR IT.™**



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